

Proposed NU Business Name: **MA MEDICAL HALL**



Project identification and prepared by: MD. Hafizur Rahman,
Mawna Unit, Gajipur

Project verified by :MD. Rafiqul Islam



Brief Bio of The Proposed Nobin Udyokta

Name	:	MD:ANOYAR HOSSEN
Age	:	03-08-1986 (30 Years)
Education, till to date	:	S.S.C
Marital status	:	Married
Children	:	1 Daughter
No. of siblings:	:	Brothers 1 Sister
Address	:	Vill: Vutuliya P.O: GajipurP.S: Sreepur, Dist: Gazipur
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	RAHELA KHATUN
(iii) Father's name	:	SUROT ALI
(iv) GB member's info	:	Branch: Gajipur Sreepur Centre # 19(Female), Member ID: 2346, Group No: 04 Member since: 03-07-2009(07Years) First loan: BDT 2,000
Further Information:		Existing Loan: BDT 20,000, Outstanding loan: 13,530
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	7 years experience in running business. He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	Nil
Entrepreneur Contact No.	:	01915-209672
Mother's Contact No.	:	01981-318384
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mawna Unit, Gazipur

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

RAHELA KHATUN joined Grameen Bank since 07 years ago. At first she took 2,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info

Business Name	:	MA MEDICAL HAL
Location	:	Hasen Showeter songlongo,Mulaid,M C Bazar.
Total Investment in BDT	:	BDT 1,90,000/-
Financing	:	Self BDT 1,20,000/-(from existing business) 63% Required Investment BDT 70,000/-(as equity) 37%
Present salary/drawings from business (estimates)	:	BDT 5,000/-
Proposed Salary	:	BDT 5,000/-
Size of shop	:	10ft x 08ft= 80 square ft
Security of the shop	:	BDT50,000/-
Implementation	:	<ul style="list-style-type: none"> ▪The business is planned to be scaled up by investment in existing goods like; Piuton,Bodi PluPudina,Antibayotic,Napa,Calciam etc. ▪Average 20% gain on sale. ▪The business is operating by entrepreneur. Existing no employees. After getting equity fund 1 employee will be appointed ▪The shop is rented. ▪Collects goods from Mawna. ▪Agreed grace period is 3 months.

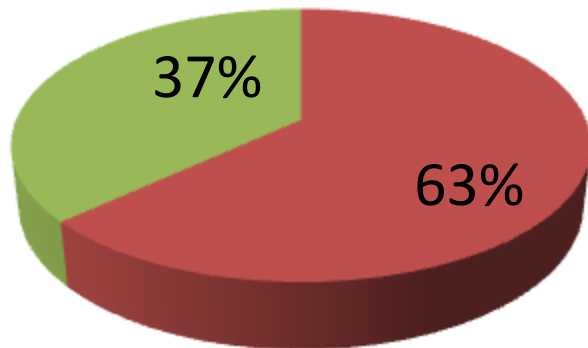
Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue (sales)			
Piuton,Pudina,Antibayotic,Napa,Calciam etc	2,500	75,000	9,00,000
Total Sales (A)	2,500	75,000	9,00,000
Less. Variable Expense			
Piuton,Pudina,Antibayotic,Napa,Calciam etc	2,000	60,000	7,20,000
Total variable Expense (B)	2,000	60,000	7,20,000
Contribution Margin (CM) [C=(A-B)]	5,00	15,000	1,80,000
Less. Fixed Expense			
Rent		1,500	18,000
Electricity bill		3,00	3,600
Mobile Bill		5,00	6,000
Transportation		3,00	3,600
Salary (self)		5,000	60,000
Guard		3,00	3,600
Entertainment		2,00	2,400
Total fixed Cost (D)		8,100	97,200
Net Profit (E) [C-D]		6,900	82,800

Investment Breakdown

Particulars	Existing	Proposed	Proposed Total
Piuton(50 x230)	11,500	23,000	34,500
Body Plus((35x250)	8,750	7,500	16,250
Pudina(60x120)	7,200	6,000	13,200
Antibayotic (50x250)	12,500	12,500	25,000
Napa (15x360)	5,400	0	5,400
Body Fita(100x380)	38,000	15,000	53,000
Calciam(80x250)	20,000	0	30,000
Others	1250	6,000	7,250
Total	1,20,000	70,000	1,90,000

Source of Finance



- Entrepreneur's Contribution 120,000
- Investor's Investment 70,000
- Total 190,000

Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	3 rd Year
Revenue (sales)					
Piuton,Pudina,Antibayotic,Napa,Calci am etc.	4,000	1,20,000	1,440,000	1,502,000	1,577,100
Total Sales (A)	4,000	1,20,000	1,440,000	1,502,000	1,577,100
Less. Variable Expense					
Piuton,Pudina,Antibayotic,Napa,Calci am etc.	3,200	96,000	1,152,000	1,209,600	1,270,080
Total variable Expense (B)	3,200	96,000	1,152,000	1,209,600	1,270,080
Contribution Margin (CM) [C=(A-B)	8,00	24,000	2,88,000	3,02,400	3,17,520
Less. Fixed Expense					
Rent		1,500	18,000	18,000	18,000
Electricity bill		5,00	6,000	6,500	7,000
Mobile Bill		7,00	8,400	8,600	9,000
Transportation		7,00	8,400	9,000	9,500
Salary (self)		5,000	60,000	60,000	60,000
Salary (staff-1)		3,000	36,000	36,000	36,000
Entertainment		5,00	6,000	6,200	6,500
Total Fixed Cost		11,900	1,42,800	1,44,300	1,46,000
Net Profit (E) [C-D)		12,100	1,45,200	1,58,100	1,71,520
Investment Payback			28,000	28,000	28,000

Cash flow projection on business plan (rec. & Pay)

Sl #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3(BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	70,000		
1.2	Net Profit	1,45,200	1,58,100	1,71,520
1.3	Depreciation (Non cash item)		-	
1.4	Opening Balance of Cash Surplus		1,03,670	2,33,770
	Total Cash Inflow	2,15,200	2,61,770	4,05,290
2	Cash Outflow			
2.1	Purchase of Product	70,000		
2.2	Payment of GB Loan	13,530		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	28,000	28,000	28,000
	Total Cash Outflow	1,11,530	28,000	28,000

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:1
Experience & Skill : 07 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures





বিসমিল্লাহির রাহমানির রাহিম

মা মেডিকেল হল

এখানে সকল প্রকার দেশী বিদেশী ঔষধ সুলভ মূল্যে বিক্রয় করা হয়।

প্রোগ্রাম মোঃ আনোয়ার হোসেন, মোবায়ঃ ০১৯১৫-২০৯৬৭২

মেখার মার্কেট (তাজিন সিরামিক সংলগ্ন), মুলাইদ, শ্রীপুর, গাজীপুর।

এখানে ডায়াবেটিকস পরীক্ষা করা হয়।

ফোন নম্বর-০১৭৪৪ ০১১১০১



কিনমিত্যাহির রাহমানির রাহিম

মা মেডিকেল হল

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প্রোগ্রাম: মোঃ আনোয়ার হোসেন, মোবাইল: ০১৯১৫-২০৯৬৭২

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ফোন: ০১৯২৪ ০৩০২০৩





গণপ্রজাতন্ত্রী বাংলাদেশ সরকার
Government of the People's Republic of Bangladesh
NATIONAL ID CARD / জাতীয় পরিচয় পত্র



নাম: আনোয়ার হোসেন
Name: ANOUR HOSSAIN

পিতা: ছুরত আলী
মাতা: রাহেলা খাতুন

Date of Birth: 03 AUG 1986
ID NO: 3318626398399

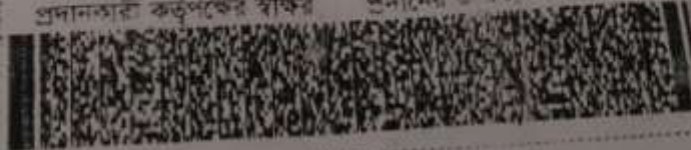
১৩/০৮/২০২১

এই কার্ডটি গণপ্রজাতন্ত্রী বাংলাদেশ সরকার সম্পত্তি। কার্ডটি ব্যবহারকারী ব্যক্তিই অন্য
কোনো সত্তা বা গোষ্ঠীকে নিকটস্থ পোষ্ট অফিসে জমা দেওয়ার জন্য অনুরোধ করা হলো।

ঠিকানা: গ্রাম/তালিকা: কুতুপিয়া, ধনুড়া, চাকধর, গাজিপুর - ১৭৫১ শ্রীপুর,
গাজীপুর

প্রদানকারী কর্তৃপক্ষের স্বাক্ষর

প্রদানের তারিখ: ১১/০৬/২০২১



FAMILY PICTURE

