Proposed NU Business Name: DIPONKOR STORE



Project identification and prepared by:Md: Nurul Islam , Kaliakair Unit, Gazipur

Project verified by: MD. Siddiqur Rahoman



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta					
Name	:	DIPONKOR MANIDASH			
Age	:	10/01/1999 (18 Years)			
Education, till to date	:	Class Nine			
Marital status	:	Unmarried			
Children	:	Not Applicable			
No. of siblings:	:	1 Brother, 2 Sisters.			
Address	:	Vill: Gozaria P.O: Sutrapur P.S: Kaliakair, Dist: Gazipur.			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	::	Mother Father HORIDASI RANI FALU CHONDRA MONIDAS Branch: kaliakair , Centre # 64 (Female), Member ID: 4676/1, Group No: 05 Member since: 10/02/2010 (06 Years) First Ioan: BDT 15,000 /-			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: :	Last loan :50,000 Outstanding loan: 19,000 Father No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	03 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01858-780822
Family's Contact No.	:	01883-030485
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Kaliakor Unit Gazipur.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

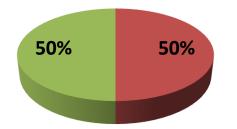
HORIDASI RANI joined Grameen Bank since 06 years ago. At first she took BDT 15,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business .

Proposed Nobin Udyokta Business Info				
Business Name	:	DIPONKOR STORE		
Location	:	Gozaria Bazar ,Kaliakair, Gazipur.		
Total Investment in BDT	:	BDT 1,00,000/-		
Financing	:	Self BDT 50,000/- (from existing business) 50% Required Investment BDT 50,000/- (as equity) 50 %		
Present salary/drawings from business (estimates)	:			
Proposed Salary	:	BDT 5,000		
Size of shop	:	10 ft x 20 ft= 200 square ft		
Security of the shop	:	: 10,000		
Implementation	•	 The business is planned to be scaled up by investment in existing goods like;Soft drinks,sop,oil etc. Average 20% gain on sales. The business is operating by entrepreneur. Existing no employee. The shop is rented. Collects goods from Company. Agreed grace period is 3 months. 		

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Soft drink,biskit,balb,milk etc.	1,800	54,000	648,000		
Total Sales (A)	1,800	54,000	648,000		
Less. Variable Expense					
Soft drink,biskit,balb,milk etc.	1,440	43,200	518,400		
Total variable Expense (B)	1,440	43,200	518,400		
Contribution Margin (CM) [C=(A-B)	360	10,800	129,600		
Less. Fixed Expense					
Rent		0	0		
Electricity Bill		300	3,600		
Transportation		500	6,000		
Mobile Bill		200	2,400		
Entertainment		200	2,400		
Salary		0	0		
Salary (self)		5,000	60,000		
Gard		200	2,400		
Genator		150	1,800		
Total fixed Cost (D)		6,550	78,600		
Net Profit (E) [C-D)		4,250	51,000		

Investment Breakdown						
Particulars	Q	Unit (P)	Existing	Q	Proposed	Proposed Total
Rice	10	1900	19,000	10	19,000	38,000
Washing powder	35	52	1,820		0	1,820
Crim	50	120	6,000	30	3,600	9,600
Sop	300	28	8,400	200	5,600	14,000
Oil	25	200	5,000	25	5,000	10,000
Powder	12	50	600		0	600
Glucos	12	70	840		0	840
Tala	30	220	6,600		0	6,600
Tank	15	50	750		0	750
Soft Drink		420	0	8	3,360	3,360
Sampow		75	0	100	7,500	7,500
Security	0	0		0	0	0
Others	0	0	990	0	5,940	6,930
Total			50,000		50,000	100,000

Source of Finance



- Entrepreneur's Contribution 50,000
- Investor's Investment 50,000
- Total 100,000

Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year(+5%)		
Revenue (sales)						
Soft drink,biskit,balb,milk etc.	2,400	72,000	864,000	907,200		
Total Sales (A)	2,400	72,000	864,000	907,200		
Less. Variable Expense						
Soft drink,biskit,balb,milk etc.	1,920	57600	691200	725760		
Total variable Expense (B)	1,920	57,600	691,200	725,760		
Contribution Margin (CM) [C=(A-B)	480	14,400	172,800	181,440		
Less. Fixed Expense						
Rent		0	0	0		
Electricity Bill		300	3,600	3,600		
Transportation		500	6,000	6,000		
Mobile Bill		200	2,400	2,400		
Entertainment		200	2,400	2,400		
Salary		0	0	0		
Salary (self)		5,000	60,000	60,000		
Gard		200	2400	2,400		
Genator		150	1,800	1,800		
Total Fixed Cost		6,550	78,600	78,600		
Net Profit (E) [C-D)		7,850	94,200	102,840		
Investment Payback			30,000	30,000		

Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	94,200	102,840
1.3	Depreciation (Non cash item)	0	0
1.4	Opening Balance of Cash Surplus		64,200
	Total Cash Inflow	144,200	167,040
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30,000	30,000
	Total Cash Outflow	80,000	30,000
3	Net Cash Surplus	64,200	137,040



Strength

Employment: Self: 0 Family:0 Others:0 Experience & Skill : 03 Years Quality goods & services; Skill and experience;

W_{EAKNESS}

Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of shop; GozariaBazar ,Kliakor,Gazipur Regular customers;

THREATS

Theft Fire Political unrest Pictures















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FAMILY PICTURE

