#### **Proposed NU Business Name: ASHIK WELDING WORKSHOP**



Project identification and prepared by: Md Majnu Hossen, Sherpur Unit, Bugra

Project verified by: MD. Mozaharul Islam



Brief Bio of The Proposed Nobin Udyokta						
Name	:	MD. ASIK				
Age	:	08-02-1990(27 Years)				
Education, till to date	:	Classe-8				
Marital status		Married				
Children	••	1 Son				
No. of siblings:		2 Sisters & 3 Brothers				
Address	:	Vill: Kanaikandor ,P.O: Mirjapur, P.S: Sherpur,Dist: Bogra				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MOST. RAHALA BEGUM MD. ALIMUDDIN SHAK Branch: Mirjapur,Sherpur,Centre # 03 (Female), Member ID: 7268, Group No: 13 Member since: 11-12-1995(10 Years)				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc		First loan: BDT – 2,000/- Existing Loan: BDT 10,000, Outstanding loan:BDT: NILL Father No No No				

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	3 years experience in running business.
Training Info	:	He has Not training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01736-114360
Mother's Contact No.	:	01727-275879
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Sherpur Unit, Bogra

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

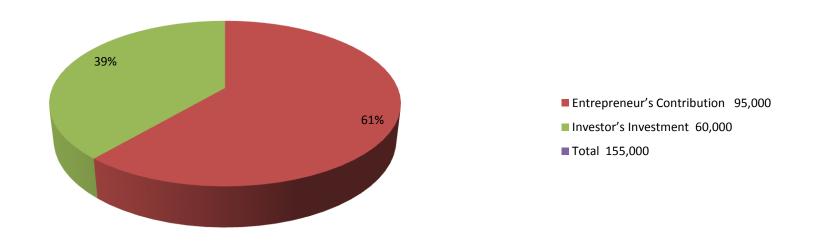
**MOST. RAHALA BEGUM** joined Grameen Bank since 10 years ago. At first she took 2,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info						
Business Name	:	ASHIK WELDING WORKSHOP				
Location	:	Shruya bottolla, Sherpur.				
Total Investment in BDT	:	BDT 155,000/-				
Financing	•	Self BDT 95,000/-(from existing business) 61%				
		Required Investment BDT 60,000/-(as equity) 39%				
Present salary/drawings from business (estimates)	••	BDT 4,000/-				
Proposed Salary	:	BDT 4,000/-				
Size of shop	••	20 ft x 15 ft= 90 square ft				
Implementation	••	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Window,Grill,Angle bar, etc.</li> <li>Average 20 % gain on sale.</li> <li>The business is operating by entrepreneur. Existing 1 employees.</li> <li>After getting equity fund 1 employee will be appointed</li> <li>The shop is rented.</li> <li>Collects goods from Sherpur, Bogra.</li> <li>Agreed grace period is 3 months.</li> </ul>				

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Window,Grill,Angle bar, etc.	5,000	150,000	1,800,000			
Total Sales (A)	5,000	150,000	1,800,000			
Less. Variable Expense						
Window,Grill,Angle bar, etc.	4,000	120,000	1,440,000			
Total variable Expense (B)	4,000	120,000	1,440,000			
Contribution Margin (CM) [C=(A-B)	1,000	30,000	360,000			
Less. Fixed Expense						
House rant		1,500	18,000			
Electricity Bill		1,200	14,400			
Transportation		2,000	24,000			
Salary (self)		4,000	48,000			
Salary (staf)		5,000	60,000			
Entertainment		200	2,400			
Guard		50	600			
Mobile Bill		200	2,400			
Total fixed Cost (D)		14,150	169,800			
Net Profit (E) [C-D)		15,850	190,200			

Investment Breakdown							
	Proposed						
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total
Palan sete	292	78	22776				22776
Pipe	44	47	2068				2068
Door	9	5000	45,000	8	5000	40000	85000
Window	04	5,000	20,000	4	5000	20000	40000
Others	0	0	5156				5156
Total	349		95,000	12		60,000	155,000

### **Source of Finance**



Financial Projection (BDT)							
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year		
Revenue (sales)							
Window,Grill,Angle bar, etc.	8,000	240,000	2,880,000	3,024,000	3,175,200		
Total Sales (A)	8,000	240,000	2,880,000	3,024,000	3,175,200		
Less. Variable Expense							
Window,Grill,Angle bar, etc.	6,400	192,000	2,304,000	2,419,200	2,540,160		
Total variable Expense (B)	6,400	192,000	2,304,000	2,419,200	2,540,160		
Contribution Margin (CM) [C=(A-B)	1,600	48,000	576,000	604,800	635,040		
Less. Fixed Expense							
House rant		1500	18,000	18,000	18,000		
Electricity Bill		1200	14,400	14,400	14,400		
Transportation		2000	24,000	24,000	24,000		
Salary (self)		4,000	48,000	48,000	48,000		
Salary (staf)		5000	60,000	60,000	60,000		
Entertainment		200	2,400	2,400	2,400		
Guard		50	600	600	600		
Mobile Bill		300	3,600	3,600	3,600		
Total fixed Cost (D)		14,250	171,000	171,000	171,000		
Net Profit (E) [C-D)		33,750	405,000	433,800	464,040		
Investment Payback			24,000	24,000	24,000		

### Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	60,000		
1.2	Net Profit	405,000	433,800	464,040
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		381,000	790,800
	Total Cash Inflow	465,000	814,800	1,254,840
2	Cash Outflow			
2.1	Purchase of Product	60,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	24,000	24,000	24,000
	Total Cash Outflow	84,000	24,000	24,000
3	Net Cash Surplus	381,000	790,800	1,230,840

## SWOT ANALYSIS

# Strength

Employment: Self: 0 Family: 5 Others:0

Experience & Skill: 03 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

# **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures

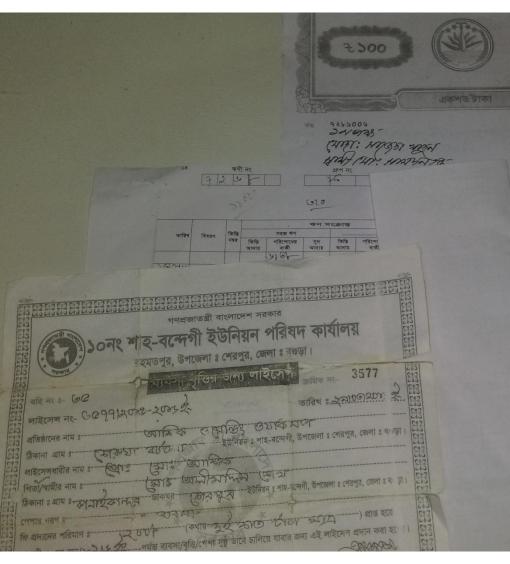












(C) Good

গণপ্রজাতন্ত্রী বাংলাদেশ সরকার

NATIONAL ID CARD / জাতীয় পরিচয় পত্র



নাম: মোঃ আনিক Name: Md. Asik পিতা: মোঃ আলীমন্দিন শেখ মাতা: মোছাঃ রাহেলা বেদম

Date of Birth: 08 Feb 1990 ID NO: 19901018877000399

প্রদানকারী কর্তৃপক্ষের স্বাক্ষর

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প্রদানের তারিখ ২৩/০৯/২০১৩ প্রদানের বিশ্বাসকল জন্ম সংক্রম

# **FAMILY PICTURE**

