Proposed NU Business Name: OSMAN FURNITURE



Project identification and prepared by: Md jahangir Ferdous, Munsiganj Unit, Dhaka Project verified by: Susanta Kumar Biswash



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta						
Name	:	MD OSMAN				
Age	:	04-06-1986 (30 Years)				
Education, till to date	:	Class V				
Marital status	:	Married				
Children	:	01 Son				
No. of siblings:	:	01 Brother 01 Sister				
Address	:	Vill: Uttar paikpara P.O: Paikpara ; P.S: Tangibari; Dis: Munsiganj				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father AMBIA BEGUM LATE TOMIZ UDDIN MANDAL Branch: Sonarang, Tangail, Centre # 24 (Female), Member ID: 847, Group No: 02 Member since: 27-08-1997 to 2007 (10 Years) First loan: BDT 3000/-				
Further Information:		Existing loan: BDT 200000utstanding loan: Nil				
(v) Who pays GB loan installment (vi) Mobile lady	:	NA No				
(vii) Grameen Education Loan (viii) Any other Ioan like GB, BRAC ASA etc	:	No No				

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	18 years experience in running business. 06 Years in own business.
Training Info	:	He has 05Years training
Other Own/Family Sources of Income	:	
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01941-777047
Family's Contact No.	:	01966-116687
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Munsiganj Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

AMBIA BEGUM joined Grameen Bank since 10 years ago. At first she took BDT 3000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business .

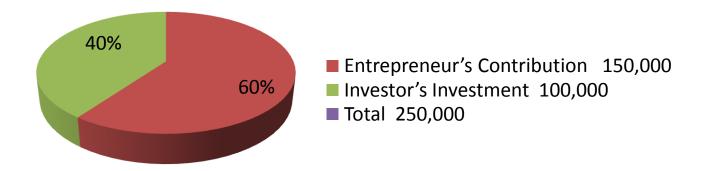
Proposed Nobin Udyokta Business Info					
Business Name	:	OSMAN FURNITURE			
Location	:	Moshjid Market, Abdullahpur, Chourasta, Tangibari, Munisganj			
Total Investment in BDT	:	BDT 250,000/-			
Financing	:	Self BDT 150,000/- (from existing business) 60% Required Investment BDT 100,000/- (as equity) 40%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	20 ft x 15 ft= 300 square ft			
Implementation :		 The business is planned to be scaled up by investment in existing goods like; Wooden Furniture Average 35 % gain on sales. The business is operating by entrepreneur. Existing 03 employee. 02 More will be recruited after getting equity money. The shop is rented. Collects goods from Munsiganj Agreed grace period is 3 months. 			

Existing Business (BDT)

		ГГ	
Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Woooden furniture	2500	75000	900000
Total Sales (A)	2500	75000	900000
Less Variable Expense			
Woooden furniture	1625	48750	585000
Total variable Expense (B)	1,625	48750	585000
Contribution Margin (CM) [C=(A-B)	875	26250	315000
Less Variable Expense			
Rent		1,400	16800
Electricity bill		300	3600
Transportation		1,500	18000
Salary (self)		5000	60000
Salary(Staff)		9000	108000
Entertainment		200	2400
Guard		150	1800
Mobile bill		300	3600
Total fixed cost (D)		17 <i>,</i> 850	214200
Net Profit (E)= [C-D]		8,400	100800

Investment Breakdown								
		Proposed						
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed	
				4				
			(BDT)			(BDT)	Total	
Akashi Wood	40	1200	48,000	30	800	24,000	72,000	
Koroi wood	50	800	40,000	20	3500	70,000	110,000	
Nim wod	15	800	12,000	0	0	0	12,000	
Shegun Wood	10	3500	35,000	0	0	0	35,000	
Others	0	0	0	1	6000	6,000	6,000	
Security	1	15000	15,000	0	0	0	15,000	
Total	116	0	150,000	51	0	100,000	250,000	

Source of Finance



Financia	I Projection	ו (BDT)			
Paticular	Daily	Monthly	Year1	Year 2	Year 3
Revenue(Sales)					
Woooden furniture	3900	117000	1404000	1474200	1547910
Total Sales (A)	3900	117000	1404000	1474200	1547910
Less Variable Expense					
Woooden furniture	2535	76050	912600	958230	1006141.5
Total variable Expense (B)	2,535	76050	912600	958230	1006141.5
Contribution Margin (CM) [C=(A-B)	1,365	40950	491400	515970	541768.5
Less Variable Expense					
Rent		1,400	16800	16,800	16800
Electricity bill		500	6000	6500	7000
Transportation		2,000	24000	24,500	25000
Salary (self)		5000	60000	60,500	70000
Salary(Staff)		15000	180000	180000	180000
Entertainment		200	2400	2400	2400
Guard		150	1800	1800	1800
Mobile bill		400	4800	4900	5000
Total fixed cost (D)		24,650	229,200	292,500	303000
Net Profit (E)= [C-D]		16300	195600	223,470	238768.5
Investment Payback			40,000	40,000	40,000

Cash flow projection on business plan (rec. & Pay)							
SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)			
1	Cash Inflow						
	Investment Infusion by						
1.1	Investor	100,000					
1.2	Net Profit	195,600	223,470	308768.5			
1.3	Depreciation (Non cash item)						
1.4	Opening Balance of Cash Surplus		155,600	339070			
	Total Cash Inflow	295600	379070	647838.5			
2	Cash Outflow						
2.1	Purchase of Product	100,000					
2.2	Payment of GB Loan						
2.3	Investment Pay Back (Including Ownership Tr. Fee)	40000	40000	40000			
	Total Cash Outflow	140,000	40000	40000			
3	Net Cash Surplus	155,600	339070	607838.5			



Strength **W**_{EAKNESS} Lack of Capital/Investment Employment: Self: 00 Family:0 Others:00 Experience & Skill: 18 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures







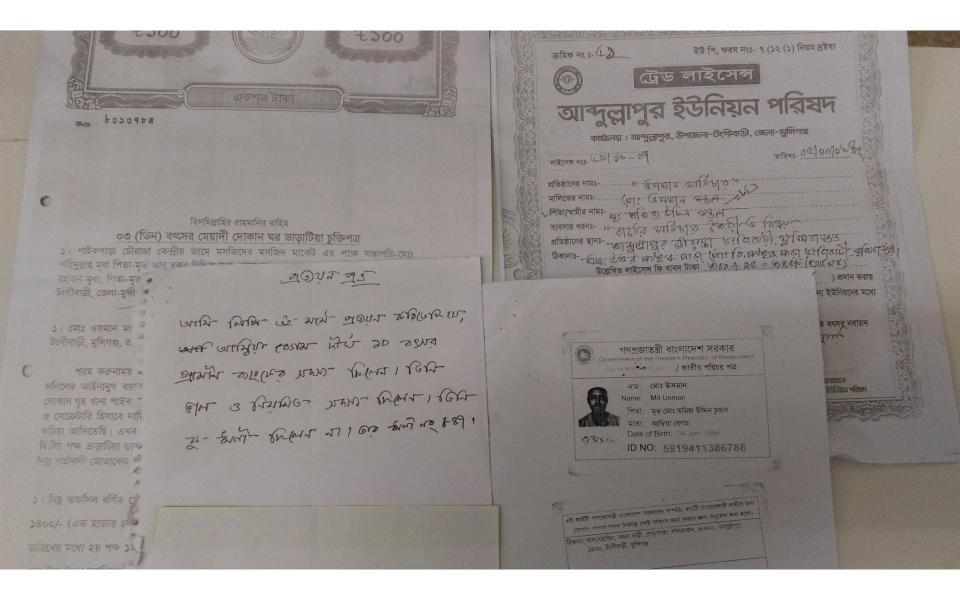












FAMILY PICTURE

