

Proposed NU Business Name: **MOLLA MACHINERIES & HARDWARE**



Project identification and prepared by: MD Shahidul islam  
Bagha Unit, Rajshahi

Project verified by: Abdul Mannan Talukdar



## ***Brief Bio of The Proposed Nobin Udyokta***

Name	:	<b>MD JAMIL HOSSAIN</b>
Age	:	16-09-1994 (22 Years)
Education, till to date	:	SSC
Marital status	:	Married
Children	:	NA
No. of siblings:	:	04 Brothers
Address	:	Vill: Tetulia , P.O: Tetulia Hat , P.S: Bagha , Dist: Rajshahi
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	<b>MST HALIMA BEGUM</b>
(iii) Father's name	:	<b>MD IMAZ UDDIN MOLLA</b>
(iv) GB member's info	:	Branch: Arani , Centre # 22 (Male), Member ID: 4582 , Group No: 08 Member since: 10-08-04 to 14-12-10 ( 06 Years ) First loan: BDT 10000/-
Further Information:		Existing loan: BDT 30000/- Outstanding loan: BDT Nil
(v) Who pays GB loan installment	:	NA
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

## ***BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)***

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	08 years experience in running business. 08 Years in own business.  He has no training
Other Own/Family Sources of Income	:	Yes
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01745-425559
Mother's Contact No.	:	01762-866388
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bagha Unit, Rajshahi

## BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MST HALIMA BEGUM** joined Grameen Bank since 06 years ago. At first she took 1000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in house repair.

## Proposed Nobin Udyokta Business Info

Business Name	:	<b>MOLLA MACHINERIES &amp; HARDWARE</b>
Location	:	Tetulia Baazar
Total Investment in BDT	:	BDT 185,000/-
Financing	:	Self BDT 135,000 (from existing business) 73% Required Investment BDT 50,000 (as equity) 27%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	10 ft x 20 ft = 200 square ft
Implementation	:	<ul style="list-style-type: none"><li>▪The business is planned to be scaled up by investment in existing goods like; Mobil, Crank, Piston , Bearing, Shiner etc.</li><li>▪ 20% gain on sales</li><li>▪The shop is in own place..</li><li>▪The business is being operated by entrepreneur. Existing no employee.</li><li>▪Collects goods from Bogura, Dhaka</li><li>▪Agreed grace period is 3 months.</li></ul>

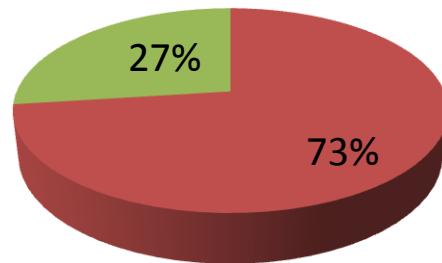
## Existing Business (BDT)

Particular	Daily	Monthly	Yearly
<b>Revenue(Sales)</b>			
Mobil, Crank, Piston , Bearing, Shiner etc.	2700	81000	972000
<b>Total Sales (A)</b>	2700	81000	972000
<b>Less Variable Expense</b>			
Mobil, Crank, Piston , Bearing, Shiner etc.	2160	64800	777600
<b>Total variable Expense (B)</b>	2,160	64800	777600
<b>Contribution Margin (CM) [C=(A-B)</b>	540	16200	194400
<b>Less Variable Expense</b>			
Electricity bill		300	3600
Transportation		1,000	12000
Salary (self)		5000	60000
Entertainment		200	2400
Bank charge		100	1200
Guard		150	1800
Mobile bill		200	2400
<b>Total fixed cost (D)</b>		6,800	81600
<b>Net Profit (E)= [C-D]</b>		9,400	112800

# Investment Breakdown

Existing				Proposed			
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed Total
			(BDT)			(BDT)	
Mobil	2	22000	44,000	1	22,000	22,000	66,000
Crank	5	2800	14,000			0	14,000
Engine body	5	1000	5,000	0	0	0	5,000
Nojel Cranker	100	450	45,000	0	0	0	45,000
Piston	20	350	7,000	0	0	0	7,000
Bearing	40	140	5,600	0	0	0	5,600
Silencer	5	400	2,000	0	0	0	2,000
Shainer	38	300	11,400	0	0	0	11,400
Others	1	1000	1,000	0	0	0	1,000
Machineries	0	0	0	1	28000	28,000	28,000
	<b>216</b>	<b>0</b>	<b>135,000</b>	<b>2</b>	<b>0</b>	<b>50,000</b>	<b>185,000</b>

## Source of Finance



- Entrepreneur's Contribution 135,000
- Investor's Investment 50,000
- Total 185,000

## Financial Projection (BDT)

Paticular	Daily	Monthly	Year1	Year 2	Year 3
<b>Revenue(Sales)</b>					
Mobil, Crank, Piston , Bearing, Shiner etc.	4300	129000	1548000	1625400	1706670
<b>Total Sales (A)</b>	4300	129000	1548000	1625400	1706670
<b>Less Variable Expense</b>					
Mobil, Crank, Piston , Bearing, Shiner etc.	3440	103200	1238400	1300320	1365336
<b>Total variable Expense (B)</b>	3,440	103200	1238400	1300320	1365336
<b>Contribution Margin (CM) [C=(A-B)</b>	860	25800	309600	325080	341334
<b>Less Variable Expense</b>					
Electricity bill		300	3600	3800	4000
Transportation		1,300	15,600	16000	16300
Salary (self)		5000	60000	60000	60000
Entertainment		200	2400	2400	2400
Bank charge		100	1200	1200	1200
Guard		150	1800	1800	1800
Mobile bill		300	3600	3700	3800
<b>Total fixed cost (D)</b>		7,250	87,000	87,700	87700
<b>Net Profit (E)= [C-D]</b>		18550	222600	237,380	253634
Investment Payback			<b>20,000</b>	<b>20,000</b>	<b>20,000</b>



# Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	222,600	237,380	253634
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		202,600	419980
	<b>Total Cash Inflow</b>	272600	439980	673614
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20000	20000	20000
	<b>Total Cash Outflow</b>	70,000	20000	
3	<b>Net Cash Surplus</b>	202,600	419980	653614

# SWOT ANALYSIS

## **S**TRENGTH

Employment: Self: 01 Family:0  
Others:0 Experience & Skill : 08 Years  
Quality goods & services;  
Skill and experience;

## **W**EAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community  
Location of shop; Tetuljora, Rajfulbaria, Savar,  
Dhaka.  
Regular customers;

## **T**HREATS

Theft  
Fire  
Political unrest

Pictures





JUST  
DO  
IT  
NIKE  
Brand  
Fashion

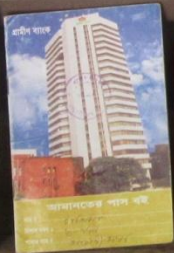


KAIFENG  
MADE IN CHINA

JUST  
NIKE  
Brand



গ্রামীণ বাকে  
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 মনোঃ প্রবোধ দাশরই  
 স্বাক্ষর: *স্বাক্ষর*  
 নাম: *সাবিত্রী কুমারী*  
 পিতার নাম: *স্বাক্ষর*  
 শাখা: *স্বাক্ষর*



গ্রামীণ  
পেনশন  
ক্রীম

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# FAMILY PICTURE

