Proposed NU Business Name: MS SALEHA TRADER'S



Project identification and prepared by: Md. Shaha Alom, Dupchachia Unit, Bogra

Project verified by: MD. Mozaharl Islam



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD. SHAMIM IQBAL			
Age	:	01-02-1990(26 Years)			
Education, till to date	:	SSC			
Marital status	:	Unmarried			
Children	:	-			
No. of siblings:	:	02 Sister			
Address	:	Vill: Masterpara P.O: Dupchachia, Thana: Dupchachia, Dist: Bogra			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	::	Mother Father MST.SAHELA BEGUM LATE MD.SAIDUR RAHMAN Branch: Birkedar Kahalu , Centre # 39(Female), Member ID: 2572/1, Group No: 06 Member since: 20-03-1999-2004 (05 Years) First Ioan: BDT 5000			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Existing Loan: BDT: 15,000, Outstanding Ioan: BDT: Nil Father No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	05 years experience in running business.
Training Info	-	He has No Years training.
Other Own/Family Sources of Income	-	_
Other Own/Family Sources of Liabilities		None
Entrepreneur Contact No.	-	01738-337799
Mother's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dupchachia Unit, Bogra

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

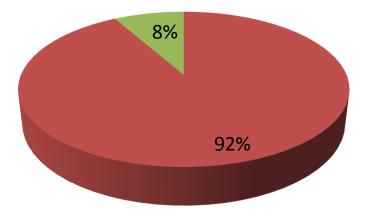
SALEHA BEGUM joined Grameen Bank since 5 years ago. At first she took 3000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	M/S SALEHA TRADER'S			
Location	:	Talukdar market, Akkelpur Road, Dupchachia, Bogra			
Total Investment in BDT	:	BDT 975,000/-			
Financing	:	Self BDT 895,000/-(from existing business) 92% Required Investment BDT 80,000/-(as equity) 08%			
Present salary/drawings from business (estimates)	•	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	06 ft x 16 ft= 96 square ft			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Sacks The business is operating by One will be appointed in the future. entrepreneur. Existing no employee. Collects goods from Dhaka, Bogra Agreed grace period is 3 months. 			

Existing Business (BDT)					
Particular	Monthly	Yearly			
Revenue(Sales)					
Sacks	180,000	2,160,000			
Total Sales (A)	180,000	2,160,000			
Less Variable Expense		0			
Sacks	165,600	1,987,200			
Total variable Expense (B)	165,600	1,987,200			
Contribution Margin (CM) [C=(A-B)	14,400	172,800			
Less Variable Expense		0			
Rent	2000	24,000			
Electricity bill	600	7,200			
Transportation	1,500	18,000			
Salary (self)	5,000	60,000			
Guard	0	0			
Entertainment	500	6,000			
Mobile bill	500	6,000			
Total fixed cost (D)	10,100	121,200			
Net Profit (E)= [C-D]	4,300	51,600			

Investment Breakdown								
Existing					Proposed			
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed	
			(BDT)			(BDT)	Total	
Jute Sack(Big)	8000	50	400000	1600	50	80000	480000	
Jute Sack(Small)	15000	20	300000	0	0	0	300000	
Plastic Sack (Big)	20000	6	120000	0	0	0	120000	
Plastic Sack (Small)	5000	15	75000	0	0	0	75000	
Total	48000	0	895,000	1607	0	80,000	975000	

Source of Finance



- Entrepreneur's Contribution 895,000
- Investor's Investment 80,000

Total 975,000

Particular	Monthly	1st Year	2nd Year	3rd Year
Revenue (sales)				
	220,000	2,640,000	2,772,000	2,910,600
Total Sales (A)	220,000	2,640,000	2,772,000	2,910,600
Less. Variable Expense		0	0	0
	202,400	2,428,800	2,550,240	2,677,752
Total variable Expense (B)	202,400	2,428,800	2,550,240	2,677,752
Contribution Margin (CM)				
[C=(A-B)	17,600	211,200	221,760	232,848
Less. Fixed Expense		0	0	0
Rant	2000	24,000	25,200	26,460
Electricity Bill	600	7,200	7,560	7,938
Mobile Bill	700	8,400	8,820	9,261
Salary (self)	5000	60,000	63,000	66,150
Salary (staf)	4000	48,000	50,400	52,920
Transportation	1600	19,200	20,160	21,168
Entertainment	600	7,200	7,560	7,938
Total Fixed Cost	14500	174,000	182,700	191,835
Net Profit (E) [C-D)	3,100	37,200	39,060	41,013
Investment Payback		32,000	32,000	32,000

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	80,000		
1.2	Net Profit	37,200	39,060	41,013
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		5,200	276,100
	Total Cash Inflow	117,200	44260	317113
2	Cash Outflow			
2.1	Purchase of Product	80,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	32,000	32,000	32,000
	Total Cash Outflow	112,000	32000	32000
3	Net Cash Surplus	5,200	12260	285113



S TRENGTH Employment: Self: 0 Family:01 Others:0 Experience & Skill : 05 Years Quality goods & services; Skill and experience;	WEAKNESS Lack of Capital/Investment
OPPORTUNITIES	T HREATS
Huge demand in the community	Theft
Location of shop;	Fire
Regular customers;	Political unrest

Pictures







22 जात्राह ि सारत 200% भगतानि मनदि कार्गिङ आनाकी व्याह्याइहि লোক নোনা

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দুপচাঁচিয়া^{পী}রসভা ট্রেড/প্রফেশন লাইসেল 00235 02-002-00236 62 Dis sto আক্রেলপুর রোড ও সান্তাহার রোড। 8605-90-90 2038 NATIONAL ID CARD / জাতীয় পরিচয় পত্র نالد فراها فعا عالی ای محصوم : بارسی س مراسله خراه در مراسله باریس 02-22-2024 te নাম: মোঃ শামীম ইকবাল তালুকদার শাৰসাগুৰেশাও অন্যমানৰ পদ্ধ নিয়ে ধনিও আজি বেছিলেৰে অন্যলে দেওৱা ইইল আহাত হোলে **২০১৭**ত সভত ৩০ জন বাওঁ দল জন মাতা: মোছাঃ ছালেধ্য বেগম Date of Birth: 01 Feb 1990 মেসার্স ছালেহা ট্রেডার্স। ID NO: 19901023302000008 পুরাতন বন্তা। 0 মোঃ শামীম ইকবাল তালুকদার। মৃতঃ সাইদুর রহমান তালুকদার। ید فلک بل کی مرحی গর্কী গণপ্রজাবন্ত্রী বাংলাদেশ সহকারের সম্পন্তি। কার্ডটি বাধহারকারী ব্যাইছে অন্য মোছাঃ ছালেহা বেগম। মাও পাওমা পেলে নিকটিই গোট অভিনে জন্ম দেয়াৰ জন্য অনুবোধ করা হলো। হোন্ডিং নংঃ ২১৬; দোকান নংঃ ২১৬; তালুকদার মার্কেট, আজ্বেলপুর রোড, দুপটাচিয়া, বগুড়া। Inas Far, Grante মাষ্টারপাড়া, দুপচাঁচিয়া, বগুড়া। মাষ্টারপাড়া, দুপচাঁচিয়া, বগুড়া। SUNA SUSCENT 85835 and adverse areas general distances and a second se প্রদানের তারিখ: ১০/১০/২০ 199070506050000 668900-20940 Cent 27 802 - Ferens 52 800 march (King 0 শেখ হাসিনার দর্শন 0 বাংলাদেশের উন্নয়ন 0 a 800 800 টাকা আদায় করা হইল ৷ "দেশ প্রেমের শপথ নিন, দুর্নীতিকে বিদায় দিন"

FAMILY PICTURE

