Proposed NU Business Name: JOYA FURNITURE MART



Project identification and prepared by: Md Anowar Hossain Mohastan Unit, Bogra

Project verified by: Md Mozaharul Islam



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta						
Name	:	SREE HARANO CHANDRA				
Age	:	01-10-1983 (33 Y <i>ears)</i>				
Education, till to date	-	Class V				
Marital status	:	Married				
Children	:	01 Daughter				
No. of siblings:	-	02 Brothers 02 Sisters				
Address		Vill: Dhaoakola, P.O: Gokul , P.S: Bogura Sadar , Dist: Bogula				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father SREE MATI SHEFALI SREE GOURO CHANDRA DASH Branch : Gokul Baazar , Centre : 17 (Female), Member ID: 1363/2, Group No: 03 Member since: 10-03-2004 (12 Years) First Ioan: BDT 10000				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 20000Outstanding loan: BDT 8560 Father No No No				

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	-	Nill
Business Experiences and	:	12 years experience in running business. 12 Years in own business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	••	NA
Other Own/Family Sources of Liabilities	•	
Entrepreneur Contact No.	:	01722-626674
Family's Contact No.	:	01775-623568
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mohastan Unit, Bogra

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

SREE MATI SHEFALI joined Grameen Bank since 12 years ago. At first she took BDT 10000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

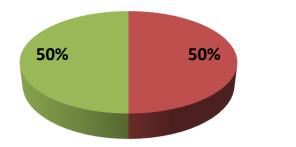
Proposed Nobin Udyokta Business Info					
Business Name	:	JOYA FURNITURE MART			
Location	:	Dhaoakola, Gokul, Bogra Sadar, Bogra			
Total Investment in BDT	:	BDT 100000/-			
Financing	:	Self BDT 50000/- (from existing business) 50% Required Investment BDT 50000/- (as equity) 50%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	5 ft x 10 ft= 50 sq ft			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like Wooden Furniture Average 30% gain on sales. The business is operating by entrepreneur. Existing 03 employee. The shop is own Collects goods from Mohastan Baazar. Agreed grace period is 3 months. 			

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Wooden Furniture	3400	102000	1224000
Total Sales (A)	3400	102000	1224000
Less Variable Expense			
Wooden Furniture	2380	71400	856800
Total variable Expense (B)	2,380	71400	856800
Contribution Margin (CM) [C=(A-B)	1,020	30600	367200
Less Variable Expense			
Electricity bill		300	3600
Transportation		6,000	72000
Salary (self)		5000	60000
Salary(Staff)		10500	126000
Entertainment		500	6000
Mobile bill		500	6000
Total fixed cost (D)		22,800	273600
Net Profit (E)= [C-D]		7,800	93600

	Investment Breakdown								
	Proposed								
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed		
			(BDT)			(BDT)	Total		
Raintree Korai	50	250	12,500	100	250	25,000	37,500		
Show case	5	2500	12,500	1	10000	10,000	22,500		
Dressing table	5	2500	12,500		0	0	12,500		
Others	1	12500	12,500	1	15000	15,000	27,500		
Total	61	0	50,000	102	0	50,000	100,000		

Source of Finance



Entrepreneur's Contribution 50,000
 Investor's Investment 50,000
 Total 100,000

Financial P	rojecti	ion (Bl	DT)		
Paticular	Daily	Monthly	Year1	Year 2	Year 3
Revenue(Sales)					
Wooden Furniture	4200	126000	1512000	1587600	1666980
Total Sales (A)	4200	126000	1512000	1587600	1666980
Less Variable Expense					
Wooden Furniture	2940	88200	1058400	1111320	1166886
Total variable Expense (B)	2,940	88200	1058400	1111320	1166886
Contribution Margin (CM) [C=(A-B)	1,260	37800	453600	476280	500094
Less Variable Expense					
Electricity bill		500	6000	6500	7000
Transportation		6,400	76800	77,300	77800
Salary (self)		5000	60000	60000	60000
Salary(Staff)		10500	126000	126000	126000
Entertainment		500	6000	6000	6000
Mobile bill		600	7200	7300	7400
Total fixed cost (D)		23,500	282,000	283,100	284200
Net Profit (E)= [C-D]		14300	171600	193,180	215894
Investment Payback			20,000	20,000	20,000

Cash flow projection on business plan (rec. & Pay)							
SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)			
1	Cash Inflow						
1.1	Investment Infusion by Investor	50,000					
1.2	Net Profit	171,600	193,180	215894			
1.3	Depreciation (Non cash item)						
1.4	Opening Balance of Cash Surplus		151,600	324780			
	Total Cash Inflow	221600	344780	540674			
2	Cash Outflow						
2.1	Purchase of Product	50,000					
2.2	Payment of GB Loan						
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20000	20000	20000			
	Total Cash Outflow	70,000	20000	20000			
3	Net Cash Surplus	151,600	324780	520674			



Strength **W**_{EAKNESS} Lack of Capital/Investment Employment: Self: 0 Family:0 Others:0 Experience & Skill: 12 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures

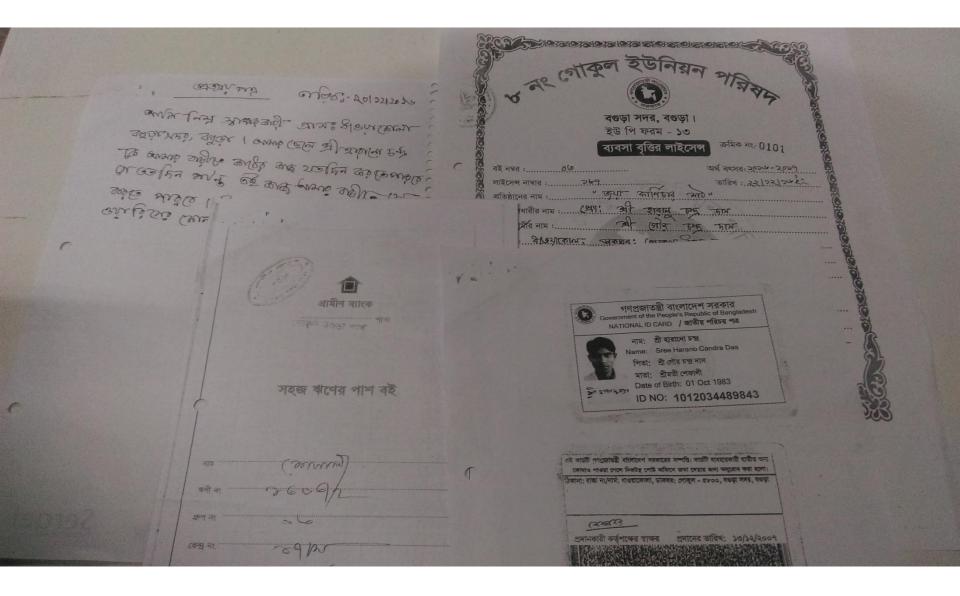












FAMILY PICTURE

