

Proposed NU Business Name: **SABUJ ENGINEERING WORKSHOP**



Project identification and prepared by: Md.Sirajul Islam (Rasal) ,
Kaliakor Unit, Gazipur

Project verified by: MD. Siddiqur Rahaman



Brief Bio of The Proposed Nobin Udyokta

Name	:	MD: SABUJ HOSSAIN
Age	:	01/01/1997 (19 Years)
Education, till to date	:	H.S.C
Marital status	:	Unmarried
Children	:	Not applicable
No. of siblings:	:	2 Brothers, and 1 sister
Address	:	Vill: vannara P.O: Mouchak P.S: Kaliakor, Dist: Gazipur.
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	KOHINUR BAGUM
(iii) Father's name	:	MD: CHAN MIA
(iv) GB member's info	:	Branch: Mouchak Kaliakoir, Centre # 15(Female), Member ID: 8527/1 Group No: 09 Member since: 08/09/2003 to 2012 (9 Years) First loan: BDT 5,000 /- Last loan : 30,000 /-
Further Information:		
(v) Who pays GB loan installment	:	Outstanding loan: Nill
(vi) Mobile lady	:	Father
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	04 years experience in running business. He has no training
Other Own/Family Sources of Income	:	Yes
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01945-733851
Family's Contact No.	:	01715-366956
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Kaliakor Unit Gazipur.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

KOHINUR BAGUM joined Grameen Bank since 09 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business .

Proposed Nobin Udyokta Business Info

Business Name	:	SOBUJ ENGINEERING WORKSHOP
Location	:	Vannara Bazar ,Kaliakor, Gazipur.
Total Investment in BDT	:	BDT 4,57,000/-
Financing	:	Self BDT 3,57,000/- (from existing business) 78% Required Investment BDT 1,00,000/- (as equity) 22%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	25 ft x 30 ft= 750 square ft
Security of the shop	:	50,000
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods like; Still almira,sukas,table,satar,get ,etc.▪Average 20% gain on sales.▪The business is operating by entrepreneur.▪Existing 07 employee.▪The shop is rented.▪Collects goods from Gazipur.▪Agreed grace period is 3 months.

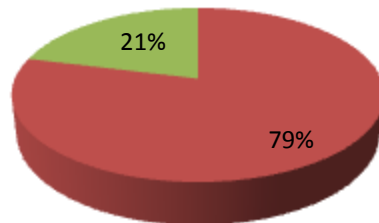
Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue (sales)			
Still almira,sukas,table,satar,get ,etc.	14,000	420,000	5,040,000
Total Sales (A)	14,000	420,000	5,040,000
Less. Variable Expense			
Still almira,sukas,table,satar,get ,etc.	11,200	336,000	4,032,000
Total variable Expense (B)	11,200	336,000	4,032,000
Contribution Margin (CM) [C=(A-B)]	2,800	84,000	1,008,000
Less. Fixed Expense			
Rent		10,000	120,000
Electricity Bill		5000	60,000
Transportation		5,000	60,000
Mobile Bill		400	4,800
Entertainment		300	3,600
Salary		30,000	360,000
Salary (self)		5,000	60,000
Gard		200	2,400
Genator		300	3,600
Total fixed Cost (D)		56,200	674,400
Net Profit (E) [C-D]		27,800	333,600

Investment Breakdown

Particulars	Q	Unit (P)	Existing	Q	Proposed	Proposed Total
Still almari	3	12000	36,000	0	0	36,000
sukas	5	7000	35,000	0	0	35,000
Wore drop	1	11000	11,000		0	11,000
Table	2	6000	12,000		0	12,000
Kachi gat	2	17000	34,000		0	34,000
Satar	3	8000	24,000		0	24,000
Raling	8	5000	40,000		0	40,000
Get	2	20000	40,000		0	40,000
Door	9	5000	45,000		0	45,000
Angal		110	0	200	22,000	22,000
Flat bar		180	0	200	36,000	36,000
Iskatar		210	0	100	21,000	21,000
Planeseet		220	0	80	17,600	17,600
Security			50,000		0	50,000
Others	0		30,000		3,400	33,400
Total			357,000		100,000	457,000

Source of Finance



- Entrepreneur's Contribution 375,000
- Investor's Investment 100,000
- Total 475,000

Financial Projection (BDT)

Particular	Daily	Monthly	1st Year	2nd Year(+5%)
Revenue (sales)				
SStill almira,sukas,table,satar,get ,etc.	17,000	510,000	6,120,000	6,426,000
Total Sales (A)	17,000	510,000	6,120,000	6,426,000
Less. Variable Expense				
SStill almira,sukas,table,satar,get ,etc.	13,600	408000	4896000	5140800
Total variable Expense (B)	13,600	408,000	4,896,000	5,140,800
Contribution Margin (CM) [C=(A-B)]	3,400	102,000	1,224,000	1,285,200
Less. Fixed Expense				
Rent		10,000	120,000	120,000
Electricity Bill		5000	60,000	60,000
Transportation		5,000	60,000	60,000
Mobile Bill		400	4,800	4,800
Entertainment		300	3,600	3,600
Salary		30,000	360,000	360,000
Salary (self)		5,000	60,000	60,000
Gard		200	2400	2,400
Genator		300	3,600	3,600
Total Fixed Cost		56,200	674,400	674,400
Net Profit (E) [C-D]		45,800	549,600	610,800
Investment Payback			60,000	60,000

Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	549,600	610,800
1.3	Depreciation (Non cash item)	3,600	3,600
1.4	Opening Balance of Cash Surplus		493,200
	Total Cash Inflow	653,200	1,107,600
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60,000	60,000
	Total Cash Outflow	160,000	60,000
3	Net Cash Surplus	493,200	1,047,600

SWOT ANALYSIS

STRENGTH

Employment: Self: 0 Family:0 Others:0
Experience & Skill : 04 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop; Vannara Bazar ,Kaliakor,
Gazipur
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures

বিস্মিল্লাহির রাহমানির রাহিম

মেসার্স সবুজ ইঞ্জিনিয়ারিং ওয়ার্কসপ

থ্রোঃ মোঃ সবুজ হোসাইন

মোবাঃ ০১৯৪৫-৭৩৩৮৫১, ০১৭১৫-৩৬৬৯৫৬

এখানে যাবতীয় বক্স দরজা, কেচি গেইট, হুন্দ গ্রীল, সাটার, দরজা, জানালা,

এস.এস গ্রিল, এস.এস. গেইট সহ যাবতীয় মালামাল তৈরী করা হয়

আলমারী, সুকেচ, ফাইল কেবিনেট সহ যাবতীয় স্টীলের ফার্ণিচার তৈরী করা হয়।

কর্ট, ভান্নারা, মোচাক, কালিয়াকৈর, গ













FAMILY PICTURE

