Proposed NU Business Name: RAFIK STORE



Project identification and prepared by: Md Majnu Hossen, Sherpur Unit, Bugra

Project verified by: MD. Mujharul Islam



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. RAFIQUL ISLAM		
Age		08-02-1990(27 Years)		
Education, till to date	:	SSC		
Marital status		Married		
Children		1 Son		
No. of siblings:	:	1 Sisters & 3 Brothers		
Address	:	Vill: Fulbari, paikor,P.O: Khamar kandi, P.S: Sherpur,Dist: Bogra		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MOST. ROSNARA BEGUM MD. ALL-AMIN Branch:Garidha,Sherpur,Centre # 36 (Female), Member ID: 1335, Group No: 03 Member since: 11-12-1995(10 Years)		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : : :	First loan: BDT – 2,000/- Existing Loan: BDT 5,000, Outstanding loan:BDT: NILL Father No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	4 years experience in running business.
Training Info	:	He has Not training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01757-652819
Mother's Contact No.	:	01712-310944
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Sherpur Unit, Bogra

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

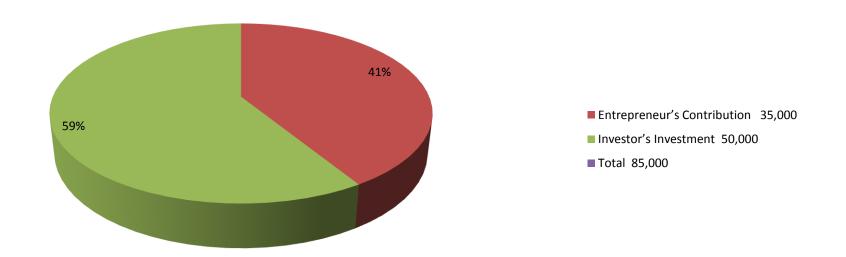
MOST. ROSNARA BEGUM joined Grameen Bank since 5 years ago. At first she took 2,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	 :	RAFIK STORE		
Location	:	Fulbari, Sherpur.		
Total Investment in BDT	:	BDT 85,000/-		
Financing	:	Self BDT 35,000/-(from existing business) 41% Required Investment BDT 50,000/-(as equity) 59%		
Present salary/drawings from business (estimates)	:	BDT 4,000/-		
Proposed Salary	:	BDT 4,000/-		
Size of shop	:	10 ft x 12 ft= 120 square ft		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Window,Grill,Angle bar, etc. Average 25 % gain on sale. The business is operating by entrepreneur. Existing 1 employees. After getting equity fund 1 employee will be appointed The shop is rented. Collects goods from Sherpur, Bogra. Agreed grace period is 3 months. 		

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Soft Drinks, Biscuit, Chanachur etc	2,000	60,000	720,000		
Total Sales (A)	2,000	60,000	720,000		
Less. Variable Expense					
Soft Drinks, Biscuit, Chanachur etc	1,500	45,000	540,000		
Total variable Expense (B)	1,500	45,000	540,000		
Contribution Margin (CM) [C=(A-B)	500	15,000	180,000		
Less. Fixed Expense					
House rant		650	7,800		
Electricity Bill		800	9,600		
Transportation		300	3,600		
Salary (self)		4,000	48,000		
Entertainment		200	2,400		
Guard		150	1,800		
Mobile Bill		300	3,600		
Total fixed Cost (D)		6,400	76,800		
Net Profit (E) [C-D)		8,600	103,200		

Investment Breakdown						
Particulars	Existing	Proposed	Proposed Total			
Oil	1500	5000	6500			
Biscuit, Chanachur	9,000	10000	19,000			
Soap, Washing Powder etc	10175	20000	30175			
Soft Drinks, Biscuit, Chanachur	7875	15000	22875			
etc						
Others	6450		6450			
Total	35,000	50,000	85,000			

Source of Finance



Financial Projection (BDT)							
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year		
Revenue (sales)							
Soft Drinks, Biscuit, Chanachur etc	8,000	240,000	2,880,000	3,024,000	3,175,200		
Total Sales (A)	8,000	240,000	2,880,000	3,024,000	3,175,200		
Less. Variable Expense							
Soft Drinks, Biscuit, Chanachur etc	2,250	67,500	810,000	850,500	893,025		
Total variable Expense (B)	2,250	67,500	810,000	850,500	893,025		
Contribution Margin (CM) [C=(A-B)	750	172,500	2,070,000	2,173,500	2,282,175		
Less. Fixed Expense							
House rant		650	7,800	7,800	7,800		
Electricity Bill		800	9,600	9,600	9,600		
Transportation		300	3,600	3,600	3,600		
Salary (self)		4,000	48,000	48,000	48,000		
Entertainment		200	2,400	2,400	2,400		
Guard		150	1,800	1,800	1,800		
Mobile Bill		400	4,800	4,800	4,800		
Total fixed Cost (D)		6,500	78,000	78,000	78,000		
Net Profit (E) [C-D)		166,000	1,992,000	2,095,500	2,204,175		
Investment Payback			20,000	20,000	20,000		

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	1,992,000	2,095,500	2,204,175
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		1,972,000	4,047,500
	Total Cash Inflow	2,042,000	4,067,500	6,251,675
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	1,972,000	4,047,500	6,231,675

SWOT ANALYSIS

Strength

Employment: Self: 0 Family: 5 Others:0

Experience & Skill: 03 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures

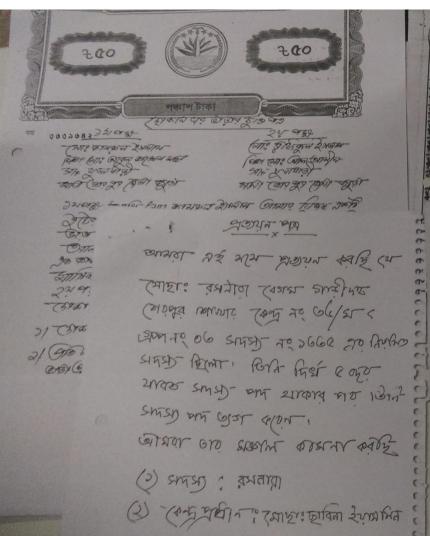


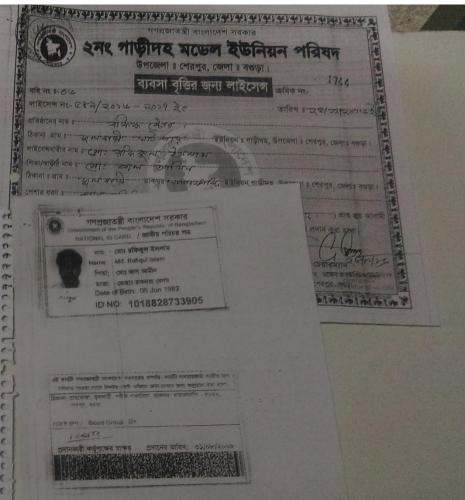












FAMILY PICTURE

