#### Proposed NU Business Name: M/S DEWAN WELDING WORKSHOP



Project identification and prepared by: Md Shahinur Rahman, Sherpur Unit, Bugra

Project verified by: MD. Mujharul Islam



Brief Bio of The Proposed Nobin Udyokta						
Name	:	MD.MOZAFOR HOSSEN				
Age	:	15-02-1984(33 Years)				
Education, till to date		Class 6				
Marital status		Married				
Children		2 Son				
No. of siblings:		2 Sisters & 2 Brothers				
Address	:	Vill: Goshibari ,P.O: Alltadigie , P.S: Sherpur,Dist: Bogra				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MD. NURJAHAN BEGUM MD. KHOKSED ALI Branch: Kushumbi Sherpur, Centre # 12 (Female), Member ID: 4554, Group No: 09 Member since: 01-07-1993 (14 Years)				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc		First loan: BDT – 5,000/- Existing Loan: BDT 25,000, Outstanding loan:BDT: NILL Father No No No				

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	04 years experience in running business.
Training Info	:	He has Not training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01724-231526
Mother's Contact No.	:	01717-070476
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Sherpur Unit, Bogra

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

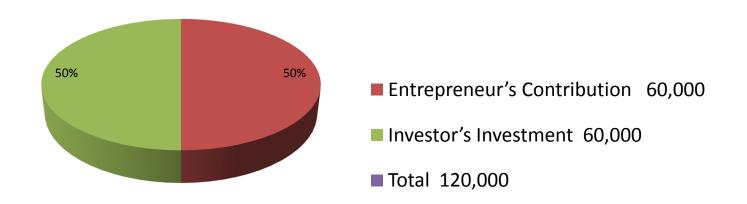
**MD. NURJAHAN BEGUM** joined Grameen Bank since 14 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info						
Business Name	:	M/S DEWAN WELDING WORKSHOP				
Location	:	Khanpur, Sherpur.				
Total Investment in BDT	:	BDT 120,000/-				
Financing	••	Self BDT 60,000/-(from existing business) 50% Required Investment BDT 60,000/-(as equity) 50%				
Present salary/drawings from business (estimates)	:	BDT 4,000/-				
Proposed Salary	:	BDT 4,000/-				
Size of shop		25 ft x 15 ft= 375 square ft				
Implementation	•	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Window, Grill, Angle bar, etc.</li> <li>Average 20% gain on sale.</li> <li>The business is operating by entrepreneur. Existing 1 employees.</li> <li>After getting equity fund 1 employee will be appointed</li> <li>The shop is rented.</li> <li>Collects goods from Sherpur, Bogra.</li> <li>Agreed grace period is 3 months.</li> </ul>				

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Window,Grill,Angle bar, etc.	5,000	150,000	1,800,000			
Total Sales (A)	5,000	150,000	1,800,000			
Less. Variable Expense						
Window,Grill,Angle bar, etc.	4,000	120,000	1,440,000			
Total variable Expense (B)	4,000	120,000	1,440,000			
Contribution Margin (CM) [C=(A-B)	1,000	30,000	360,000			
Less. Fixed Expense						
House rant		700	8,400			
Electricity Bill		1,500	18,000			
Transportation		1,000	12,000			
Salary (self)		4,000	48,000			
Salary (staf)		6,000	72,000			
Entertainment		200	2,400			
Guard		220	2,640			
Mobile Bill		300	3,600			
Total fixed Cost (D)		13,920	167,040			
Net Profit (E) [C-D)		16,080	192,960			

Investment Breakdown							
	Proposed						
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total
Plan sete	200	93	18,600	350	86	30,100	48,700
Angle	80	44	3520	400	46	18,400	21,920
Bar	180	46	8280	230	50	11,500	11,500
Door	2	5000	10,000				10,000
Window	4	4,000	16,000				16,000
Others			4200				4,200
Total	466		60,000	980	86	60,000	120,000

#### **Source of Finance**



Financial Projection (BDT)							
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year		
Revenue (sales)							
Window,Grill,Angle bar, etc.	7,000	210,000	2,520,000	2,646,000	2,778,300		
Total Sales (A)	7,000	210,000	2,520,000	2,646,000	2,778,300		
Less. Variable Expense							
Window,Grill,Angle bar, etc.	5,600	168,000	2,016,000	2,116,800	2,222,640		
Total variable Expense (B)	5,600	168,000	2,016,000	2,116,800	2,222,640		
Contribution Margin (CM) [C=(A-B)	1,400	42,000	504,000	529,200	555,660		
Less. Fixed Expense							
House rant		700	8,400	8,400	8,400		
Electricity Bill		1500	18,000	18,000	18,000		
Transportation		1000	12,000	12,000	12,000		
Salary (self)		4,000	48,000	48,000	48,000		
Salary (staf)		6000	72,000	72,000	72,000		
Entertainment		200	2,400	2,400	2,400		
Guard		220	2,640	2,640	2,640		
Mobile Bill		400	4,800	4,800	4,800		
Total fixed Cost (D)		14,020	168,240	168,240	168,240		
Net Profit (E) [C-D)		27,980	335,760	360,960	387,420		
Investment Payback			24,000	24,000	24,000		

	Cash flow projection on business plan (rec. & Pay)							
SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)				
1	Cash Inflow							
1.1	Investment Infusion by Investor	60,000						
1.2	Net Profit	335,760	360,960	387,420				
1.3	Depreciation (Non cash item)	0	0	0				
1.4	Opening Balance of Cash Surplus		311,760	648,720				
	Total Cash Inflow	395,760	672,720	1,036,140				
2	Cash Outflow							
2.1	Purchase of Product	60,000						
2.2	Payment of GB Loan							
2.3	Investment Pay Back (Including Ownership	24,000	24,000	24,000				
2.5	Tr. Fee)	24,000	24,000	24,000				
	Total Cash Outflow	84,000	24,000	24,000				
3	Net Cash Surplus	311,760	648,720	1,012,140				

## SWOT ANALYSIS

## Strength

Employment: Self: 0 Family: 02 Others:0

Experience & Skill: 4 Years Quality goods & services;

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

## THREATS

Theft

Fire

Political unrest

# Pictures





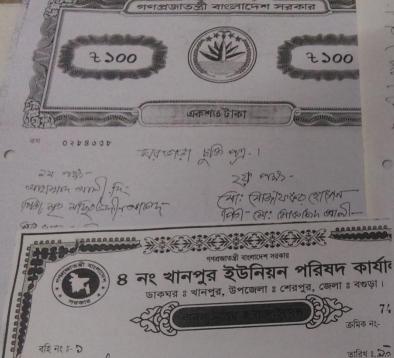












अविकीतन नाम : (अपनेक्श - ८५०२मा अट्यालपुर अयोकाहान

भिठा/यामीद नाम : (हा (का का पूर्ण का को

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नार्राम्भवातीत नाम ३ - चिनाः (अप्राधाराभायत्य च्यानाम

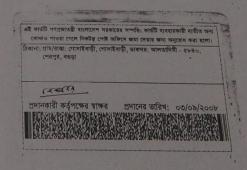
গ্রাম ঃ...রস্বামেরে জেলা ক্রার্থি সেন্ত্র ক্রান্ত্র বিশ্বন ঃ খানপুর, উপজেলা ঃ শেরপুর, জেলা

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नार्याम नः १०

अभवेत अध्याप एक अका प अध्याप अधिहै।





## **FAMILY PICTURE**

