### **Proposed NU Business Name: RIA STEEL WORKSHOP**



Project identification and prepared by: Md. Obaidullah, Bogra shadar Unit, Bogra

Project verified by: MD. Mozaharul Islam



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. RIPON MIA		
Age	:	01-01-1992 (24 Years)		
Education, till to date	•	Class Eight		
Marital status		Married		
Children		1 Daughter		
No. of siblings:		01 brother 01 Sister		
Address	:	Vill:Keshober para purbopara P.O: Sukhanpukur, P.S: Gabtoli, Dist: Bogra		
Parent's and GB related Info				
(i) Who is GB member	:	Mother Father		
(ii) Mother's name	:	MST KOHINUR BEGUM		
(iii) Father's name	:	MD. AFTAB UDDIN BISHU		
(iv) GB member's info	:	Branch:Sonaray ,Gabtoli Centre # 14 (Female),		
		Member ID: 2043/1, Group No: 02		
		Member since: 01-03-1996 (20 Years)		
		First loan: BDT 2000		
Further Information:		Existing Loan: BDT 25000, Outstanding loan: BDT 12600		
(v) Who pays GB loan installment	:	Father		
(vi) Mobile lady	:	No		
(vii) Grameen Education Loan	:	No		
(viii) Any other loan like GB, BRAC ASA etc	:	No		

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	10 years experience in running business 10 Years in own business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01763-055226
Mother's Contact No.	:	01756-738923
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bogra shadar Unit, Bogra

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MST KOHINUR BEGUM** joined Grameen Bank since 20 years ago. At first she took 2000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	RIA STEEL WORKSHOP		
Location	:	M R M High School gate, Mohastangor Road, Bogra		
Total Investment in BDT	:	BDT 4,19,000/-		
Financing	:	Self BDT 3,49,000/-(from existing business) 83% Required Investment BDT 70,000/-(as equity) 17%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	30 ft x 15 ft= 450 square ft		
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Fandal, puli &amp; made Poltry hatchery with lathe wors etc.</li> <li>20% Gain of sale.</li> <li>The business is operating by entrepreneur. Existing 05 employee.</li> <li>02 will be appointed in the future.</li> <li>Collects goods from Bogura.</li> <li>Agreed grace period is 3 months.</li> </ul>		

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Steel door, window, sheet box etc	4,000	120,000	1,440,000		
Total Sales (A)	4,000	120,000	1,440,000		
Less. Variable Expense					
Manufacturing cost	3,200	96,000	1,152,000		
Total variable Expense (B)	3,200	96,000	1,152,000		
Contribution Margin (CM) [C=(A-B)	800	24,000	288,000		
Electricity Bill		2,000	24,000		
Transportation		1,500	18,000		
Salary (self)		5,000	60,000		
Salary (staf)		12,000	144,000		
Entertainment		300	3,600		
Mobile Bill		300	3,600		
Total fixed Cost (D)		21,100	253,196		
Net Profit (E) [C-D)		2,900	34,804		

Investment Breakdown						
Particulars	Existing	Proposed	Proposed Total			
Squre grill ( 10 x 5000)	50,000	0	50,000			
Angel(100kg x 45)	4,000	14,000	18,000			
Rod(400kg x 45)	18,000	0	18,000			
Mechinary raw	20,000	0	20,000			
Steel door (4 x 4500)	18,000	0	18,000			
Sheet box( 1 x 4000)	4,000	0	4,000			
Vaz machine	75,000	0	75,000			
Led machine	100,000	0	100,000			
Wielding machine(3 x 20000)	60,000	0	60,000			
Wielding machinary item	0	56,000	56,000			
Total	349,000	70,000	419,000			

### **Source of Finance**



Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year	
Revenue (sales)						
Steel door, window, sheet box etc	5,000	150,000	1,800,000	1,890,000	1,984,500	
Total Sales (A)	5,000	150,000	1,800,000	1,890,000	1,984,500	
Less. Variable Expense						
Manufacturing cost	4,000	120,000	1,440,000	1,512,000	1,587,600	
Total variable Expense (B)	4,000	120,000	1,440,000	1,512,000	1,587,600	
Contribution Margin (CM) [C=(A-B)	1,000	30,000	360,000	378,000	396,900	
Less. Fixed Expense						
Electricity Bill		2000	24,000	24,000	24,000	
Transportation		1500	18,000	18,000	18,000	
Salary (self)		5,000	60,000	60,000	60,000	
Salary (staf)		12000	144,000	144,000	144,000	
Entertainment		300	3,600	3,600	3,600	
Mobile Bill		300	3,600	3,600	3,600	
Total fixed Cost (D)		21,100	253,200	253,200	253,200	
Net Profit (E) [C-D)		8,900	106,800	124,800	143,700	
Investment Payback			28,000	28,000	28,000	

### Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	70,000		
1.2	Net Profit	106,800	124,800	143,700
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		78,800	175,600
	Total Cash Inflow	176,800	203,600	319,300
2	Cash Outflow			
2.1	Purchase of Product	70,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	28,000	28,000	28,000
	Total Cash Outflow	98,000	28,000	28,000
3	Net Cash Surplus	78,800	175,600	291,300

### SWOT ANALYSIS

## Strength

Employment: Self: 01 Family:0 Others:05

Experience & Skill: 23 Years

Quality goods & services;

Skill and experience;

### WEAKNESS

Lack of Capital/Investment

### **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures



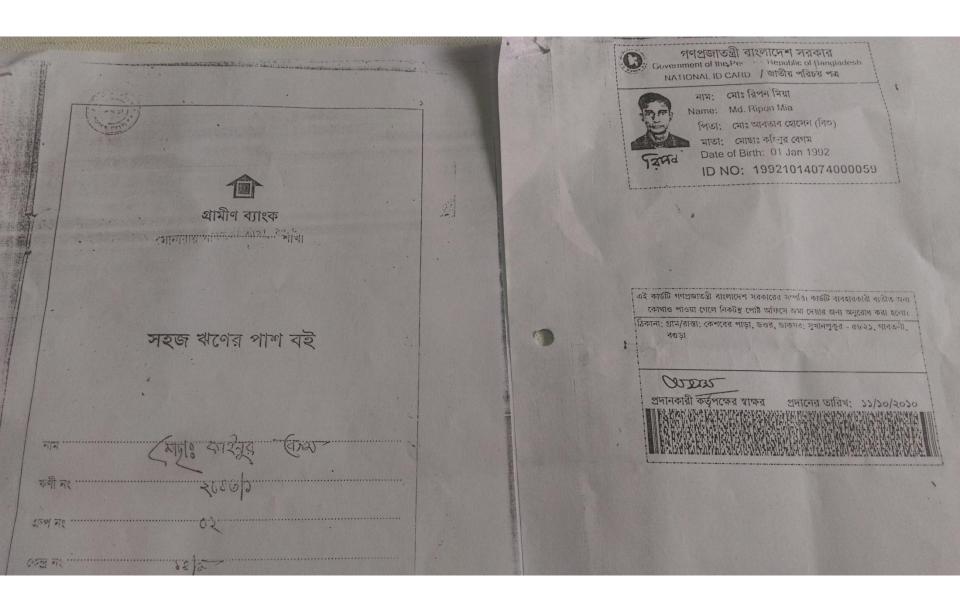












### **FAMILY PICTURE**

