

Proposed NU Business Name: **NEW ANAMIKA GLASS HOUSE**



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Mohastha Unit, Bogra

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Brief Bio of The Proposed Nobin Udyokta

Name	:	SREE BILASH CHANDRA PRANG
Age	:	27-05-1988 (28 Years)
Education, till to date	:	Class 9
Marital status	:	Married
Children	:	1 Daughter
No. of siblings:	:	1 Brother
Address	:	Vill: Telihara, P.O: Shekher Kola. P.S: Bogra (Sadar), Dist: Bogra.
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	SREEMOTI RANU RANI
(iii) Father's name	:	SREE SOTTO KUMAR PRANG
(iv) GB member's info	:	Branch: Gokul Bogra, Centre # 16 (Female), Member ID: 1338/1, Group No: 02 Member since: 12-04-2012 (05 Years) First loan: BDT 20,000/- Existing loan: BDT 40,000/- Outstanding loan: BDT 37,220/-
Further Information:		
(v) Who pays GB loan installment	:	Mother
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	No
Business Experiences and Training Info	:	02 years experience in running business. 02 Years in own business. He has no training
Other Own/Family Sources of Income	:	Business
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01793-004747
Family's Contact No.	:	01740-331517
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mohasthan Unit ,Bogra

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

SREEMOTI RANU RANI joined Grameen Bank since 05 years ago. At first she took BDT 20,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info

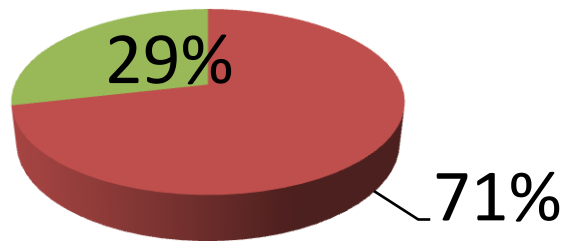
Business Name	:	NEW ANAMIKA GLASS HOUSE
Location	:	Mohasthan, Near Rongpur road, Bogra
Total Investment in BDT	:	BDT 280,000/-
Financing	:	Self BDT 230,000/- (from existing business) 71% Required Investment BDT 80,000/- (as equity) 29%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	15 ft x 8 ft= 120 square ft
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods like; motors item etc.▪Average 20% gain on sales.▪The business is operating by entrepreneur. Existing 1 employee.▪One more employee will be appointed.▪The shop is rented.▪Collects goods from Bogra.▪Agreed grace period is 3 months.

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue (sales)			
Motors parts	7,500	225,000	2,700,000
Total Sales (A)	7,500	225,000	2,700,000
Less. Variable Expense			
Motors parts	6,750	202,500	2,430,000
Total variable Expense (B)	6,750	202,500	2,430,000
Contribution Margin (CM) [C=(A-B)]	750	22,500	270,000
Less. Fixed Expense			
Rent		1,500	18,000
Electricity Bill		400	4,800
Mobile Bill		500	6,000
Salary (self)		5,000	60,000
Transportation		3,000	36,000
Entertainment		500	6,000
Guard		200	2,400
Salary (staff)		3,000	36,000
Total fixed Cost (D)		14,100	169,200
Net Profit (E) [C-D]		8,400	100,800

Investment Breakdown							
Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty.	Unit Price	Amount (BDT)	Proposed Total
Glass	6	10000	60,000				60,000
Glass Machine	30	850	25,500	10	850	8,500	34,000
Car Light	18	500	9,000	10	500	5,000	14,000
Looking Glass	25	400	10,000	15	400	6,000	16,000
Door Glass	20	1000	20,000	10	1000	10,000	30,000
Lock	50	300	15,000	50	300	15,000	30,000
Car Lock	30	400	12,000	30	400	12,000	24,000
Head light	10	850	8,500	10	850	8,500	17,000
Bulb	1000	10	10,000	500	10	5,000	15,000
Looking Stand	25	400	10,000	25	400	10,000	20,000
Security	1	50000	50,000	0	0	0	50,000
Total	1215		230,000	662		80,000	280,000

Source of Finance



■ Entrepreneur's Contribution 200,000

■ Investor's Investment 80,000

■ Total 280,000

Financial Projection (BDT)

Particular	Daily	Monthly	1st Year	2nd Year	3rd Year
Revenue (sales)					
Motors parts	10,500	315,000	3,780,000	3,969,000	4,167,450
Total Sales (A)	10,500	315,000	3,780,000	3,969,000	4,167,450
Less. Variable Expense					
Motors parts	9,450	283,500	3,402,000	3,572,100	3,750,705
Total variable Expense (B)	9,450	283,500	3,402,000	3,572,100	3,750,705
Contribution Margin (CM) [C=(A-B)]	1,050	31,500	378,000	396,900	416,745
Less. Fixed Expense					
Rent		1,500	18,000	18,000	18,000
Electricity Bill		400	4,800	5,500	6,000
Mobile Bill		600	7,200	8,000	9,000
Salary (self)		5,000	60,000	60,000	60,000
Transportation		4,000	48,000	50,000	52,000
Entertainment		500	6,000	7,000	8,000
Guard		200	2,400	3,000	3,000
Salary (staff)		6,000	72,000	72,000	72,000
Total Fixed Cost		18,200	218,400	223,500	228,000
Net Profit (E) [C-D]		13,300	159,600	173,400	188,745
Investment Payback			32,000	32,000	32,000

Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>	<i>Year 3 (BDT)</i>
1	Cash Inflow			
1.1	Investment Infusion by Investor	80,000		
1.2	Net Profit	159,600	173,400	188,745
1.3	Depreciation (Non cash item)		-	-
1.4	Opening Balance of Cash Surplus		127,600	269,000
	Total Cash Inflow	239,600	301,000	457,745
2	Cash Outflow			
2.1	Purchase of Product	80,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	32,000	32,000	32,000
	Total Cash Outflow	112,000	32,000	32,000
3	Net Cash Surplus	127,600	269,000	425,745

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:02
Experience & Skill : 2 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of farm;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures





Large clear plastic water bottle with a blue label.

Shelves in the background containing various boxes of automotive parts.

A man with a mustache, wearing a striped shirt and a grey vest, looking towards the camera.

A white electronic device, possibly a scale or a small computer terminal, with the name 'Shan' written on it.

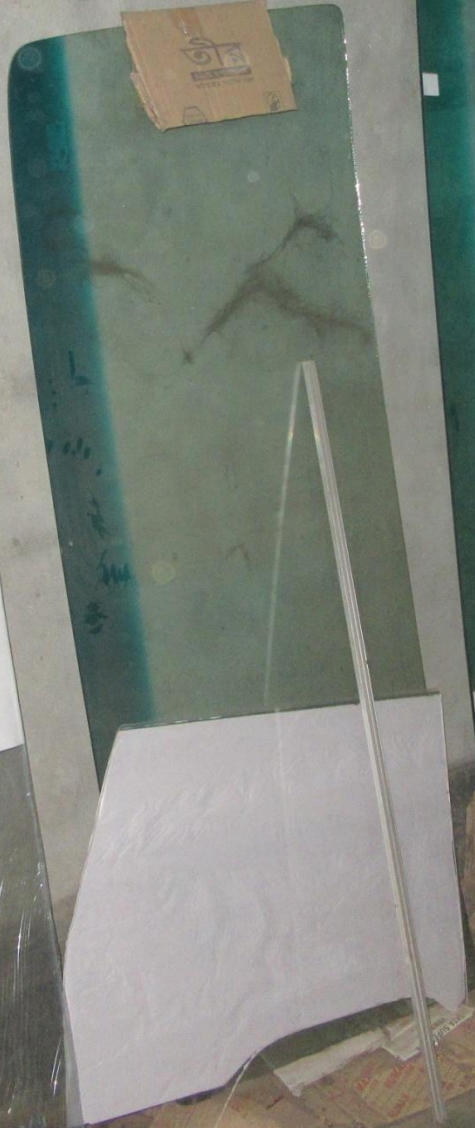
A large, messy bundle of white and grey cables on the counter.

Shelves filled with various boxes of automotive parts. Visible labels include 'GREY', 'KICK', 'Carbon Brushes', 'Classic', 'KIKKI', 'SHT CH POINT', 'M', 'EX', and 'SCOTTIE COMPONENTS'. There is also a blue box labeled 'AUTO PARTS'.

Shelves filled with boxes of automotive parts. Visible labels include 'KDK', 'ORC', and 'DOOR OUTER HANDLE'. There are also some yellow boxes and a red box with 'ORC' on it.

Signs and boxes in the background, including one that says 'HARRY' and another that says 'Side Mirror'.





FAMILY PICTURE

