#### Proposed NU Business Name: ANJOLY WELDING WORKSHOP



Project identification and prepared by: Md. Shah-Alom, Dupchachia Unit, Bogra

Project verified by: MD. Mozaharul Islam



Brief Bio of The Proposed Nobin Udyokta					
Name	:	SREE ABANI CHANDRO KARMOKAR			
Age	:	12-05-1982 (34 Years)			
Education, till to date	:	Class: Five			
Marital status	:	Married			
Children	:	01 Son & 03Duaghter			
No. of siblings:	:	04 Brothers & 03 Sister			
Address	:	Vill: Borai(karmokar Para) , P.O: Dupchachia , P.S: Dupchachia, Dist: Bogra			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	:	Mother Father RANU BALA KARMOKAR LATE BISSO NATH KARMOKAR Branch: Bir-Kedar Kahalu, Centre # 18 (Female), Member ID: 1975/1, Group No: 03 Member since: 29-02-1996 to 2002( 06Years) First Ioan: BDT 2000			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Existing Loan: BDT 10,000, Outstanding Ioan: Nil Father No No No			

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	08 years experience in running business 06 Years in own business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01732-778934
Mother's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dupchachia Unit, Bogra

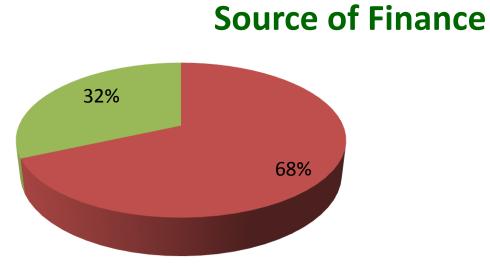
#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

**RANU BALA KARMOKAR** joined Grameen Bank since 6 years ago. At first she took 2,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	ANJOLY WELDING WORKSHOP			
Location	:	Dhaperhat Road, Dupchachia, Bogura			
Total Investment in BDT	:	BDT 221,000/-			
Financing	:	Self BDT 151,000/-(from existing business) 68% Required Investment BDT 70,000/-(as equity) 32%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	10 ft x 20 ft= 200 square ft			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Door, Window, Grill, Angle bar, etc.</li> <li>20% Gain of sale.</li> <li>The business is operating by entrepreneur. Existing 03 employee.</li> <li>01 will be appointed in the future.</li> <li>Collects goods from Bogura, Dupchachia.</li> <li>Agreed grace period is 3 months.</li> </ul>			

Existing Business (BDT)					
Particular	Monthly	Yearly			
Revenue(Sales)					
Door, Window, Grill	180,000	2,160,000			
Total Sales (A)	180,000	2,160,000			
Less Variable Expense					
Door, Window, Grill	144,000	1,728,000			
Total variable Expense (B)	144,000	1,728,000			
Contribution Margin (CM) [C=(A-B)	36,000	432,000			
Less Variable Expense					
Rent	1600	19,200			
Electricity bill	1,500	18,000			
Transportation	1,000	12,000			
Salary (self)	5,000	60,000			
Salary (staf)	15,000	180,000			
Entertainment	100	1,200			
Mobile bill	300	3,600			
Total fixed cost (D)	24,500	294,000			
Net Profit (E)= [C-D]	11,500	138,000			

Investment Breakdown								
Existing				Proposed				
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed	
			(BDT)			(BDT)	Total	
Door	6	5000	30000	0	0	0	30000	
Janala	8	4500	36000	0	0	0	36000	
Grill	4	3500	14000	0	0	0	14000	
Angle	200	40	8000	400	40	16000	24000	
Seet	100	150	15000	200	150	30000	45000	
Bar Sir	4	3,000	12000	8	3000	24,000	36000	
Security	1	36,000	36000					
Total	323	0	151,000	608	0	70,000	221000	



- Entrepreneur's Contribution 151,000
- Investor's Investment 70,000

Total 221,000

<b>Financial Projection (BDT</b> )						
Particular	Monthly	1st Year	2nd Year	3rd Year		
Revenue (sales)						
Door, Window, Grill	220,000	2,640,000	2,772,000	2,910,600		
Total Sales (A)	220,000	2,640,000	2,772,000	2,910,600		
Less. Variable Expense						
Door, Window, Grill	176,000	2,112,000	2,217,600	2,328,480		
Total variable Expense (B)	176,000	2,112,000	2,217,600	2,328,480		
Contribution Margin (CM)						
[C=(A-B)	44,000	528,000	554,400	582,120		
Less. Fixed Expense						
Rent	1600	19,200	20,160			
Electricity Bill	1800	21,600	22,680	23,814		
Mobile Bill	300	3,600	3,780	3,969		
Salary (self)	5000	60,000	63,000	66,150		
Salary (staf)	20000	240,000	252,000	264,600		
Transportation	1500	18,000	18,900	19,845		
Entertainment	300	3,600	3,780	3,969		
Total Fixed Cost	30500	366,000	384,300	403,515		
Net Profit (E) [C-D)	13,500	162,000	170,100	178,605		
Investment Payback		28,000	28,000	28,000		

Cash flow projection on business plan (rec. & Pay)						
SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)		
1	Cash Inflow					
1.1	Investment Infusion by Investor Net Profit	70,000 162,000	170,100	178,605		
1.3	Depreciation (Non cash item)					
1.4	Opening Balance of Cash Surplus Total Cash Inflow	232,000	134,000 304100	,		
2	Cash Outflow	232,000	301100	13 17 03		
2.1	Purchase of Product	70,000				
2.2	Payment of GB Loan					
2.3	Investment Pay Back (Including Ownership Tr. Fee)	28,000	28,000			
	Total Cash Outflow	98,000	28000	28000		
3	Net Cash Surplus	134,000	276100	426705		

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# Strength

Employment: Self: 02 Family:0 Others:0 Experience & Skill : 18 Years Quality goods & services; Skill and experience;

#### **W**<sub>EAKNESS</sub>

Lack of Capital/Investment

## **O**<sub>PPORTUNITIES</sub>

Huge demand in the community Location of shop; Regular customers;

#### THREATS

Theft Fire Political unrest Pictures







8998020 দোকান ১ম পক্ষ এই কার্ডটি গণপ্রজাতদ্রী বাংলাদেশ সরকারের সম্পন্তি। কার্ডটি ব্যবহারকারী ব্যতীত নাম ঃ আলহাজ মোঃ মোবারক হোসেন পিতা ঃ মৃত- ময়েজ উদ্দীন প্রাং ঠিকানা: পশ্চিম বোরাই, ডাক্ষ্মর: দুপচাঁচিয়া -৫৮৮০, দুপচাঁচিয়া , দুপচাঁচিয়া ঠিকানা ঃ দুপচাঁচিয়া মহলদার পাড়া প্রোঃ ঃ দুপচাঁচিয়া ঃ দুপচাঁচিয়া জেলা ঃ বণ্ডডা। প্রদানকারী কর্তৃপক্ষের স্বাক্ষর দোকান ঘর ভাড়া চুক্তি কার্য্যক্রমে ৫ মোঃ মোবারক হোসেন যে হেতু প্রথম পক্ষ ভিত্তিতে প্রতিমাস ১৬০০/- (এক হাজার ছয়শা ১। ২য় পক্ষ বর্ণিত দোকান ঘরটি লইবার স প্রদান করিবে। এই মর্মে চুক্তিবদ্ধ হই

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গণপ্রজাতন্ত্রী বাংলাদেশ সরকার NATIONAL ID CARD / জাতীয় পরিচয় পত্র নাম: অবনী চন্দ্র কর্মকার Name: Md. Abani Chandra Karmakar

পিতা: মৃত বিশ্বনাথ কর্মকার

Date of Birth: 12 Mar 1982 ID NO: 1023308855898

মাতা: রাণুবালা কর্মকার

পৌরসভা, বগুড়া

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### **FAMILY PICTURE**

