Proposed NU Business Name: TEEN BHAI DAIRY FARM



Project identification and prepared by: Md Shahinur Rahman, Sherpur Unit, Bogra

Project verified by: MD. Mozaharl Islam



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD. ABDUL KADER JALANI			
Age	:	21-08-1994(22 Years)			
Education, till to date	:	Classe 10			
Marital status	:	Married			
Children	:	1 Son			
No. of siblings:	:	2 Brothers			
Address	:	Vill: Naishimul, P.O:Bishalpur, P.S: Sherpur, Dist: Bogra			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father ROHIMA BIBI MD. ROFIQUL ISLAM Branch: Talom tarash Sherpur Centre # 06 (Female), Member ID: 1336, Group No: 02			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Member since:13-08-1993(09 Year) First loan: BDT 2500/- Existing Loan: BDT 8,000, Outstanding loan: BDT NILL Father No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	05 years experience in running business.
Training Info	:	He has Not training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01740-881222
Mother's Contact No.	:	01725-544638
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Sherpur Unit, Bogra

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

ROHIMA BIBI joined Grameen Bank since 9 years ago. At first she took 2,500 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

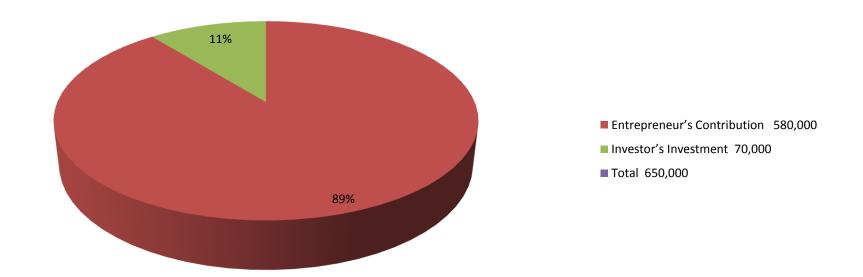
Proposed Nobin Udyokta Business Info					
Business Name	:	TEEN BHAI DAIRY FARM			
Location	:	Naishimul , Bishalpur, Sherpur .			
Total Investment in BDT	:	BDT 650,000/-			
Financing	:	Self BDT 580,000/-(from existing business) 89% Required Investment BDT 70,000/-(as equity) 11%			
Present salary/drawings from business (estimates)	:	BDT 4,000/-			
Proposed Salary	:	BDT 4,000/-			
Size of shop	:	30ft x 20 ft= 600 square ft			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like. Milks . The business is operating by entrepreneur. Existing no employee. One will be appointed in the future. Collects goods from Sherpu, Bogra Agreed grace period is 3 months. 			

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Millk(50*20)	1,000	30,000	360,000			
Total Sales (A)	1,000	30,000	360,000			
Less. Variable Expense						
Millk	200	6,000	72,000			
Total variable Expense (B)	200	6,000	72,000			
Contribution Margin (CM) [C=(A-B)	800	24,000	288,000			
Less. Fixed Expense						
Salary (self)		4,000	48,000			
Entertainment		100	1,200			
Feed & Medicine		7,000	84,000			
Mobile Bill		200	2,400			
Total fixed Cost (D)		11,300	135,596			
Net Profit (E) [C-D)		12,700	152,404			

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Existing				Proposed			
Particulars	Qty. Unit Price		Amount	Qty Unit		Amount	Proposed
			(BDT)		Price	(BDT)	Total
Cow (Cross)	4	120,000	480,000	1	70,000	70,000	550,000
Small Cow	2	35,000	70,000				70,000
Small	1	30,000	30,000				30,000
Total	7		580,000	1		70,000	650,000

Source of Finance



Financia	l Projection	(BDT)
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Financial Projection (DD1)							
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year		
Revenue (sales)							
Millk (50*24)	1,200	36,000	432,000	453,600	476,280		
Total Sales (A)	1,200	36,000	432,000	453,600	476,280		
Less. Variable Expense	C						
Millk	240	7,200	86,400	90,720	95,256		
Total variable Expense (B)	240	7,200	86,400	90,720	95,256		
Contribution Margin (CM) [C=(A-B)	960	28,800	345,600	362,880	381,024		
Less. Fixed Expense							
Salary (self)		4,000	48,000	48,000	48,000		
Entertainment		200	2,400	2,400	2,400		
Feed & Medicine		7000	84,000	84,000	84,000		
Mobile Bill		400	4,800	4,800	4,800		
Total fixed Cost (D)		11,600	139,200	139,200	139,200		
Net Profit (E) [C-D)		17,200	206,400	223,680	241,824		
Investment Payback			28,000	28,000	28,000		

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	70,000		
1.2	Net Profit	206,400	223,680	241,824
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		178,400	374,080
	Total Cash Inflow	276,400	402,080	615,904
2	Cash Outflow			
2.1	Purchase of Product	70,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	28,000	28,000	28,000
	Total Cash Outflow	98,000	28,000	28,000
3	Net Cash Surplus	178,400	374,080	587,904

SWOT ANALYSIS

Strength

Employment: Self: 0Family:01Others:0

Experience & Skill: 05 Years

Quality goods & services;

Skill and experience

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures

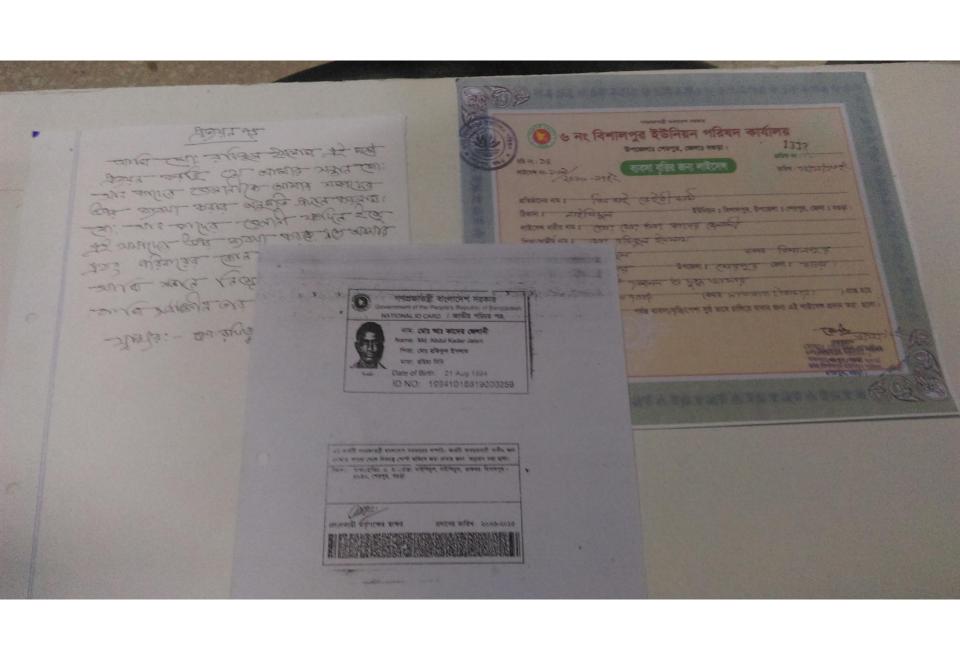












FAMILY PICTURE

