Proposed NU Business Name: MONISHA ELECTRONICS



Project identification and prepared by: Md Anowar Hossain Mohastan Unit, Bogra

Project verified by: Md Mozaharul Islam



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD SHAFIQUL ISLAM (MIZU)			
Age	:	29-10-1986 (30 Years)			
Education, till to date	:	Class X			
Marital status	:	Married			
Children	:	01 Daughter			
No. of siblings:	:	01 Brother 04 Sisters			
Address	:	Vill: Gokul Pashchim Para , P.O: Gokul , P.S: Bogra Sadar , Dist: Bogra			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MST MEHERUN LATE MOSLEM UDDIN Branch: Gokul Bogra, Centre: 26 (Female), Member ID: 9802, Group No: 05 Member since: 10-11-1989 (28 Years) First loan: BDT 2000			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 10000 Outstanding loan: NIL Mother No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nill
Business Experiences and	:	15 years experience in running business. 15 Years in own business.
Training Info	:	He has no training.
Other Own/Family Sources of Income		NA
Other Own/Family Sources of Liabilities		
Entrepreneur Contact No.	:	01727-164642
Family's Contact No.	:	01831-447213
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Mohastan Unit, Bogra

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST MEHERUN joined Grameen Bank since 28 years ago. At first she took BDT 2000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info					
Business Name	:	MONISHA ELECTRONICS			
Location	:	MER Bandar (Behular Bashor Ghor)			
Total Investment in BDT	:	BDT 120000/-			
Financing	:	Self BDT 70000/- (from existing business) 58%			
		Required Investment BDT 50000/- (as equity) 42%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	5 ft x 15 ft= 75 sq ft			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like TV, Laptop, Remote, Cable etc. Average 30% gain on sales. The business is operating by entrepreneur. Existing no employee. One will be appointed after receiving equity money. The shop is rented. Collects goods from Bogra Sadar Agreed grace period is 3 months. 			

Existing Business (BDT)

		<u> </u>	
Particular	Daily	Monthly	Yearly
Revenue(Sales)			
TV, Laptop, Remote, Cable etc.	1600	48000	576000
Total Sales (A)	1600	48000	576000
Less Variable Expense			
TV, Laptop, Remote, Cable etc.	1120	33600	403200
Total variable Expense (B)	1,120	33600	403200
Contribution Margin (CM) [C=(A-B)	480	14400	172800
Less Variable Expense			
Rent		600	7200
Electricity bill		500	6000
Transportation		500	6000
Salary (self)		5000	60000
Entertainment		500	6000
Generator		150	1800
Mobile bill		500	6000
Total fixed cost (D)		7,750	93000
Net Profit (E)= [C-D]		6,650	79800

Lancing all and a section	D	I I
Investment	Brea	kaown

	ting	Proposed					
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed
			(BDT)			(BDT)	Total
TV	3	6000	18,000	0	0	0	18,000
Laptop	1	4500	4,500	0	0	0	4,500
Remote	180	100	18,000	0	0	0	18,000
Cable	1	3000	3,000	0	0	0	3,000
Sound box	4	1200	4,800	0	0	0	4,800
Others	1	1700	1,700	1	10000	10,000	11,700
Mobile		0	0	30	1000	30,000	30,000
Charger		0	0	100	100	10,000	10,000
Security	1	20000	20,000	0	0	0	20,000
Total	191	0	70,000	131	0	50,000	120,000

Source of Finance



Financial Projection (BDT)						
Paticular	Daily	Monthly	Year1	Year 2	Year 3	
Revenue(Sales)						
TV, Laptop, Remote, Cable etc.	2300	69000	828000	869400	912870	
Total Sales (A)	2300	69000	828000	869400	912870	
Less Variable Expense						
TV, Laptop, Remote, Cable etc.	1610	48300	579600	608580	639009	
Total variable Expense (B)	1,610	48300	579600	608580	639009	
Contribution Margin (CM) [C=(A-B)	690	20700	248400	260820	273861	
Less Variable Expense						
Rent		600	7200	7,200	7200	
Electricity bill		700	8400	8900	9400	
Transportation		700	8400	8,900	9400	
Salary (self)		5000	60000	60000	60000	
Entertainment		500	6000	6000	6000	
Generator		150	1800	1800	1800	
Mobile bill		600	7200	7300	7400	
Total fixed cost (D)		8,250	97,200	98,300	99400	
Net Profit (E)= [C-D]		12450	149400	162,520	174461	
Investment Payback			20,000	20,000	20,000	

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	50,000		
1.2	Net Profit	149,400	162,520	174461
1.3	Depreciation (Non cash item)			
	Opening Balance of Cash			
1.4	Surplus		129,400	271920
	Total Cash Inflow	199400	291920	446381
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back			
2.3	(Including Ownership Tr. Fee)	20000	20000	20000
	Total Cash Outflow	70,000	20000	20000
3	Net Cash Surplus	129,400	271920	426381

SWOT ANALYSIS

Strength

Employment: Self: 0 Family:0 Others:0

Experience & Skill: 15 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

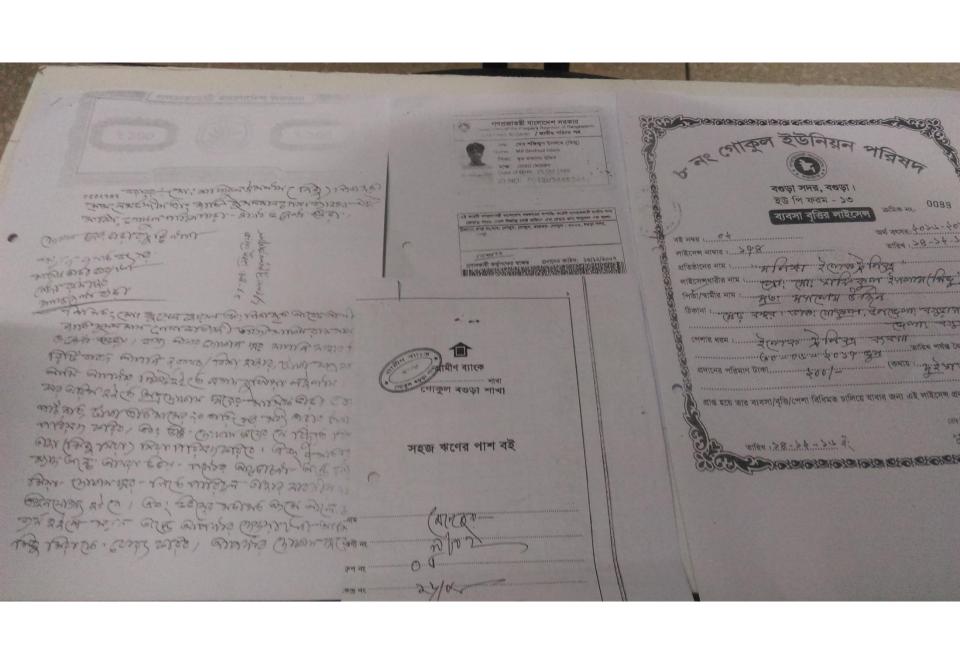
Pictures











FAMILY PICTURE

