Proposed NU Business Name: SHAJ ENTERPRISE



Project identification and prepared by: Md. Sahjamal Sirazi, Puthia Unit, Rajshahi

Project verified by: MD. Abdul Mannan Talukder



Brief Bio of The Proposed Nobin Udyokta			
Name	:	MD SUJON MONDOL	
Age	:	11-11-1990 (25 Years)	
Education, till to date	:	HSC	
Marital status	:	Married	
Children	:	1 Son	
No. of siblings:	:	1 Brother & 1 Sister	
Address	:	Vill: Kandra, P.O: Puthia , P.S: Puthia ,Dist: Rajshahi .	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST . REHENA BEGOM MD. MOSTOFA MONDOL Branch: Puthia ,Centre # 31 (Female), Member ID: 3109, Group No: 05 Member since: 2004 (12 Years) First loan: BDT -5000	
Further Information:		Existing Loan: BDT 10,000, Outstanding loan: 9,340 Father	
(v) Who pays GB loan installment (vi) Mobile lady		No	
(vii) Grameen Education Loan	:	No	
(viii) Any other loan like GB, BRAC ASA etc	:	No	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and	••	10 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01767-159099
Father's Contact No.	•	01916-534269
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Puthia Unit, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

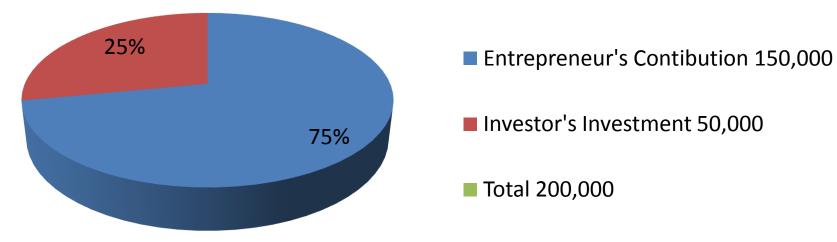
MST. REHENA BEGOM joined Grameen Bank since 12 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	SHAJ ENTERPRISE	
Location	:	Kandra, Dudurmor, Hazi market , Puthia, Rajshahi .	
Total Investment in BDT	:	BDT 200,000/-	
Financing	:	Self BDT 150,000/-(from existing business) 75% Required Investment BDT 50,000/-(as equity) 25%	
Present salary/drawings from business (estimates)	•	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	10 ft x 15 ft= 150 square ft	
Security of the shop	:	BDT 5000/-	
Implementation	•	 The business is planned to be scaled up by investment in existing goods like; Grocery Item. Average 10% gain on sale. The business is operating by entrepreneur. Existing 1 employees. The shop is rented. Agreed grace period is 3 months. 	

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Grocery Item	8,000	240,000	28,80,000	
Total Sales (A)	8,000	240,000	28,80,000	
Less. Variable Expense				
Grocery Item	7200	216,000	25,92,000	
Total variable Expense (B)	7200	216,000	25,92,000	
Contribution Margin (CM) [C=(A-B)	800	24,000	288,000	
Less. Fixed Expense				
Rent		500	6,000	
Electricity Bill		150	1800	
Mobile Bill		300	3600	
Salary (staff)		7500	90,000	
Salary (self)		5000	60,000	
Bank Charge		100	1200	
Entertainment		200	2400	
Transportation		1000	12000	
Guard		150	1800	
Total fixed Cost (D)		14,900	178,800	
Net Profit (E) [C-D)		9,100	109,200	

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Biscuit (100x380)	38,000	20,000	58,000		
Tea (50x320)	16,000	10,000	26,000		
Kandy 950x130)	6,500	10,000	16,500		
Lassa (5x600)	3,000		3,000		
Pulse (5x200)	1,000	10,000	11,000		
Toast (50x960)	48,000		48,000		
Others					
Nodules (100x375)	37,500		37,500		
		0			
		0			
Total	150,000	50,000	200,000		

Source of Finance



Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)					
Grocery Item	9,000	270,000	3,240,000	3,402,000	
Total Sales (A)	9,000	270,000	3,240,000	3,402,000	
Less. Variable Expense					
Grocery Item	8,100	243,000	2,916,000	3,061,800	
Total variable Expense (B)	8,100	243,000	2,916,000	3,061,800	
Contribution M.gin (CM) [C=(A-B)	900	27,000	324,000	340,200	
Less. Fixed Expense					
Rent		500	6,000	6,000	
Electricity Bill		200	2,400	2,520	
Mobile Bill		500	6,000	6,300	
Salary (self)		5,000	60,000	60,000	
Salary (staff)		7,500	90,000	90,000	
Entertainment		500	6,000	6,300	
Transportation		2,000	24,000	25,200	
Guard		150	1,800	1,800	
Bank Charge		100	1,200	1,200	
Total Fixed Cost		16,450	197,400	199,320	
Net Profit (E) [C-D)		10,550	126,600	140,880	
Investment Payback			30,000	30,000	

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	126,600	140,880
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		96,600
	Total Cash Inflow	176600	237480
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30000	30000
	Total Cash Outflow	80,000	30000
3	Net Cash Surplus	96,600	207480

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 05 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

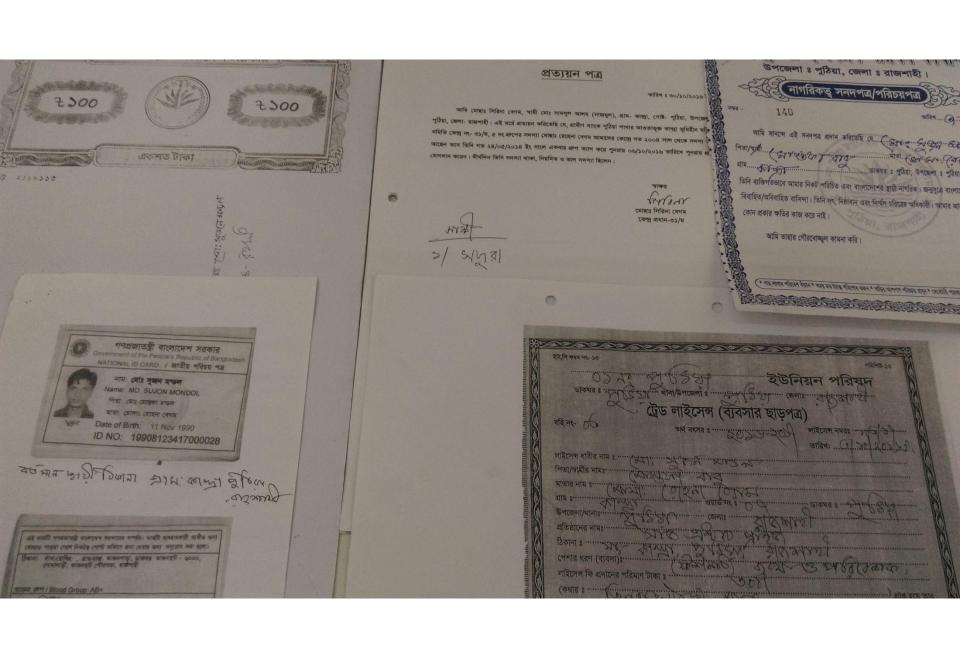
Political unrest

Pictures









Family Picture

