Proposed NU Business Name: MS KANTA AGRRO INTERPRISE



Project identification and prepared by: Md. Sahjamal Sirazi, Puthia Unit, Rajshahi

Project verified by: MD. Abdul Mannan Talukder



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD. AL MAHAMUD			
Age	:	22-05-1982(34 Years)			
Education, till to date	:	SSC			
Marital status	:	Married			
Children	:	2 Daughter			
No. of siblings:	:	2 Brothers & 1Sister			
Address	:	Vill: Jaiogirpara, P.O: Shibpur hat, P.S: Puthia, Dist: Rajshahi			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	::	Mother Father MST. RAHIMA BEGOM MD. KHOLILUR RAHMAN Branch: Baneswar, Puthia Centre # 12 (Female), Member ID:2293, Group No: 02 Member since: 1997 to 2009 (12 Years) First Ioan: BDT -3,000/-			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	::	Existing loan: BDT 20,000/- Outstanding loan: BDT /- Fathers No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and		10 years experience in running business.
Training Info	-	He has no training.
Other Own/Family Sources of Income		Agriculture
Other Own/Family Sources of Liabilities	:	None
Entrepreneur's Contact No.	:	01717-802948
Father's Contact No.	:	01943-313116
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Puthia, Unit, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

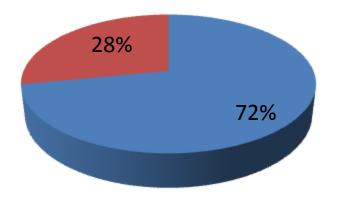
MST. ROHIMA BEGOM joined Grameen Bank since 12 years ago. At first she took 3,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business & agriculture.

Proposed Nobin Udyokta Business Info					
Business Name	:	KANTA AGRRO INTERPRISE			
Location	:	Shibpur bajar, Puthia , Rajshahi			
Total Investment in BDT	:	BDT 180,000/-			
Financing	:	Self BDT 130,000/-(from existing business) 72%			
		Required Investment BDT 50,000/-(as equity) 28%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	15 ft x 20 ft= 300 square ft			
Security of the shop	:	BDT 40,000/-			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Pristyside (Balinashok) etc. Average 10% gain on sale. The business is operating by entrepreneur. Existing no employee. The shop is rented. Collects goods from Rajshahi. Agreed grace period is 3 months. 			

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Balinashok	4,000	120,000	1440,000			
Total Sales (A)	4,000	120,000	1440,000			
Less. Variable Expense						
Balinashok	3,600	108,000	12,96,000			
Total variable Expense (B)	3,600	108,000	12,96,000			
Contribution Margin (CM) [C=(A-B)	400	12,000	144,000			
Less. Fixed Expense						
Rent		1,000	12,000			
Electricity Bill		250	3,000			
Transportation		2,000	24,000			
Salary (self)		5,000	60,000			
Salary (staff)		-	-			
Entertainment		300	3,600			
Guard		150	1,800			
Bank Charge		100	1,200			
Mobile Bill		200	2,400			
Total fixed Cost (D)		9,000	108,000			
Net Profit (E) [C-D)		3,000	36,000			

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Fertilizer (50x1,300)	65,000	25,000	90,000		
Vitamin Liquid (10x1,800)	18,000	0	18,000		
Citnashok Liquid (10x3,000)	30,000	0	30,000		
Kitnashok Dander (15x1,000)	15,000	25,000	40,000		
Others	2,000	0	2,000		
Total	130,000	50,000	180,000		

Source of Finance



- Intrepreneur's Contibution 130,000
- Investor's Investment 50,000
- Total 180,000

Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year	3 rd Year	
Revenue (sales)						
Balinashok	6,000	180,000	2160,000	2268,000	2381,400	
Total Sales (A)	6,000	180,000	2160,000	2268,000	2381,400	
Less. Variable Expense						
Balinashok	5,400	162,000	1944,000	2041,200	2143,260	
Total variable Expense (B)	5,400	162,000	1944,000	2041,200	2143,260	
Contribution Margin (CM) [C=(A-B)	600	18,000	216,000	226,800	238,140	
Less. Fixed Expense						
Rent		1,000	12,000	12,000	12,000	
Electricity Bill		500	6,000	6,300	6,615	
Transportation		3,000	36,000	37,800	39,690	
Salary (self)		5,000	60,000	60,000	60,000	
Salary (staff)		-	-	-	-	
Entertainment		300	3,600	3,600	3,600	
Guard		150	1,800	1,800	1,800	
Bank Charge		100	1,200	1,200	1,200	
Mobile Bill		300	3,600	3,780	3,969	
Total Fixed Cost		10,350	124,200	126,480	128,874	
Net Profit (E) [C-D)		7,650	91,800	100,320	109,266	
Investment Payback			20,000	20,000	20,000	

Cash flow projection on business plan (rec. & Pay)

<i>SI</i> #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3(BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	91,800	100,320	109,266
1.3	Depreciation (Non cash item)	-		-
1.4	Opening Balance of Cash Surplus	-	71,800	80,320
	Total Cash Inflow	144,800	172,120	189,586
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	74,800	152,120	169,586



Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 6 Years Quality goods & services; Skill and experience;

W_{EAKNESS}

Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of shop; Regular customers;

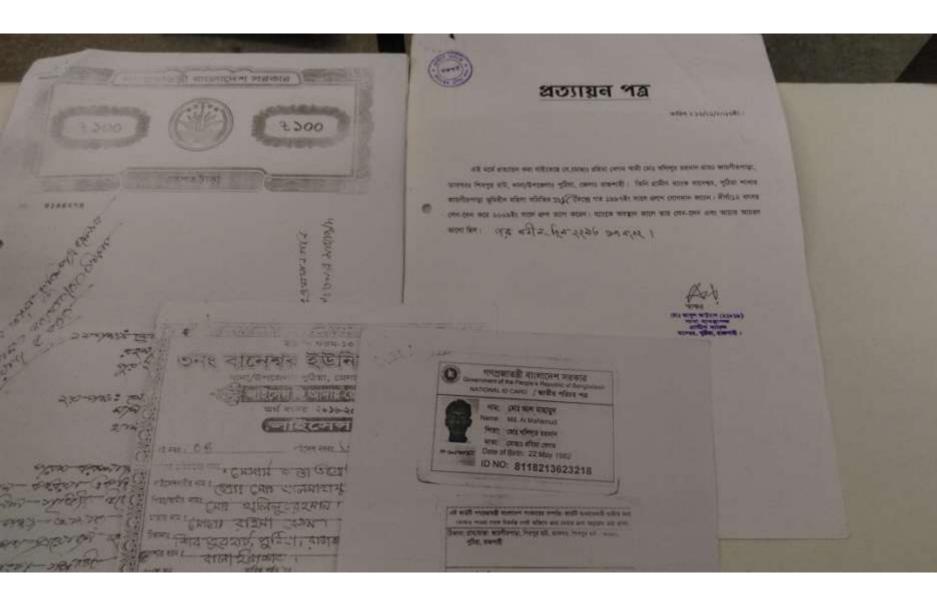
THREATS

Theft Fire Political unrest Pictures









FAMILY PICTURE

