Proposed NU Business Name: **BISMILLAH MATERIAL & HOLD GHOR**



Project identification and prepared by: MD Sahidul Islam Mowna Unit, Gazipur

Project verified by: Md Rofiqul Islam



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD SOHEL			
Age	:	04-06-1993 (23 Years)			
Education, till to date	:	Class VIII			
Marital status	:	Married			
Children	:	Nil			
No. of siblings:	:	03 Brothers 04 Sisters			
Address	:	Vill: Molaid, P.O: Telihaty, P.S: Sreepur , Dist: Gazipur			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father ANOWARA BEGUM NIZAM UDDIN Branch: Gazipur, Sreepur, Centre # 104 (Male), Member ID: 5218/2, Group No: 03 Member since: 28-02-2006 (10 Years) First loan: BDT 5000/-			
Further Information: (v) Who pays GB loan installment	 :	Existing loan: BDT 20000/- Outstanding loan: BDT 14280/- Father			
(vi) Mobile lady		No			
(vii) Grameen Education Loan	:	No			
(viii) Any other loan like GB, BRAC ASA etc	:	No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	02 years experience in running business. 02 Years in own business.
Training Info	:	He has no training
Other Own/Family Sources of Income		Yes
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01956-468112
Mother's Contact No.	:	01980-806248
NU Project Source/Reference	••	Grameen Shakti Samajik Byabosha Ltd. Mowna Unit, Rajshah

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

ANOWARA BEGUM joined Grameen Bank since 10 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in house repair.

Proposed Nobin Udyokta Business Info				
Business Name	:	BISMILLAH MATERIAL & HOLD GHOR		
Location	:	MC Baazar		
Total Investment in BDT	:	BDT 170,000/-		
Financing	:	Self BDT 120,000 (from existing business) 51% Required Investment BDT 50,000 (as equity) 29%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	20 ft x 10 ft = 120 square ft		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Yarn, Chain, button & tailoring service etc. 15% gain on sales The shop in rented. The business is being operated by entrepreneur. Existing no employee. Collects goods from Dhaka Agreed grace period is 3 months. 		

Existing Business	(BDT)
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Existing Dusiness (DD1)					
Particular	Daily	Monthly	Yearly		
Revenue(Sales)					
Yarn, Chain, button	1000	30000	360000		
Service	350	10500	126000		
Total Sales (A)	1350	40500	486000		
Less Variable Expense					
Cumin, Pulse, Cardamom, Soap etc	850	25500	306000		
Total variable Expense (B)	850	25500	306000		
Contribution Margin (CM) [C=(A-B)	500	15000	180000		
Less Variable Expense					
Rent		1,200	14400		
Electricity bill		500	6000		
Transportation		1,000	12000		
Salary (self)		5000	60000		
Entertainment		300	3600		
Generator		200	2400		
Guard		200	2400		
Mobile bill		300	3600		
Total fixed cost (D)		8,500	102000		
Net Profit (E)= [C-D]		6,500	78000		

		nvestm	ent Br	eakdo	own		
	Exis	ting	Proposed				
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amoun	Proposed
						t	
			(BDT)			(BDT)	Total
Yarn	50	45	2,250	500	45	22,500	24,750
Bokrom	50	50	2,500	200	50	10,000	12,500
Pusing	50	15	750	200	15	3,000	3,750
Hook	120	10	1,200	400	10	4,000	5,200
Chain	100	3	300	500	3	1,500	1,800
Button	300	10	3,000	90	100	9,000	12,000
Others	1	10000	10,000	0	0	0	10,000
Security	1	100000	100,000	0	0	0	100,000
	672	0	120,000	1890	0	50,000	170,000

Source of Finance



Financial Projection (BDT)						
Paticular	Daily	Monthly	Year1	Year 2		
Revenue(Sales)						
Yarn, Chain, button	2000	60000	720000	756000		
Service	450	13500	162000	170100		
Total Sales (A)	2450	73500	882000	926100		
Less Variable Expense						
Cumin, Pulse, Cardamom, Soap etc	1700	51000	612000	642600		
Total variable Expense (B)	1,700	51000	612000	642600		
Contribution Margin (CM) [C=(A-B)	750	22500	270000	283500		
Less Variable Expense						
Rent		1,200	14400	14,400		
Electricity bill		700	8400	8600		
Transportation		1,500	18,000	18500		
Salary (self)		5000	60000	60000		
Entertainment		300	3600	3600		
Generator		200	2400	2400		
Guard		200	2400	2400		
Mobile bill		500	6000	6200		
Total fixed cost (D)		9,400	112,800	113,700		
Net Profit (E)= [C-D]		13100	157200	169,800		
Investment Payback			30,000	30,000		

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	157,200	169,800
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		127,200
	Total Cash Inflow	207200	297000
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30000	30000
	Total Cash Outflow	80,000	30000
3	Net Cash Surplus	127,200	267000

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0

Others:0Experience & Skill: 02 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community, Location of shop, Regular customers;

THREATS

Theft

Fire

Political unrest

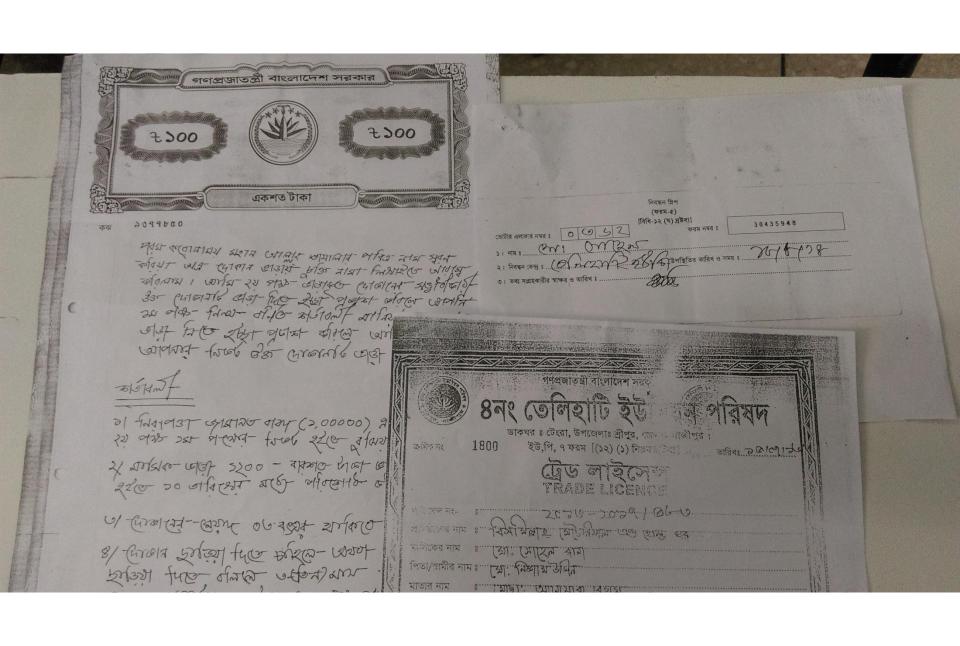
Pictures











FAMILY PICTURE

