Proposed NU Business Name: CHOBURA DAIRY FARM



Project identification and prepared by: Md Sirajul Islam, Keranigonj Unit, Dhaka

Project verified by: Sushanto Kumar Biswash



Brief Bio of The Proposed Nobin Udyokta					
Name	:	CHOBURON NESA			
Age	:	01-02-1982 (34 Years)			
Education, till to date	:	Class 6			
Marital status	:	Married			
Children	:	1 Son & 1 Daughter			
No. of siblings:	:	1 Brother & 4 Sisters			
Address	:	Vill: Baghashur, P.O: Rajabari. P.S: Keranigonj, Dist: Dhaka.			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MAHELA BEGUM SHOFI MOLLA Branch: Basta, Centre # 04 (Female), Member ID: 1072/1, Group No: 01 Member since: 02-03-1998 (18 Years) First loan: BDT 5,000/-			
Further Information: (v) Who pays GB loan installment		Existing loan: BDT 20,000/- Outstanding loan: BDT 6,000/-			
(vi) Mobile lady		Father No			
(vii) Grameen Education Loan	:	No			
(viii) Any other loan like GB, BRAC ASA etc	:	No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		No
Business Experiences and	••	14 years experience in running business. 14 Years in own business.
Training Info	:	He has no training
Other Own/Family Sources of Income	••	Cow rearing
Other Own/Family Sources of Liabilities	••	None
Entrepreneur Contact No.	:	01881-644878
Family's Contact No.	:	01834-397979
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Keranigonj Unit ,Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HER FAMILY

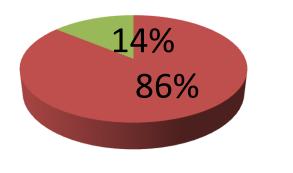
MAHELA BEGUM joined Grameen Bank since 18 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	CHOBURA DAIRY FARM			
Location	:	Baghasur, Rajabari, Keranigonj			
Total Investment in BDT	:	BDT 570,000/-			
Financing	:	Self BDT 490,000/- (from existing business) 86% Required Investment BDT 80,000/- (as equity) 14%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	27 ft x 15 ft= 405 square ft			
Implementation	:	 She has 3 cow and one calf in her farm. Average Daily milk production is 15 liter and milk price is BDT 50. The business is operating by entrepreneur. Existing no employee. The farm is owned. Collects goods from Keranigonj. Agreed grace period is 3 months. 			

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Milk (15 x 50)	750	22,500	270,000		
Total Sales (A)	750	22,500	270,000		
Less. Variable Expense					
Straw, Bran, Medicine etc	300	9,000	108,000		
Total variable Expense (B)	300	9,000	108,000		
Contribution Margin (CM) [C=(A-B)	450	13,500	162,000		
Less. Fixed Expense					
Mobile Bill		100	1,200		
Salary (self)		5,000	60,000		
Electricity Bill		100	1,200		
Total fixed Cost (D)		5,200	62,400		
Net Profit (E) [C-D)		8,300	99,600		

Investment Breakdown								
Existing					Proposed			
Particulars	lars Qty. Unit			Qty.	Unit	Amount	Proposed	
		Price	t (BDT)		Price	(BDT)	Total	
Cow	3	150000	450,000	1	80000	80,000	530,000	
Calf	1	40000	40,000	0	0	0	40,000	
Total	4		490,000	1		80,000	570,000	

Source of Finance



- Entrepreneur's Contribution 490,000
- Investor's Investment 80,000
- Total 570,000

Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year	
Revenue (sales)						
Milk (20x 50)	1,000	30,000	360,000	378,000	396,900	
Calf Sale			30,000	30,000	30,000	
Total Sales (A)	1,000	30,000	390,000	408,000	426,900	
Less. Variable Expense						
Straw, Bran, Medicine etc	400	12,000	144,000	151,200	158,760	
Total variable Expense (B)	400	12,000	144,000	151,200	158,760	
Contribution Margin (CM) [C=(A-B)	600	18,000	246,000	256,800	268,140	
Less. Fixed Expense						
Mobile Bill		200	2,400	3,000	3,500	
Salary (self)		5,000	60,000	60,000	60,000	
Electricity Bill		100	1,200	1,500	1,800	
Total Fixed Cost		5,300	63,600	64,500	65,300	
Net Profit (E) [C-D)		12,700	182,400	192,300	202,840	
Investment Payback			32,000	32,000	32,000	

Cash flow projection on business plan (rec. & Pay)

SL	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	80,000		
1.2	Net Profit	182,400	192,300	202,840
1.3	Depreciation (Non cash item)		-	-
	Opening Balance of Cash			
1.4	Surplus		150,400	310,700
	Total Cash Inflow	262,400	342,700	513,540
2	Cash Outflow			
2.1	Purchase of Product	80,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	32,000	32,000	32,000
	Total Cash Outflow	112,000	32,000	32,000
3	Net Cash Surplus	150,400	310,700	481,540

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 14 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of farm; Regular customers;

THREATS

Theft

Fire

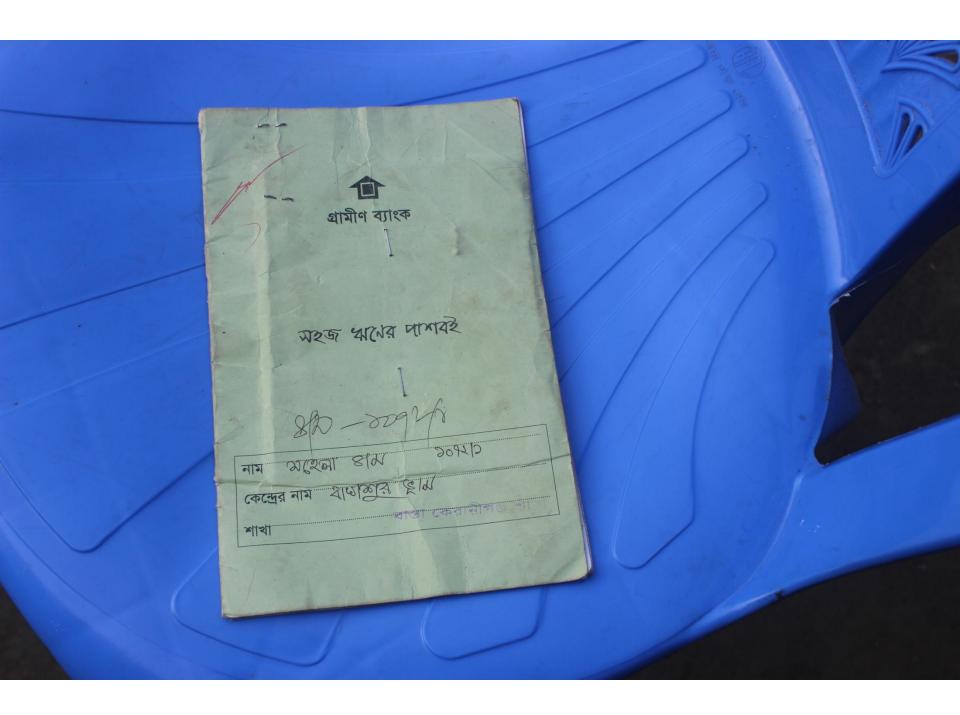
Political unrest

Pictures









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Na Na

ন্যম: **ছবুরন নেছা** Name: Soburonnesa

স্বামী: নজরুল ইসলাম মাতা: মাহেলা বেগম

Date of Birth: 01 Feb 1982

ID NO: 2613813203764

এই কার্ডটি গণপ্রজাতন্ত্রী বাংলাদেশ সরকারের সম্পত্তি। কার্ডটি ব্যবহারকারী বাতীত অন্য কোথাও পাওয়া গেলে নিকটস্থ পোষ্ট অফিনে জমা দেয়ার জনা অনুরোধ করা হলো। ঠিকানা: গ্রাম/রাস্তা: বাঘানের, ডাকঘর; রাজাবাড়ী - ১৩১০, কেরানীগঞ্জ, ঢাকা

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প্রদানকারী কর্তৃপক্ষের স্বাক্ষর

প্রদানের তারিখ: ২৯/০৫/২০০৮

FAMILY PICTURE

