### **Proposed NU Business Name: ORKO GOLD PLATE AND JWELARY**

Project identification and prepared by: MD Raju Ahmed, Nobabganj Unit, Nobabgonj

Project verified by: Susanta Kumar Bishwas



Brief Bio of The Proposed Nobin Udyokta						
Name	:	OSHIM DAS				
Age	:	02-06-1984 (32 Y <i>ears</i> )				
Education, till to date	:	Class (VII)				
Marital status	:	Married				
Children	:	1 son				
No. of siblings:	:	01 Brothers, 02 sister				
Address	:	Vill: Bordhonara, P.O: Bordhonara, P.S: Nobabgonj,, Dist: Dhaka				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father  PROVATI RANI DAS  ROMESH DAS  Branch: Komorgonj Nobabgonj, Centre 21(Female),  Member ID: , Group No: 06  Member since: 2005 (09 Years)  First loan: BDT 8,000/-				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 30,000, Outstanding loan: 18,800 father No No No				

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		
Business Experiences and	••	12 years experience in running business. 08 Years in own business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	••	Farming
Other Own/Family Sources of Liabilities	••	
Entrepreneur Contact No.	•	01709-535134
Family's Contact No.	:	01830-910804
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Nobabgonj Unit, Nobabgonj

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**PROVATI RANI DAS** joined Grameen Bank since 09 years ago. At first she took BDT 8,000loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info					
Business Name	:	ORKO GOLD PLATE AND JWELARY			
Location	:	Komorganj Busstand, nobabganj, Dhaka.			
Total Investment in BDT	:	BDT 1,70,500/-			
Financing	:	Self BDT 1,20,000/- (from existing business) 71% Required Investment BDT 50,000/- (as equity) 29%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	15 ft x 08 ft= 120 square ft			
Implementation	:	<ul> <li>The business is planned to be scaled up by investing in Golden ornaments &amp; jewelery</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>The shop is rented.</li> <li>Collects goods from Tatibazar.</li> <li>Agreed grace period is 3 months.</li> </ul>			

### **Existing Business (BDT)**

	<u>.</u>	-	
Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Golden ornaments	3200	96000	1152000
Total Sales (A)	3200	96000	1152000
Less Variable Expense			
Golden ornaments	2560	76800	921600
Total variable Expense (B)	2,560	76800	921600
Contribution Margin (CM) [C=(A-B)	640	19200	230400
Less Variable Expense			
Rent		3,000	36000
Electricity bill		500	6000
Transportation		2,000	24000
Salary (self)		5000	60000
Entertainment		200	2400
Mobile bill		400	4800
Total fixed cost (D)		11,100	133200
Net Profit (E)= [C-D]		8,100	97200

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	Proposed							
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed	
			(BDT)			(BDT)	Total	
Sita Locket	7	4000	28,000	0	0	0	28,000	
Kanta Locket	5	1000	5,000	0	0	0	5,000	
Locket	12	2000	24,000	0	0	0	24,000	
Lahar	4	2500	10,000	0	0	0	10,000	
Hand chura	14	1000	14,000	0	0	0	14,000	
Breslate	10	950	9,500	0	0	0	9,500	

5,000

5,000

4,000

15,500

120,000

0

0

0

0

1

1

0

0

0

0

50000

0

0

0

0

0

50,000

50,000

5,000

5,000

4,000

15,500

50,000

170,000

Chain

Others

Rope chain

Machi chain

Color machine

**Total** 

20

20

20

1

0

113

250

250

200

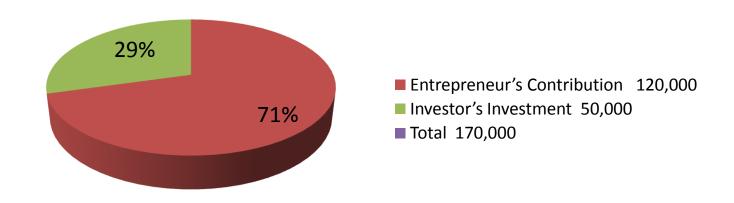
15500

0

0

Investment Breakdown

#### **Source of Finance**



Financial Projection (BDT)						
Paticular	Daily	Monthly	Year1	Year 2	Year 3	
Revenue(Sales)						
Golden ornaments	4600	138000	1656000	1738800	1825740	
Total Sales (A)	4600	138000	1656000	1738800	1825740	
Less Variable Expense						
Golden ornaments	3680	110400	1324800	1391040	1460592	
Total variable Expense (B)	3,680	110400	1324800	1391040	1460592	
Contribution Margin (CM) [C=(A-B)	920	27600	331200	347760	365148	
Less Variable Expense						
Rent		3,000	36000	36,000	36000	
Electricity bill		700	8400	8900	9400	
Transportation		2,500	30000	30,500	31000	
Salary (self)		5000	60000	60000	60000	
Entertainment		200	2400	2400	2400	
Mobile bill		500	6000	6100	6200	
Total fixed cost (D)		11,900	142,800	143,900	145000	
Net Profit (E)= [C-D]		15700	188400	203,860	220148	
Investment Payback			20,000	20,000	20,000	

### Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	188,400	203,860	220148
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		168,400	352260
	Total Cash Inflow	238400	372260	572408
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)  Total Cash Outflow	20000 70,000	20000 20000	20000 20000
	iotal Casil Outilow	70,000	20000	20000
3	Net Cash Surplus	168,400	352260	552408

### **SWOT ANALYSIS**

# Strength

Employment: Self: 0 Family:0 Others:0

Experience & Skill: 12 Years

Quality goods & services;

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

### **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

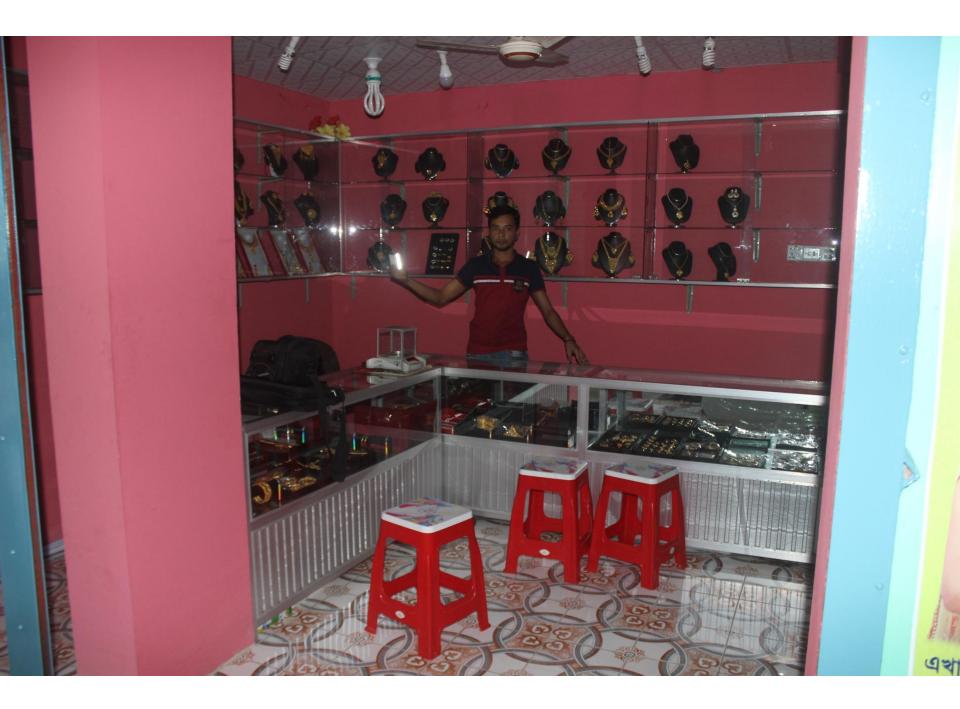
# Pictures



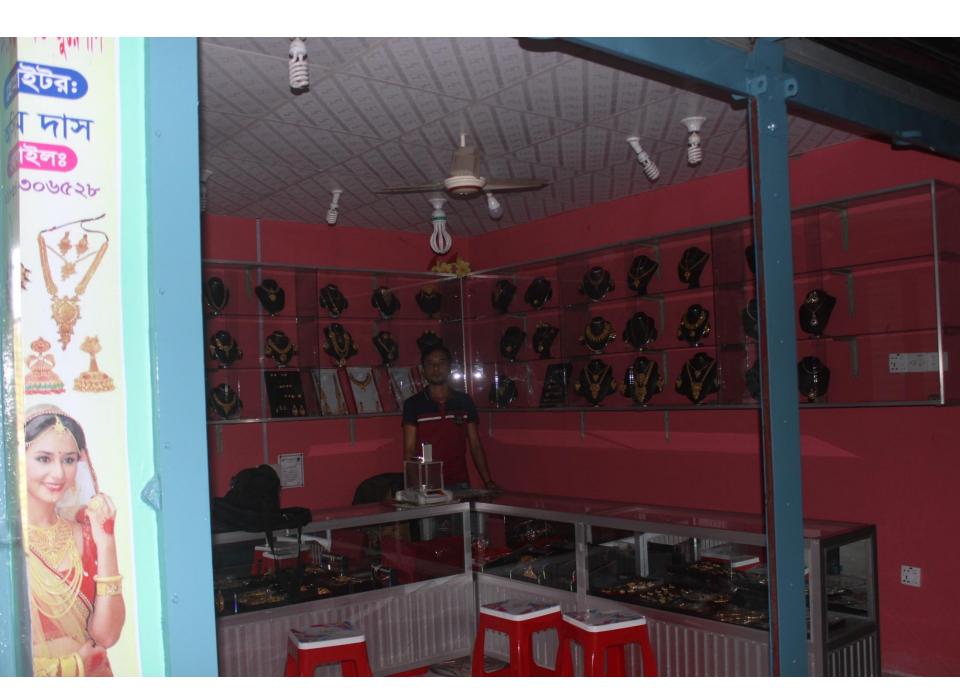














# **FAMILY PICTURE**

