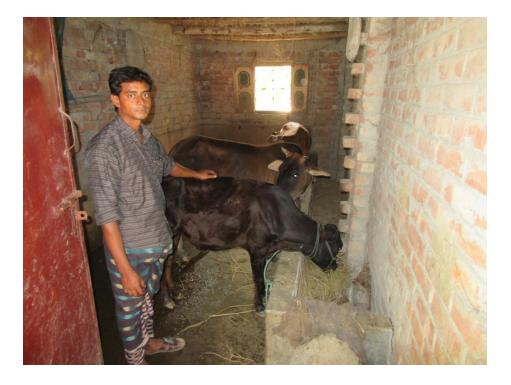
#### Proposed NU Business Name: KHURSED MINI DAIRY FIRM



Project identification and prepared by: Md. Shaha Alom, Dupchachia Unit, Bogra

Project verified by: MD. Mozaharl Islam



Brief Bio of The Proposed Nobin Udyokta						
Name	:	MD. KHURSED ALOM				
Age	:	18-05-1990(21 Years)				
Education, till to date	:	Class: Eight				
Marital status	:	Married				
Children	:	02 Daughter				
No. of siblings:	:	01 Bother & 06 Sister				
Address	:	Vill: Shekhar P.O: Kazi Para, Thana: Kahalu Dist: Bogra				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	:	Mother Father MST KHOTEZA (LATE) MD AHAMMOD MONDOL Branch: Birkedar Kahalu , Centre # 45(Female), Member ID: 3651/2, Group No: 06 Member since: 16-09-1995 (20 Years) First Ioan: BDT 5000				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: :	Existing Loan: BDT: 16,000, Outstanding Ioan: BDT: Nil Father No No No				

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	03 years experience in running business.
Training Info	-	He has No Years training.
Other Own/Family Sources of Income	-	_
Other Own/Family Sources of Liabilities		None
Entrepreneur Contact No.	-	01717-004124
Mother's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dupchachia Unit, Bogra

#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

**MST KHOTEZA** joined Grameen Bank since 20 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

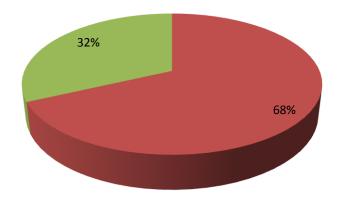
Proposed Nobin Udyokta Business Info					
Business Name	:	KHURSED MINI DAIRY FIRM			
Location	:	Shekhar, Kazipara, Kahalu			
Total Investment in BDT	:	BDT 188,000/-			
Financing	:	Self BDT 128,000/-(from existing business) 65% Required Investment BDT 60,000/-(as equity) 35%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	•	09 ft x 18 ft= 162 square ft			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Milk etc.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>One will be appointed in the future.</li> <li>Collects goods from Dupchachia, Bogra</li> <li>Agreed grace period is 3 months.</li> </ul>			

Existing	<b>Business</b>	(BDT	)
			_

Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Steel & Plastic item	500	15000	180000			
Total sales (A)	500	15000	180000			
Less Variable Exp.		0	0			
Steel & plastic item	250	7500	90000			
Total Variable exp. (B)	250	7500	90000			
Contribution Margin CM [C= (A-B)	250	7500	90000			
less fixed exp.			0			
Rent		0	0			
Electricity bill		200	2400			
Transportation		200	2400			
Salary (self)		5000	60000			
Mobile		200	2400			
Total fixed cost (D)		5600	67200			
Net Profit (E) (C-D)		1900	22800			

Investment Breakdown								
	Existing Proposed							
Particulars	Amount	Qty	<b>Unit Price</b>	Amount	Proposed			
			(BDT)			(BDT)	Total	
Cow(Australian )	1	55000	55,000	1	60,000	60,000	115,000	
Cow Local	2	36,500	73,000		0	0	73,000	
Total	3		128,000	2		60,000	188,000	

### **Source of Finance**



- Entrepreneur's Contribution 128,000
- Investor's Investment 60,000

Total 188,000

## **Financial Projection (BDT)**

			r	
Daily	Monthly	1st Year	2nd Year	Year 3
1000	30000	360000	378000	396900
1000	30000	360000	378000	396900
	0	0	0	0
500	15000	180000	189000	198450
500	15000	180000	189000	198450
500	15000	180000	189000	198450
		0	0	0
	0	0	0	0
	300	3600	3780	3969
	400	4800	5040	5292
	5000	60000	63000	66150
	300	3600	3780	3969
	6000	72000	75600	79380
	9000	108000	113400	119070
		24000	24000	24000
	1000 1000 500 500	1000 30000 1000 30000 0 500 15000 500 15000 500 15000 500 15000 0 500 15000 300 400 5000 300 6000	1000         30000         360000           1000         30000         360000           1000         30000         360000           1000         30000         360000           500         15000         180000           500         15000         180000           500         15000         180000           500         15000         180000           500         15000         180000           500         15000         180000           500         15000         180000           500         15000         180000           6000         300         3600           300         3600         3600           300         3600         72000           9000         108000         72000	1000         30000         360000         378000           1000         30000         360000         378000           1000         30000         360000         378000           1000         30000         360000         378000           1000         30000         360000         378000           0         0         0         0           500         15000         180000         189000           500         15000         180000         189000           500         15000         180000         189000           0         0         0         0           100         0         0         0           0         0         0         0           0         0         0         0           0         0         0         0           0         0         0         0           100         300         3600         3780           300         3600         3780         3780           300         3600         3780         3780           300         3600         3780         3780           6000         72000

### **Cash flow projection on business plan (rec. & Pay)**

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	60,000		
1.2	Net Profit	108000	113400	119070
1.3	Depreciation (Non cash item)			
	Opening Balance of Cash			
1.4	Surplus		84,000	173,400
	Total Cash Inflow	168,000	197,400	292,470
2	Cash Outflow			
2.1	Purchase of Product	60,000		
2.2	Payment of GB Loan			
	Investment Pay Back			
2.3	(Including Ownership Tr. Fee)	24,000	24,000	24,000
	Total Cash Outflow	84,000	24,000	24,000
3	Net Cash Surplus	84,000	173,400	268,470



### Strength **W**<sub>EAKNESS</sub> Lack of Capital/Investment Employment: Self: 0 Family:01 Others:0 Experience & Skill: 03 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

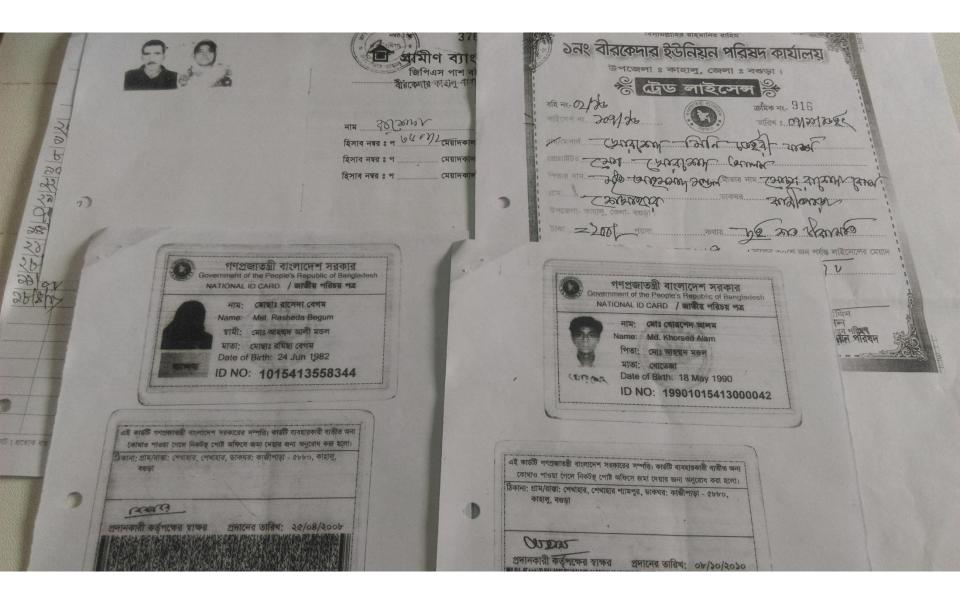
Pictures











# **FAMILY PICTURE**

