#### **Proposed NU Business Name: SORNA DAIRY FARM**



Project identification and prepared by: Md. Obaidullah, Bogra Sadar Unit, Bogra.

Project verified by: MD. Mozaharl Islam



Brief Bio of The Proposed Nobin Udyokta						
Name	:	MD. SHUVO PRAMANIK				
Age	:	13-07-1990 (26 Years)				
Education, till to date	:	Class 5				
Marital status	••	Married				
Children	••	01 Daughter				
No. of siblings:	:	Nil				
Address	:	Vill:Khamarkandi, P.O: Jhorgachahat, P.S: Bogra shadarDist: Bogra				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  MST SHAHIDA BEGUM  MD MUKUL PRAMANIK  Branch: Shakharia, Centre # 10 (Female),  Member ID: 6007/1, Group No: 08  Member since: 25-09-2011 (05 Years)  First loan: BDT 5000				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 30,000, Outstanding loan: Nill Mother No No No				

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	05 years experience in running business. 05 Years in own business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	Business
Entrepreneur Contact No.	:	01724-860801
Father's Contact No.	:	01940-844244
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd .Bogra Sadar Unit, Bogra

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MST SHAHIDA** joined Grameen Bank since 05 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business	Info
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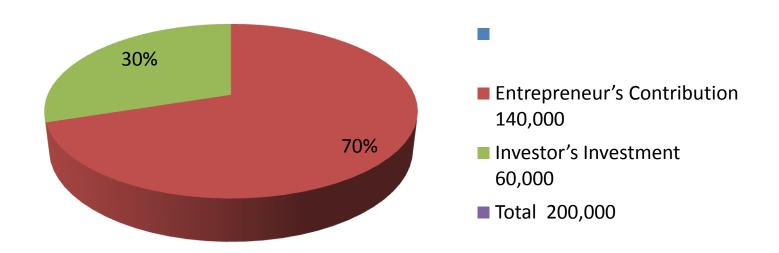
Proposed Nobin Udyokta Business Info					
Business Name	:	SORNA DAIRY FIRM			
Location	:	Khamarkandi , Jhorgashahat, Bogra shadar,Bogra			
Total Investment in BDT	:	BDT 2,00,000/-			
Financing	:	Self BDT 1,40,000/-(from existing business) 69% Required Investment BDT 60,000/-(as equity) 31%			
Present salary/drawings from business (estimates)	:	BDT 4,000/-			
Proposed Salary	:	BDT 4,000/-			
Size of shop	:	20 ft x 15 ft= 300 square ft			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Milk product.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>One will be appointed in the future.</li> <li>Collects goods from</li> <li>Agreed grace period is 3 months.</li> </ul>			

<b>Existing Business (BDT)</b>					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Milk (9 ltX40)	400	12,000	144,000		
Total Sales (A)	400	12,000	144,000		
Less. Variable Expense					
Milk (9 ltX40)	200	6,000	72,000		
Total variable Expense (B)	200	6,000	72,000		
Contribution Margin (CM) [C=(A-B)	200	6,000	72,000		
Less. Fixed Expense					
Electricity Bill		100	1,200		
Transportation		200	2,400		
Salary (self)		4,000	48,000		
Mobile Bill		300	3,600		
Total fixed Cost (D)		4,600	55,200		
Net Profit (E) [C-D)		1,400	16,800		

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Investment Breakdown								
Existing					Proposed			
Particulars Qty.		<b>Unit Price</b>	Unit Price Amount		Unit	Amount	Proposed	
			(BDT)		Price	(BDT)	Total	
Milk Cow	1	40000	40,000	1	60,000	60,000	100,000	
Oxen	2	50000	100,000	0	0	0	100,000	
	0	0	140,000	0	0	60,000	200,000	

### **Source of Finance**



Financial Projection (BDT)							
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year		
Revenue (sales)							
Milk (14 ltX40)	560	16,800	201,600	201,600	211,680		
Total Sales (A)	560	16,800	201,600	201,600	211,680		
Less. Variable Expense							
Milk (14 ltX40)	280	8,400	100,800	105,840	111,132		
Total variable Expense (B)	280	8,400	100,800	105,840	111,132		
Contribution Margin (CM) [C=(A-B)	280	8,400	100,800	95,760	100,548		
Less. Fixed Expense							
Electricity Bill		100	1,200	1,200	1,200		
Transportation		200	2,400	2,400	2,400		
Salary (self)		4,000	48,000	48,000	48,000		
Mobile Bill		300	3,600	3,600	3,600		
Total fixed Cost (D)		4,600	55,200	55,200	55,200		
Net Profit (E) [C-D)		3,800	45,600	40,560	45,348		
Investment Payback			24,000	24,000	24,000		

### Cash flow projection on business plan (rec. & Pay

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SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	60,000		
1.2	Net Profit	45,600	40,560	45,348
1.3	Depreciation (Non cash item)	0	C	0
1.4	Opening Balance of Cash Surplus		21,600	38,160
	Total Cash Inflow	105,600	62,160	83,508
2	Cash Outflow			
2.1	Purchase of Product	60,000	C	0
2.2	Payment of GB Loan	0	C	0
	Investment Pay Back (Including Ownership Tr. Fee)	24,000	24,000	24,000
	Total Cash Outflow	84,000	24,000	24,000
3	Net Cash Surplus	21,600	38,160	59,508

### **SWOT ANALYSIS**

# Strength

Employment: Self: 0 Family:0 Others:01

Experience & Skill: 10 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

### **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

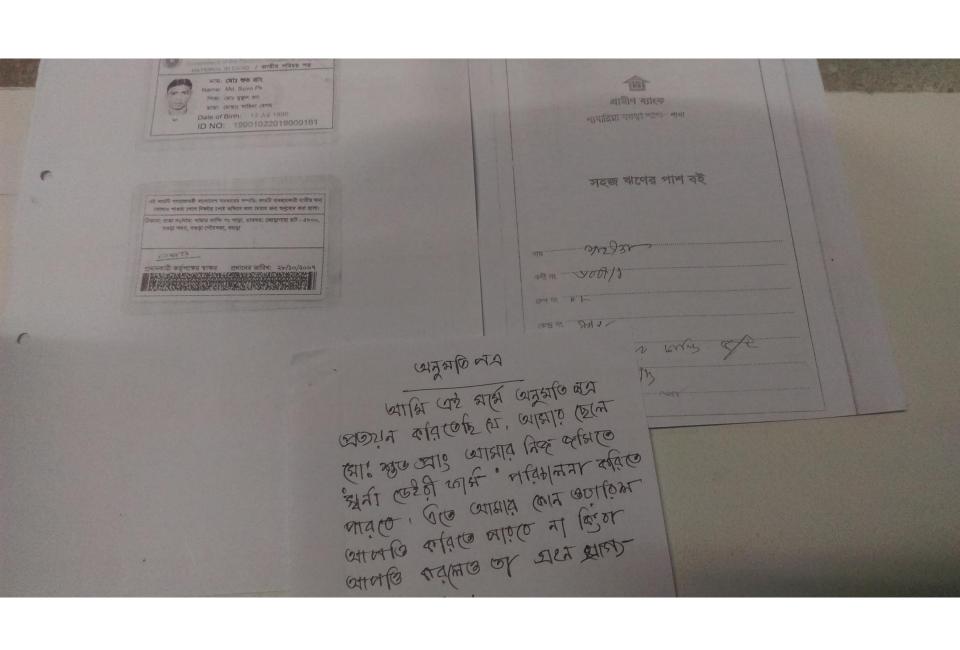
# Pictures











# **FAMILY PICTURE**

