Proposed NU Business Name: GONDHESSORY VANDAR



Project identification and prepared by: Md. Habil Uddin, Nagorpur Unit, Tangail

Project verified by: MD. Mizanur Rahman Patowary



Brief Bio of The Proposed Nobin Udyokta						
Name	:	BIPLOB BANIK				
Age	:	01-03-1982 (34 Years)				
Education, till to date	:	HSC				
Marital status	:	Unmarried				
Children	:	N/A				
No. of siblings:	:	2 Brothers & 1 Sisters				
Address	:	Vill: Doyajani, P.O: Nagorpur, P.S: Nagorpur, Dist: Tangail				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father GITA BANIK KASINATH BANIK Branch: Nagorpur, Centre # 5(Female), Member ID: 7082/1, Group No: 07 Member since: 21-8-2011 (06 Years) First loan: BDT 4,000				
Further Information: (v) Who pays GB loan installment		Existing Loan: BDT 20000, Outstanding loan: BDT nil				
(v) Who pays GB loan installment (vi) Mobile lady	:	N/A No				
(vii) Grameen Education Loan	:	No No				
(viii) Any other loan like GB, BRAC ASA etc	:	No				

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	2 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01727295063
Mother's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Nagorpur Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

GITA BANIK joined Grameen Bank since 6 years ago. At first she took ----- taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	GONDHESSORY VANDAR		
Location	:	-		
Total Investment in BDT	:	BDT 280,000/-		
Financing	:	Self BDT 200,000/-(from existing business) 80% Required Investment BDT 80,000/-(as equity) 20%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	15ft x 10ft= 150 square ft		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Copper plate, brass item, plate, Vermilion pot etc. Average 20% gain on sale. The business is operating by entrepreneur. Existing 1 employees. Collects goods from Dhaka, Bogra, Tangail. 		

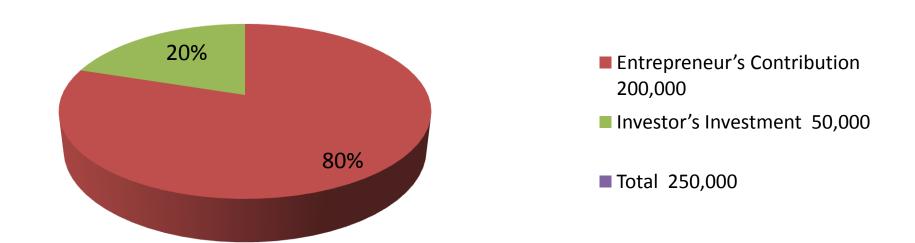
■The shop is rented.

■Agreed grace period is 3 months.

Existing Business (BDT)							
Particular	Daily	Monthly	Yearly				
Revenue (sales)							
Copper plate, brass item, plate, Vermilion pot	3140	94200	1130400				
Total sales (A)	3140	94200	1130400				
Less Variable Exp.							
Copper plate, brass item, plate, Vermilion pot	2512	75360	904320				
Total Variable exp. (B)	2512	75360	904320				
Contribution Margin CM [C= (A-B)	628	18840	226080				
less fixed exp.							
Electricity bill		250	3000				
Transportation		1000	12000				
Salary (self)		5000	60000				
Salary (staff)		5000	60000				
Entertainment		400	4800				
Guard		40	480				
Mobile		300	3600				
total fixed cost (D)		11990	143880				
Net profit (E) [C-D]		6850	82200				

Investment Breakdown							
	Exis	ting	Proposed				
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total
Copper & Brass item	12	1300	15,600	10	1,000	10,000	25,600
Brass plate	14	1500	21,000	20	1500	30,000	51,000
old machine	250	400	100,000			0	100,000
Still necklace	5	4000	20,000			0	20,000
pinium	79	400	31,600	100	400	40,000	71,600
others	118	100	11,800			0	11,800
Security			0				0
Total	478		200,000	130		80,000	280,000

Source of Finance



Financial Projection						
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year	
Revenue (sales)						
Copper plate, brass item, plate, Vermilion pot	4120	123600	1483200	1557360	1635228	
Total Sales (A)	4120	123600	1483200	1557360	1635228	
less variable Expenses						
Copper plate, brass item, plate, Vermilion pot	3296	98880	1186560	1245888	1308182	
Total variable Expenses (B)	3296	98880	1186560	1245888	1308182	
Contribution Margin (CM)= (A-B)	824	24720	296640	311472	327045.6	
Less Fixed Expenses						
Electricity bill		250	3000	3000	3000	
Transportation		1500	18000	18000	18000	
Salary (self)		5000	60000	60000	60000	
Salary (staff)		5000	60000	60000	60000	
Entertainment		600	7200	7200	7200	
Guard		100	1200	1200	1200	
Mobile		400	4800	4800	4800	
Total Fixed Cost		12850	154200	154200	154200	
Net Profit (E) (C-D)		11870	142440	157272	172845.6	
Investment Payback			32000	32000	32000	

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	80,000		
1.2	Net Profit	142,440	157,272	172845.6
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		110,440	235712
	Total Cash Inflow	222440	267712	408557.6
2	Cash Outflow			
2.1	Purchase of Product	80,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	32000	32000	32000
	Total Cash Outflow	112,000	32000	
3	Net Cash Surplus	110,440	235712	376557.6

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 02 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

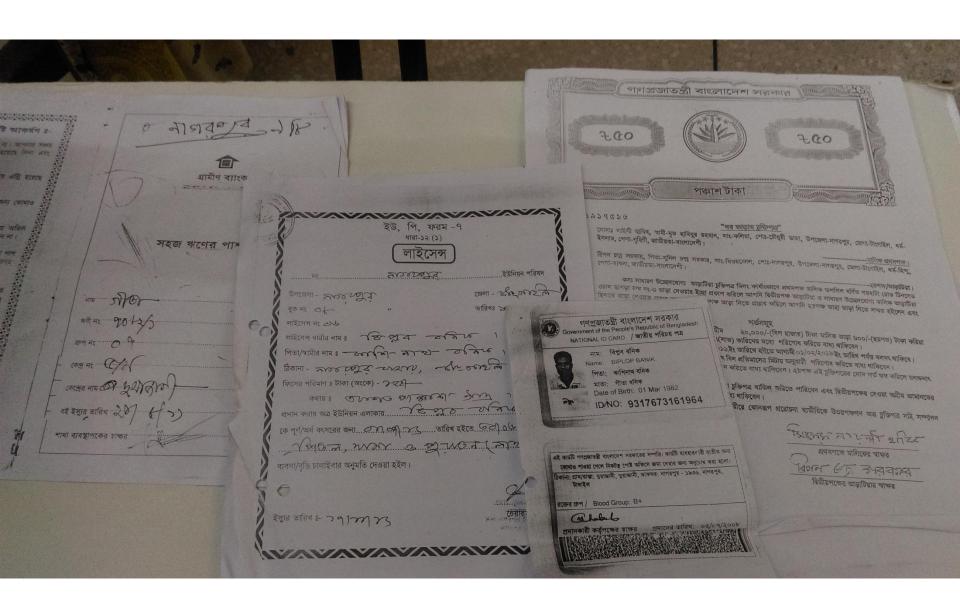
Pictures











FAMILY PICTURE

