Proposed NU Business Name: HELAL STORE



Project identification and prepared by: Md Anowar Hossain Mohastanj Unit, Bogra

Project verified by: Md Mozaharul Islam



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD HELAL		
Age	:	30-10-1986 (30 Years)		
Education, till to date	:	Class V		
Marital status	:	Married		
Children	:	01 Son 01 Daughter		
No. of siblings:	:	03 Brothers		
Address	:	Vill: Baghopara , P.O: Gokul , P.S: Bogura Sadar , Dist: Bogra		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MST HALIMA BEGUM MD BASED Branch: Gokul Bogra, Centre: 64 (Female), Member ID: 8174/1, Group No: 10 Member since: 30-12-10 (06 Years) First loan: BDT 10000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 20000 Outstanding loan: NIL NA No No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nill
Business Experiences and	:	years experience in running business. Years in own business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	NA
Other Own/Family Sources of Liabilities	:	
Entrepreneur Contact No.	:	01767-983692
Family's Contact No.	:	01917-585271
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mohastan Unit, Bogra

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST HALIMA BEGUM joined Grameen Bank since 06 years ago. At first she took BDT 10000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info					
Business Name	:	HELAL STORE			
Location	:	Gokul Baazar, bogra Sadar, Bogra			
Total Investment in BDT	:	BDT 110000/-			
Financing	:	Self BDT 60000/- (from existing business) 55%			
	Required Investment BDT 50000/- (as equity) 45%				
Present salary/drawings from business (estimates)	•	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	6 ft x 10 ft= 60 sq ft			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like Groceries items Average 15% gain on sales. The business is operating by entrepreneur. Existing no employee. The shop is rented. Collects goods from Bogra City Agreed grace period is 3 months. 			

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Groceries items	3400	102000	1224000
Total Sales (A)	3400	102000	1224000
Less Variable Expense			
Groceries items	2890	86700	1040400
Total variable Expense (B)	2,890	86700	1040400
Contribution Margin (CM) [C=(A-B)	510	15300	183600
Less Variable Expense			
Rent		300	3600
Electricity bill		1000	12000
Transportation		500	6000
Salary (self)		5000	60000
Entertainment		500	6000
Guard		200	2400
Generator		150	1800
Mobile bill		500	6000
Total fixed cost (D)		8,150	97800
Net Profit (E)= [C-D]		7,150	85800

Investm	ont	Broa	4	OWD
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	Exis	ting	Proposed				
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed
			(BDT)			(BDT)	Total
Soft drinks	50	400	20,000	7	600	4,200	24,200
Oil	20	100	2,000	70	400	28,000	30,000
Soap	5	600	3,000	40	100	4,000	7,000
Sugar	2	3500	7,000	2	3500	7,000	14,000
Biscuit	1	4000	4,000	2	2000	4,000	8,000
Others	1	24000	24,000	1	2800	2,800	26,800
Total	79	0	60,000	122	0	50,000	110,000

Source of Finance



Financia	l Projecti	on (BE	DT)		
Paticular	Daily	Monthly	Year1	Year 2	Year 3
Revenue(Sales)					
Groceries items	5100	153000	1836000	1927800	2024190
Total Sales (A)	5100	153000	1836000	1927800	2024190
Less Variable Expense					
Groceries items	4335	130050	1560600	1638630	1720561.5
Total variable Expense (B)	4,335	130050	1560600	1638630	1720561.5
Contribution Margin (CM) [C=(A-B)	765	22950	275400	289170	303628.5
Less Variable Expense					
Rent		300	3600	3,600	3600
Electricity bill		1300	15600	16100	16600
Transportation		800	9600	10,100	10600
Salary (self)		5000	60000	60000	60000
Entertainment		500	6000	6000	6000
Guard		200	2400	2400	2400
Generator		150	1800	1800	1800
Mobile bill		600	7200	7300	7400
Total fixed cost (D)		8,850	104,400	105,500	106600
Net Profit (E)= [C-D]		14100	169200	183,670	197028.5
Investment Payback			20,000	20,000	20,000

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	50,000		
1.2	Net Profit	169,200	183,670	197028.5
1.3	Depreciation (Non cash item)			
	Opening Balance of Cash			
1.4	Surplus		149,200	312870
	Total Cash Inflow	219200	332870	509898.5
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back			
2.3	(Including Ownership Tr. Fee)	20000	20000	20000
	Total Cash Outflow	70,000	20000	20000
3	Net Cash Surplus	149,200	312870	489898.5

SWOT ANALYSIS

Strength

Employment: Self: 0 Family:0 Others:0

Experience & Skill: Years Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft
Fire
Political unrest

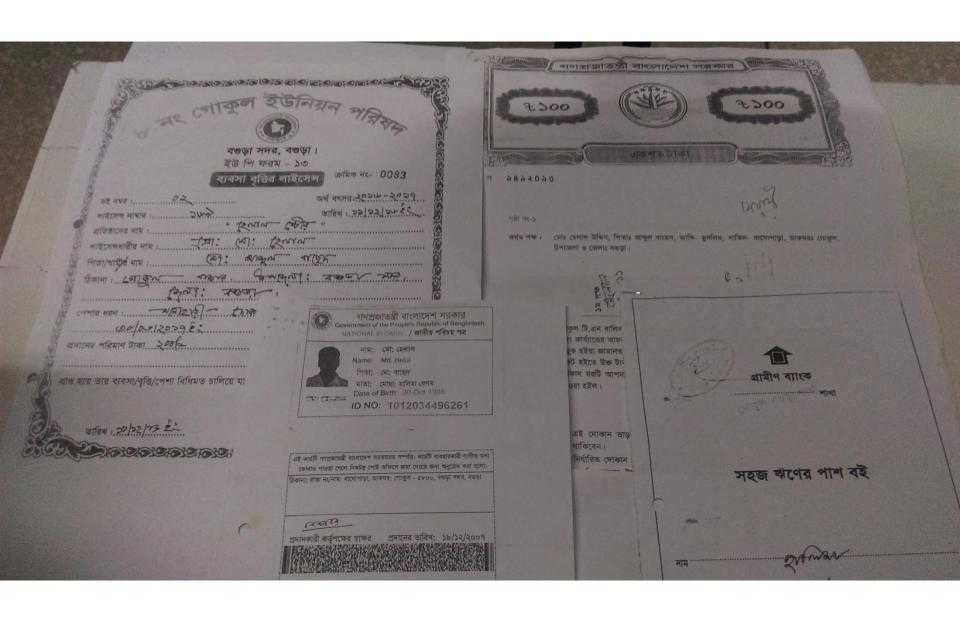
Pictures











FAMILY PICTURE

