Proposed NU Business Name: VAI BON ELECTRIC



Project identification and prepared by: Md. Sahjamal Sirazi, Puthia Unit, Rajshahi

Project verified by: MD. Abdul Mannan Talukder



Brief Bio of The Proposed Nobin Udyokta			
Name	:	MD. HAFIZUR RAHMAN	
Age	:	15-10-1998(18 Years)	
Education, till to date	:	SSC	
Marital status	:	Unmarried	
Children	:	-	
No. of siblings:	:	1 Brother & 1 Sister	
Address	:	Vill: Baropakhia , P.O: Dhopapara, P.S: Puthia Dist: Rajshahi .	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : : :	Mother Fathe MST. HOSNEARA BEGUM MD. ABDUL OYAHED Branch: Puthia ,Centre # 39(Female) Member ID: 2482/1, Group No: 09 Member since: 20-12-2008 To 11-11-2015 (8 Years) First loan: BDT -6,000	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Existing Loan: BDT 15,000, Outstanding loan: Nill Father No No No	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	03 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01719-669627
Father's Contact No.	:	01768-935042
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Puthia Unit, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

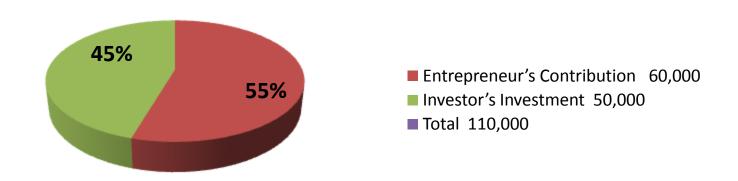
MST. HOSNEARA BEGOM joined Grameen Bank since 08 years ago. At first she took 6,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	VAI BON ELECTRIC		
Location	:	Soyodpur Bajar, Puthia, Rajshahi .		
Total Investment in BDT	:	BDT 100,000/-		
Financing	:	Self BDT 50,000/-(from existing business) 50%		
		Required Investment BDT 50,000/-(as equity) 50%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	7 ft x 10 ft= 70 square ft		
Security of the shop	:	BDT 10,000/-		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Electronic Item. Average 10% gain on sale. The business is operating by entrepreneur. Existing no employees. The shop is rented. Agreed grace period is 3 months. 		

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Electronic Item	3,500	105,000	1260,000		
Total Sales (A)	3,500	105,000	1260,000		
Less. Variable Expense					
Electronic Item	3,150	94,500	1134,000		
Total variable Expense (B)	3,150	94,500	1134,000		
Contribution Margin (CM) [C=(A-B)	350	10,500	126,000		
Less. Fixed Expense					
Rent		400	4,800		
Electricity Bill		200	2,400		
Transportation		1,000	12,000		
Salary (self)		5,000	60,000		
Salary (staff)		-	-		
Entertainment		200	2,400		
Guard		200	2,400		
Bank Charge		100	1,200		
Mobile		300	3,600		
Total fixed Cost (D)		7,400	88,800		
Net Profit (E) [C-D)		3,100	37,200		

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Energy blab (5x3300)	16,500	20,000	36,500		
Clear blab (20x210)	4,200		4,200		
L ED (3X3060)	9,180		9,180		
Swice (20x168)	3,360	10,000	13,360		
Holder (10x300)	3,000	20,000	23,000		
Baton holder (10x180)	1,800		1,800		
Cables (5x700)	3,500		3,500		
Others	8,460		8,460		
Security	10000		10000		
Total	60,000	50,000	110,000		

Source of Finance



Financial Projection (BDT)					
articular	Daily	Monthly	1st Year	2nd Year	3 rd Yea
evenue (sales)					
ectronic Item	4,500	135,000	1620,000	1701,000	1786,05
otal Sales (A)	4,500	135,000	1620,000	1701,000	1786,0
ess. Variable Expense					
lectronic Item	4,050	121,500	1458,000	1530,900	1606,54
otal variable Expense (B)	4,050	121,500	1458,000	1530,900	1606,5
ontribution Margin (CM) [C=(A-					
	450	13,500	162,000	170,100	178,60
ess. Fixed Expense					
ent		400	4,800	4,800	4,800
ectricity Bill		300	3,600	3,780	3,969
ansportation		1,500	18,000	18,900	19,845
alary (self)		5,000	60,000	60,000	60,000
lary (staff)		-	-	-	ı
itertainment		200	2,400	2,400	2,400
uard		200	2,400	2,400	2,400
ink Charge		100	1,200	1,200	1,200
obile		400	4,800	5,040	5,292
otal Fixed Cost		8,100	97,200	98,520	99,90
et Profit (E) [C-D)		5,400	64.800	71,580	78.69

Cash flow projection on business plan (rec. & Pay)

			Year 2	
SI#	Particulars	Year 1 (BDT)	(BDT)	Year 3(BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	64,800	71,580	78,699
1.3	Depreciation (Non cash item)	-	-	-
1.4	Opening Balance of Cash Surplus		44,800	96,380
	Total Cash Inflow	114,800	116,380	175079
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	44,800	96,380	155079

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 03 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

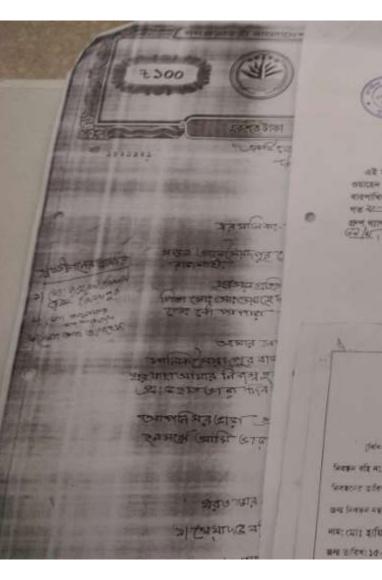
Political unrest

Pictures











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