Proposed NU Business Name: RIA DAIRY FARM



Project identification and prepared by: Md. Obaidullah, Bogra Sadar Unit, Bogra.

Project verified by: MD. Mozaharul Islam



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MST. DULALI BEGUM		
Age	:	29-09-1982 (34 Years)		
Education, till to date	:	Class 5		
Marital status	:	Married		
Children	:	01 Son ,03 Daughters		
No. of siblings:	:	02 brothers 01 Sister		
Address	:	Vill:Dakurchalk Dakshin, P.O: Jhorgachahat, P.S: Bogra shadarDist: Bogra		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father LATE MOMENA BEGUM LATE KASHEM SHEIKH Branch: Shakharia, Centre # 50 (Female), Member ID: 3553/1, Group No: 03 Member since: 15-06-1993 (05 Years) First loan: BDT 1000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 5,000, Outstanding loan: Nill Father No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and		10 years experience in running business. 10 Years in own business.
Training Info	:	He has no training.
Other Own/Family Sources of Income		-
Other Own/Family Sources of Liabilities	:	Business
Entrepreneur Contact No.	:	01767-135765
Father's Contact No.	:	01747-144051
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd .Bogra Sadar Unit, Bogra

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

LATE MOMENA BEGUM joined Grameen Bank since 05 years ago. At first she took 1000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin U	dyokta Business Info
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Proposed Nobin Udyokta Business Info				
Business Name	:	RIA DAIRY FIRM		
Location	:	Dakshin Dakur Char , Jhorgasha, Bogra shadar,Bogra		
Total Investment in BDT	:	BDT 1,40,000/-		
Financing	:	Self BDT 90,000/-(from existing business) 60%		
		Required Investment BDT 50,000/-(as equity) 40%		
Present salary/drawings from business (estimates)	:	BDT 4,000/-		
Proposed Salary	:	BDT 4,000/-		
Size of shop	:	15 ft x 10 ft= 150 square ft		
Implementation	•	 The business is planned to be scaled up by investment in existing goods like; Milk product. The business is operating by entrepreneur. Existing no employee. One will be appointed in the future. Collects goods from Agreed grace period is 3 months. 		

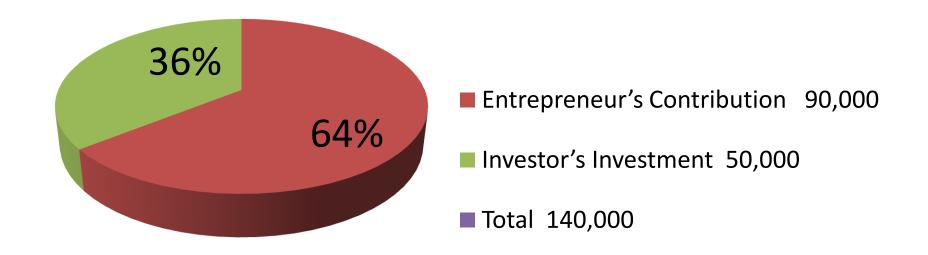
Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Milk (10 ltX40)	400	12,000	144,000		
Total Sales (A)	400	12,000	144,000		
Less. Variable Expense					
Milk (10 ltX40)	200	6,000	72,000		
Total variable Expense (B)	200	6,000	72,000		
Contribution Margin (CM) [C=(A-B)	200	6,000	72,000		
Less. Fixed Expense					
Electricity Bill		100	1,200		
Transportation		200	2,400		
Salary (self)		4,000	48,000		
Mobile Bill		200	2,400		
Total fixed Cost (D)		4,500	54,000		
Net Profit (E) [C-D)		1,500	18,000		

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Investment Brea	akdown	
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Existing				Proposed			
Particulars	Qty.	Unit Price	Amount	Qty	Unit	Amount	Proposed
			(BDT)		Price	(BDT)	Total
Milk Cow	2	45000	90,000	1	50,000	50,000	140,000
	0	0	90,000	0	0	50,000	140,000

Source of Finance



Financial	Projection	on (BDT)
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Particular	Daily	Monthly	1st Year	2nd Year	3rd Year
Revenue (sales)					
Milk (14 ltX40)	480	14,400	172,800	172,800	181,440
Total Sales (A)	480	14,400	172,800	172,800	181,440
Less. Variable Expense					
Milk (12 ltX40)	240	7,200	86,400	90,720	95,256
Total variable Expense (B)	240	7,200	86,400	90,720	95,256
Contribution Margin (CM) [C=(A-B)	240	7,200	86,400	82,080	86,184
Less. Fixed Expense					
Electricity Bill		100	1,200	1,200	1,200
Transportation		200	2,400	2,400	2,400
Salary (self)		4,000	48,000	48,000	48,000
Mobile Bill		200	2,400	2,400	2,400
Total fixed Cost (D)		4,500	54,000	54,000	54,000
Net Profit (E) [C-D)		2,700	32,400	28,080	32,184
Investment Payback			20,000	20,000	20,000

Cash flow projection on business plan (rec. & Pay Year 3 (BDT) SI # Particulars Year 1 (BDT) Year 2 (BDT) 1 Cash Inflow 1.1 Investment Infusion by Investor 50,000 28,080 1.2 Net Profit 32,400 32,184 1.3 Depreciation (Non cash item) 1.4 Opening Balance of Cash Surplus 12,400 20,480 Total Cash Inflow 92,400 40,480 52,664 2 Cash Outflow 2.1 Purchase of Product 50,000 2.2 Payment of GB Loan Investment Pay Back (Including Ownership Tr. 2.3|Fee) 20,000 20,000 20,000 Total Cash Outflow 80,000 20,000 20,000 3 Net Cash Surplus 12,400 20,480 32,664

SWOT ANALYSIS

Strength

Employment: Self: 0 Family:0 Others:01

Experience & Skill: 05 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures







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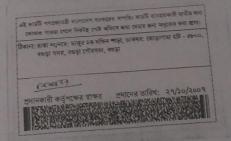
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FAMILY PICTURE

