### **Proposed NU Business Name: PROMI FURNITURE MART**



Project identification and prepared by: Md Anisar Rahman Dagonbhuiyan Unit, Feni

Project verified by: Susanta Kumar Bishwas



Brief Bio of The Proposed Nobin Udyokta						
Name	:	HELAL UDDIN				
Age	:	01-01-1983 (33 Years)				
Education, till to date	:	Class V				
Marital status	:	Married				
Children	:	02 Daughters				
No. of siblings:	:	03 Brothers 04 Sisters				
Address	:	Vill: Dakshin Barahigabinda , P.O: Joyloshkor , P.S: Dagonbhuiyan , Dist: Feni				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  HASINA AKTAR  NIJAM UDDIN  Branch: Joylashkar, Dagonbhuiyan, Centre: 17 (Female),  Member ID: 6025/1, Group No: 07  Member since: 02-10-2000 (16 Years)  First loan: BDT 5000				
Further Information:		Existing loan: BDT 100000 Outstanding loan: BDT 82826 Father				
(v) Who pays GB loan installment	:	No				
(vi) Mobile lady (vii) Grameen Education Loan	:	No				
(viii) Any other loan like GB, BRAC ASA etc	:	No				

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nill
Business Experiences and	:	07 years experience in running business. 15 Years in own business.
Training Info	:	He has 15 years training.
Other Own/Family Sources of Income	:	NA
Other Own/Family Sources of Liabilities	:	
Entrepreneur Contact No.	:	01631-901492
Family's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dagonbhuiyan Unit, Feni

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**HASINA AKTAR** joined Grameen Bank since 16 years ago. At first she took BDT 5000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info						
Business Name	ısiness Name : PROMI FURNITURE MART					
Location	:	Kurir Hat, Uttar Baazar, Sonagazi, Feni				
Total Investment in BDT	:	BDT 390000/-				
Financing	:	Self BDT 310000/- (from existing business) 79% Required Investment BDT 80,000/- (as equity) 21%				
Present salary/drawings from business (estimates)	:	BDT 5,000				
Proposed Salary	:	BDT 5,000				
Size of shop	:	15 ft x 15 ft= 225 sq ft				
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like Wooden furniture.</li> <li>Average 30% gain on sales.</li> <li>The business is operating by entrepreneur. Existing 04 employee.</li> <li>One will be appointed after receiving equity money.</li> <li>The shop is rented.</li> <li>Collects goods from Chittagong.</li> <li>Agreed grace period is 3 months.</li> </ul>				

<b>Existing Business (BDT)</b>						
Particular	Daily	Monthly	Yearly			
Revenue(Sales)						
Wooden furniture	6800	204000	2448000			
Total Sales (A)	6800	204000	2448000			
Less Variable Expense						
Wooden furniture	5440	163200	1958400			
Total variable Expense (B)	5,440	163200	1958400			
Contribution Margin (CM) [C=(A-B)	1,360	40800	489600			
Less Variable Expense						
Rent		2,000	24000			
Electricity bill		500	6000			
Transportation		100	1200			
Salary (self)		5000	60000			
Salary(Staff)		24000	288000			
Entertainment		100	1200			
Guard		100	1200			
Generator		150	1800			
Mobile bill		300	3600			
Total fixed cost (D)		32,250	387000			
Net Profit (E)= [C-D]		8,550	102600			

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	Fxi	sting	Proposed				
Particulars	Unit Price	Amount	Qty	Unit Price	Amount	Proposed	
			(BDT)			(BDT)	Total
Box cot	3	40000	120,000	0	0	0	120,000
Normal cot	2	7000	14,000	0	0	0	14,000
Semi box	1	20000	20,000	0	0	0	20,000
Mischef	1	6000	6,000	0	0	0	6,000
Dyning table	2	30000	60,000	0	0	0	60,000
Alna	4	4000	16,000	0	0	0	16,000
Others	1	64000	64,000	0	0	0	64,000
Security	1	10000	10,000	0	0	0	10,000
Segun wood	0	0	0	1	30000	30,000	30,000
Akashi wood	0	0	0	1	25000	25,000	25,000
Gamari wood	0	0	0	1	25000	25,000	25,000
Total	15	0	310,000	3	0	80,000	390,000

#### **Source of Finance**



Financial P	roject	ion (I	BDT)		
Paticular	Daily	Monthly	Year1	Year 2	Year 3
Revenue(Sales)					
Wooden furniture	9000	270000	3240000	3402000	3572100
Total Sales (A)	9000	270000	3240000	3402000	3572100
Less Variable Expense					
Wooden furniture	7200	216000	2592000	2721600	2857680
Total variable Expense (B)	7,200	216000	2592000	2721600	2857680
Contribution Margin (CM) [C=(A-B)	1,800	54000	648000	680400	714420
Less Variable Expense					
Rent		2,000	24000	24,000	24000
Electricity bill		700	8400	8900	9400
Transportation		300	3600	4,100	4600
Salary (self)		5000	60000	60000	60000
Salary(Staff)		29000	348000	348000	348000
Entertainment		100	1200	1200	1200
Guard		100	1200	1200	1200
Generator		150	1800	1800	1800
Mobile bill		400	4800	4900	5000
Total fixed cost (D)		37,750	451,200	452,300	453400
Net Profit (E)= [C-D]		16250	195000	228,100	261020
Investment Payback			32,000	32,000	32,000

## Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	80,000		
1.2	Net Profit	195,000	228,100	261020
1.3	Depreciation (Non cash item)			
	Opening Balance of Cash			
1.4	Surplus		163,000	359100
	Total Cash Inflow	275000	391100	620120
2	Cash Outflow			
2.1	Purchase of Product	80,000		
2.2	Payment of GB Loan			
	Investment Pay Back			
2.3	(Including Ownership Tr. Fee)	32000	32000	32000
	Total Cash Outflow	112,000	32000	32000
3	Net Cash Surplus	163,000	359100	588120

### **SWOT ANALYSIS**

# Strength

Employment: Self: 0 Family:0 Others:0

Experience & Skill: 15 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

### **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures

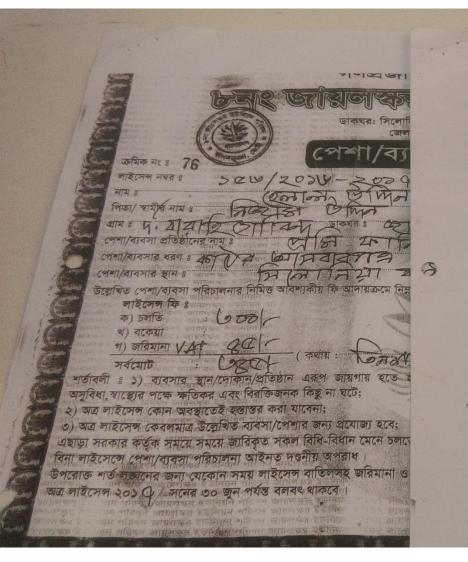


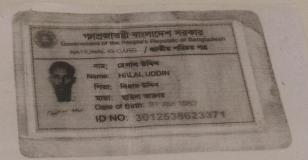


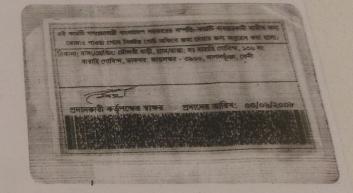












# **FAMILY PICTURE**

