#### Proposed NU Business Name: BISSMILLA PHOTOSTAT & COMPURTER CENTER



Project identification and prepared by: Md.Shahidul Islam, Rajshahi Shador Unit,Rajshahi

Project verified by: Md. Abdul Mannan Talukder



Brief Bio of The Proposed Nobin Udyokta						
Name	:	MD.LITON HOSSAIN				
Age	:	20-04-1988(28 Years)				
Education, till to date	:	B,A				
Marital status	:	Married				
Children	:	1 Son				
No. of siblings:	:	2 Brother 1 Sister				
Address	:	Vill: Bigonogor, P.O:Rajabari HatP.S: Godagari,Dist: Rajshahi				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	:::::::::::::::::::::::::::::::::::::::	Mother Father MOST. SHAHARA BEGUM MD.GIAS UDDIN Branch: Deypara godagai Centre 15 (Female), Member ID: 1522/2, Group No: 01 Member since: 2000-2016(16Years) First Ioan: BDT 2,000				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	::	Existing Loan: BDT 150,000, Outstanding Ioan: NIL Father No No No				

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	•	Nil
Business Experiences and	:	8 years experience in running business.
Training Info	:	He has xis month training.
Other Own/Family Sources of Income	:	-Agriculture
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01721705140
Mother's Contact No.	:	01747095700
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Rajshahi sador unit, Rajshahi

#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

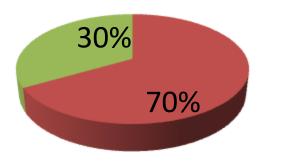
**MOST. SHAHARA BEGUM** joined Grameen Bank since 16 years ago. At first she took 2,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	BISSMILLA PHOTOSTAT & COMPURTER CENTER			
Location	:	Rajabari Hat,Rajshahi			
Total Investment in BDT	:	BDT 240,000/-			
Financing	:	Self BDT 190,000/-(from existing business) 75% Required Investment BDT 50,000/-(as equity) 25%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	14ft x 12ft= 168 square ft			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing; Servicing item etc.</li> <li>Average 20% gain on sale.</li> <li>The business is operating by entrepreneur. Existing 1 employees.</li> <li>After getting equity fund no employee will be appointed.</li> <li>The shop is Rent</li> <li>Collects goods from Rajshahi/Dhaka</li> <li>Agreed grace period is 3 months.</li> </ul>			

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Photocopy	500	15,000	180000			
Print copy	300	9,000	108000			
Total Sales (A)	800	24,000	288000			
Less. Variable Expense						
Photocopy	300	9,000	108000			
Print copy	150	4,500	54000			
Total variable Expense (B)	450	13,500	162000			
Contribution Margin (CM) [C=(A-B)	350	10,500	126000			
Less. Fixed Expense						
Rent		1000	12,000			
Electricity Bill		1000	12,000			
Mobile Bill		500	6,000			
Salary (self)		5000	60,000			
Guard		0	0			
Transportation		500	6,000			
Entertainment		400	4,800			
Salary (staff)		0	0			
Bank service Charge		100	1,200			
Total fixed Cost (D)		8,500	102,000			
Net Profit (E) [C-D)		2,000	24,000			

Investment Breakdown							
	Proposed						
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Tota
Photcopy Ma.	2	80,000	160,000	0	0	0	160,000
Computer	1	30,000	30,000	0	0	0	30,000
Other	0	0	0	0	0	0	0
Stationry				10	5000	50000	50,000
						0	0
						0	0
						0	0
						0	0
							0
Total	3	110000	190000	10	5000	50000	240000

### **Source of Finance**



- Entrepreneur's Contribution 200,000
- Investor's Investment 100,000
- Total 300,000

Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd year	3rd year	
Revenue (sales)						
Photocopy	700	21000	252000	277200	264600	
Print copy	500	15000	180000	198000	189000	
Total Sales (A)	1200	36000	432000	475200	453600	
Less. Variable Expense		0		0	0	
Photocopy	400	12000	144000	158400	151200	
Print copy	300	0	0	0	0	
Total variable Expense (B)	700	21000	252000	277200	264600	
Contribution Margin (CM) [C=(A-B)	500	15000	180000	198000	189000	
Less. Fixed Expense						
Rent		1000	12000	12600	13230	
Electricity Bill		1000	12000	12240	12852	
Mobile Bill		500	6000	6120	6426	
Salary (self)		5000	60000	61200	64260	
Transportation		500	6000	6120	6426	
Entertainment		400	4800	4896	5140.8	
Salary (staff)		0	0	0	0	
Security Gard		0	0	0	0	
Bank service Charge		100	1200	1224	1285.2	
Total Fixed Cost		8500	102000	104400	109620	
Net Profit (E) [C-D)		6500	78000	93600	79380	
Investment Payback			20000	20000	20000	

## Cash flow projection on business plan (rec. & Pay)

<i>SI #</i>	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3(BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	102000	104400	109620
1.3	Depreciation (Non cash item)		-	
1.4	Opening Balance of Cash Surplus	0	82000	166400
	Total Cash Inflow	152000	186400	276020
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	20,000	20000	20000
	Total Cash Outflow	70,000	20000	20000
3	Net Cash Surplus	82000	166400	256020



### Strength **W**<sub>EAKNESS</sub> Lack of Capital/Investment Employment: Self: 01 Family:0 Others:01 Experience & Skill : 6 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures



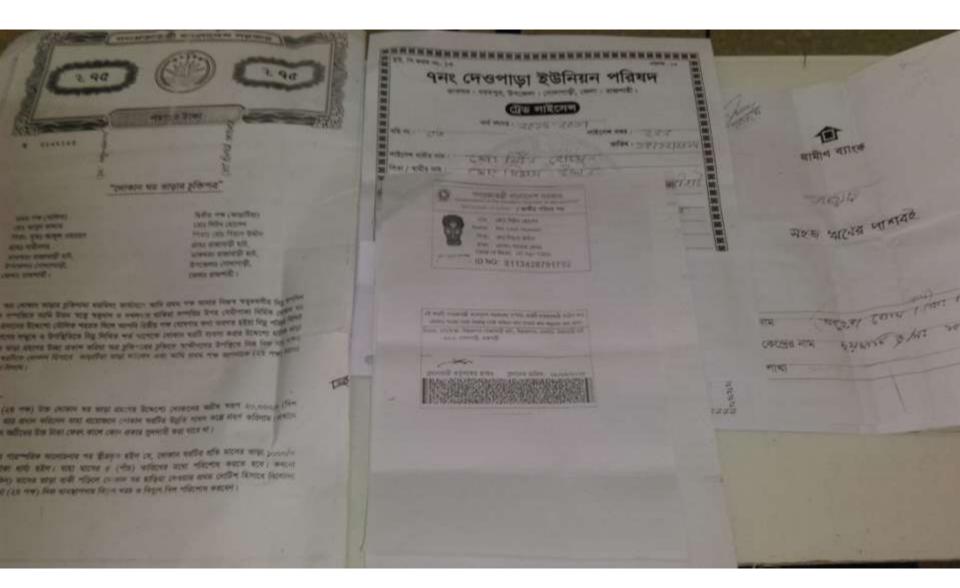








वर्ध वश्मनः 203(2-2027 लाइराजन नम्बतः 200 72: 00 णतिथ: 38/22/202U GAT: MATA GRIGSTA সন্স ধারীর নাম : CET: 15/2135 Chin া / স্বামীর নাম : : जासायादा २१८ अग्रार्ड नः 06 ডাকঘ (जनाः या तजार) त्मन्न नामः विडाबिलार्ट् करिन्दिति यहार करिस्टिर्ट प्रतेत 439: 20 CTOR & 2012 VICTO हानः जाद्धार्यादी 276 ফি প্রদানের পরিমাণ টাকা : 200/= -----) প্রাপ্ত হয়ে 5220 0105 502 চালিয়ে যাবা ত্ত / পেশা : প প্রদান করা হল। লাইসেন্স এর মেয়াদ : 60/00/2029 পর্যন্ত



# **FAMILY PICTURE**

