Proposed NU Business Name: AIJUL ENGINERING WORKSHOP



Project identification and prepared by: MD. Sha-Alom, Dupchachia Unit, Bogra

Project verified by: MD. Mozaharul Islam



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD .AIJUL PRAMANIK		
Age	:	21-08-1982 (34 Years)		
Education, till to date	:	Class:		
Marital status	:	Married		
Children	:	01 Son & 1 Daughter		
No. of siblings:	:	02 Brothers & 07 Sister		
Address	:	Vill: Birkader, P.O: Dupchachia, P.S: Kahalu, Dist: Bogra		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father LATE SAFURA BEGUM MD .SAMAD PRAMANIK Branch: Birkedar Kahalu, Centre # 37 (Female), Member ID: 3804, Group No: 04 Member since: 25-11-1996 -2001(05Years) First loan: BDT 4000		
Further Information:		Existing Loan: BDT 10,000 Outstanding loan: BDT Nil		
(v) Who pays GB loan installment (vi) Mobile lady	: :	Father No		
(vii) Grameen Education Loan	:	No		
(viii) Any other loan like GB, BRAC ASA etc	:	No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	06 years experience in running business 06 Years in own business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01738-214936
Mother's Contact No.	:	01974-214936
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Dupchachia Unit, Bogra

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

SAFURA BEGUM joined Grameen Bank since 17 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

■01 will be appointed in the future.

■Agreed grace period is 3 months.

■Collects goods from Bogura, Dupchachia.

Proposed Nobin Udyokta Business Info				
Business Name	:	AIJUL ENGINERING WORKSHOP		
Location	:	Sadat Coldstore Saide, Dupchachia, Bogura		
Total Investment in BDT	:	BDT 157,000/-		
Financing	:	Self BDT 97,000/-(from existing business) 61% Required Investment BDT 60,000/-(as equity) 39%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	25 ft x 09 ft= 225 square ft		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Door, Window, Grill, Angle bar, etc. 20% Gain of sale. The business is operating by entrepreneur. Existing 03 employee. 		

Existing	Business	(BDT)	

Particular	Monthly	Yearly
Revenue(Sales)		
Door, Window, Grill,	180,000	2,160,000
Total Sales (A)	180,000	2,160,000
Less Variable Expense		0
Door, Window, Grill,	144,000	1,728,000
Total variable Expense (B)	144,000	1,728,000
Contribution Margin (CM) [C=(A-B)	36,000	432,000
Less Variable Expense		0
Rent	2000	24,000
Electricity bill	1,800	21,600
Transportation	500	6,000
Salary (self)	5,000	60,000
Salary (staf)	15,000	180,000
Entertainment	100	1,200
Mobile bill	500	6,000
Total fixed cost (D)	24,900	298,800
Net Profit (E)= [C-D]	11,100	133,200

Investment Breakdown

Existing					Proposed			
Particulars	Qty.	Unit Price Amoun		Qty Unit Price		Amount	Proposed	
			(BDT)			(BDT)	Total	
Door	4	8750	35000	0	0	0	35000	
Janala	7	4500	31500	0	0	0	31500	
Pati	45	6	270	0	0	0	270	
Angle	54	40	2160	500	40	20000	22160	
Bar	150	43	6450	400	43	17200	23650	
Grill	6	900	5400	0	0	0	5400	
sheet	148	78	11544	300	78	23,400	34944	
Security	1	5,000	5000	0	0	0	5000	
Total	414	0	97,000	1200	0	60,000	157000	

Financial Pro	jection ((BDT)
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Particular	Monthly	1st Year	2nd Year	3rd Year		
Revenue (sales)						
Door, Window, Grill,	220,000	2,640,000	2,772,000	2,910,600		
Total Sales (A)	220,000	2,640,000	2,772,000	2,910,600		
Less. Variable Expense		0	0	0		
Door, Window, Grill,	176,000	2,112,000	2,217,600	2,328,480		
Total variable Expense (B)	176,000	2,112,000	2,217,600	2,328,480		
Contribution Margin (CM)						
[C=(A-B)	44,000	528,000	554,400	582,120		
Less. Fixed Expense		0	0	0		
Rant	2000	24,000	25,200	26,460		
Electricity Bill	2000	24,000	25,200	26,460		
Mobile Bill	700	8,400	8,820	9,261		
Salary (self)	5000	60,000	63,000	66,150		
Salary (staf)	15000	180,000	189,000	198,450		
Transportation	800	9,600	10,080	10,584		
Entertainment	500	6,000	6,300	6,615		
Total Fixed Cost	26000	312,000	327,600	343,980		
Net Profit (E) [C-D)	18,000	216,000	226,800	238,140		
Investment Payback		24,000	24,000	24,000		

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	60,000		
1.2	Net Profit	216,000	226,800	238,140
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		192,000	394,500
	Total Cash Inflow	276,000	418800	632640
2	Cash Outflow			
2.1	Purchase of Product	60,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	24,000	24,000	24,000
	Total Cash Outflow	84,000	24000	24000
3	Net Cash Surplus	192,000	394800	608640

SWOT ANALYSIS

Strength

Employment: Self: 0 Family:01, Others:0

Experience & Skill: 10 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures













দুপটাঁচিয়া পীরসভা তেভাপ্রফেশন লাইদেল 00234 00-000-00236 পানা বাসষ্ট্যান্ত হতে জে.কে. কলেজ রোড উত্তর পার্শ্ব। 28-09-2022 महम युक्तार भूव 2030 . পৌরসভা অধ্যাদেশ -২০০৮ এর ১০২-১০৮ খালার ৩র জাসফা এব ৮, ১০, ১৯ এ ২২ আইটোর অনুনাতে (ঐত, আছেশন, কলিং ও বিভাগন) ०१-३२-२०३७ देर ন পত্ৰ দিয়ে ব্যক্তি ব্যক্তিবৈচিষ্ঠানের অনুস্থতো দেওয়া হইল। মহার মেয়ান ২০১৭ ইং সদের ৩০ খুন পর্যন্ত সভসং গালিবে। जारेक्न रेकिनियातिः ध्यार्कमन CHEN GREW NEDE LOS NO ওয়েলডিং ওয়ার্কশপ। अत्य नाम कार्य कार्य कार्य कार्य कार्य মোঃ আজিজুল প্রাং। মোঃ সামাদ প্রাং। 26: MENO WE THAN Dilos 08/4 (sen 8 22) 26/5 গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Brizo sono Em Gragar nment of the People's Republic of Banglade NATIONAL ID CARD / জাতীয় পরিচয় পত্র GIS GUSTO 3/200 ZONON 2001 নাম: মোঃ আজিজুল প্রাং Name: Md. Azizul Pk পিতা: মোঃ সামাদ প্রাং মাতা: শৃত মোছাঃ সফুরা বেগম Date of Birth: 21 Sep 1982 ID NO: 1015413572541 2000 मिस्टिन - क्षित्रमा 2000 क्रियाम এই কাডটি গণগ্ৰন্থাতন্ত্ৰী বাংলাদেশ সরকারের সম্পত্তি। কাডটি ব্যবহারকারী বাজীত অন্য কোখাও পাওয়া গেলে নিকটছ পোট অফিসে জমা দেয়ার জন্য অনুযোধ করা হলো। ঠিকানা; গ্রাম/রাক্সা: বীরকেদার, বীরকেদার, ডাকমর: তুপটাভিয়া - ৫৮৮০, কাহাপু.

FAMILY PICTURE

