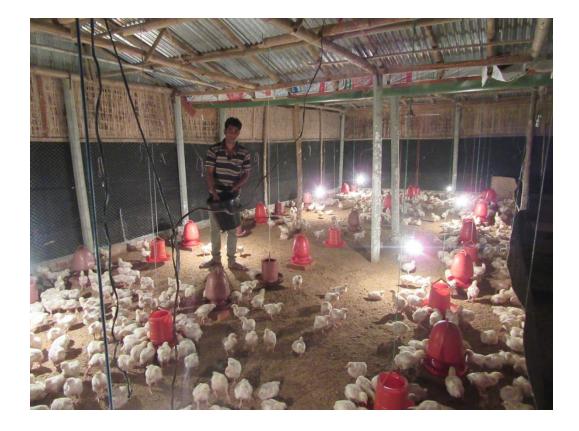
#### Proposed NU Business Name: NIROB POLTRY FARM



Project identification and prepared by: Md Obaidullah, Bogra shadar Unit, Bogra Project verified by: Md Mozaharul Sarker



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD ARIFUL ISLAM		
Age	:	10-06-1990(26 Years)		
Education, till to date	•	Class 5		
Marital status	:	Married		
Children	:	01 Son		
No. of siblings:	:	1 Brothers 02Sisters		
Address	:	Vill: Sajapur, P.O: Majhira P.S: Shahjahanpur Dist: Bogra		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST. ANISA BEGUM MD DULAL HOSSEN Branch: Majhira, Centre # 21 (Female), Member ID: 3081, Group No: 05 Member since: 01-03-1996 <i>(20 Years)</i> First Ioan: BDT 2,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 30,000/-, Outstanding loan: nil Father No No No		

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	04 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	-	_
Other Own/Family Sources of Liabilities		None
Entrepreneur Contact No.		01768-213320
Mother's Contact No.	:	01773-915783
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bogra shadar Unit, Bogra

#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

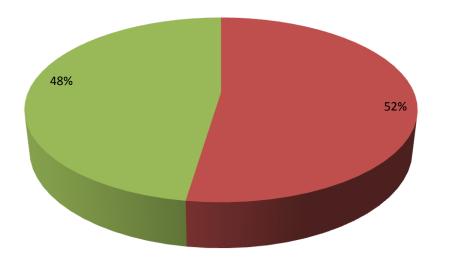
**MST. ANISA BEGUM** joined Grameen Bank since 20 years ago. At first she took 2,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	NIROB POLTRY FARM			
Location	:	sajapur, Jaidapara, Shahjahanpur, Bogra			
Total Investment in BDT	:	BDT 1,26,000/-			
Financing	:	Self BDT 66,000/-(from existing business) 52%			
		Required Investment BDT 60,000/-(as equity) 48%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	50 ft x 30 ft= 1500 square ft			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Poltry Hen, etc.</li> <li>10% Gain of sale.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>01 will be appointed in the future.</li> <li>Collects goods from Bogra</li> <li>Agreed grace period is 3 months.</li> </ul>			

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Poltry Hen.	6,667	200,010	2,400,120		
Total Sales (A)	6,667	200,010	2,400,120		
Less. Variable Expense					
Poltry Hen.	6,000	180,000	2,160,000		
Total variable Expense (B)	6,000	180,000	2,160,000		
Contribution Margin (CM) [C=(A-B)	667	20,010	240,120		
Less. Fixed Expense					
Electricity Bill		1,200	14,400		
Transportation		2,000	24,000		
Salary (self)		5,000	60,000		
Mobile Bill		300	3,600		
Total fixed Cost (D)		8,500	101,996		
Net Profit (E) [C-D)		11,510	138,124		

Investment Breakdown							
Particulars	Existing	Proposed	Proposed Total				
Chiken(900 x52)	45,000	0	45,000				
Feed (10 x 2100)	21,000	60,000	81,000				
Total	66,000	60,000	126,000				

#### **Source of Finance**



Entrepreneur's Contribution 66,000 Investor's Investment 60,000

Total 126,000

Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year	
Revenue (sales)						
Poltry Hen.	7,333	219,990	2,639,880	2,771,874	2,910,468	
Total Sales (A)	7,333	219,990	2,639,880	2,771,874	2,910,468	
Less. Variable Expense	6600					
Poltry Hen.	6,600	198,000	2,376,000	2,494,800	2,619,540	
Total variable Expense (B)	6,600	198,000	2,376,000	2,494,800	2,619,540	
Contribution Margin (CM) [C=(A-B)	733	21,990	263,880	277,074	290,928	
Less. Fixed Expense						
Electricity Bill		1200	14,400	14,400	14,400	
Transportation		2000	24,000	24,000	24,000	
Salary (self)		5,000	60,000	60,000	60,000	
Salary (staf)		4000	48,000	48,000	48,000	
Mobile Bill		300	3,600	3,600	3,600	
Total fixed Cost (D)		12,500	150,000	150,000	150,000	
Net Profit (E) [C-D)		9,490	113,880	127,074	140,928	
Investment Payback			24,000	24,000	24,000	

	Cash flow projection on business plan (rec. & Pay)						
SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)			
1	Cash Inflow						
1.1	Investment Infusion by Investor	60,000					
1.2	Net Profit	113,880	127,074	140,928			
1.3	Depreciation (Non cash item)	0	0	0			
1.4	Opening Balance of Cash Surplus		89,880	192,954			
	Total Cash Inflow	173,880	216,954	333,882			
2	Cash Outflow						
2.1	Purchase of Product	60,000					
2.2	Payment of GB Loan						
2.3	Investment Pay Back (Including Ownership Tr. Fee)	24,000	24,000	24,000			
	Total Cash Outflow	84,000	24,000	24,000			
3	Net Cash Surplus	89,880	192,954	309,882			



### Strength **W**<sub>EAKNESS</sub> Lack of Capital/Investment Employment: Self: 01 Family:0 Others:01 Experience & Skill : 04 Years Quality goods & services; Skill and experience; THREATS PPORTUNITIES Theft Huge demand in the community Fire Location of farm; Political unrest Regular customers;

Pictures

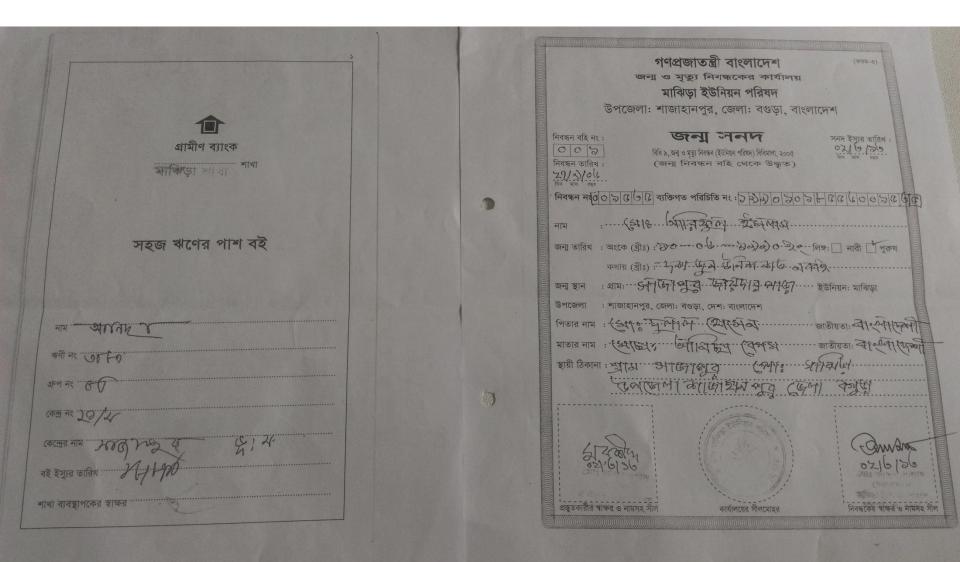












# **FAMILY PICTURE**

