Proposed NU Business Name: MS RAJJAK STEEL CO



Project identification and prepared by: Md Shahinur Rahman Sherpur Unit, Bogra

Project verified by: Md Mozaharul Islam



Brief Bio of The Proposed Nobin Udyokta				
Name		MD SHAFIQUL ISLAM		
Age	:	08-07-1983 (33 Years)		
Education, till to date		Class V		
Marital status	:	Married		
Children	:	02 Sons 02 Daughter		
No. of siblings:	-	02Brothers 01 Sister		
Address		Vill: Kanaikandor , P.O: Sherpur , P.S: Sherpur , Dist: Bogura		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST RAHIMA BEGUM MD AOWAL HOSSAIN Branch: Mirzapur Sherpur, Centre # 03 (Male), Member ID: 1051, Group No: 02 Member since: 07-08-1998 (18 Years) First Ioan: BDT 1000/-		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady	:	Existing loan: BDT 50000/- Outstanding loan: BDT 30,320/- Father No		
 (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc 		No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	05 years experience in running business. 04 Years in own business.
Training Info		He has no training
Other Own/Family Sources of Income	:	Yes
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01724-404774
Mother's Contact No.	:	01719-250002
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Sherpur Unit, Bogra

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST RAHIMA BEGUM joined Grameen Bank since 18 years ago. At first she took 1000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in house repair.

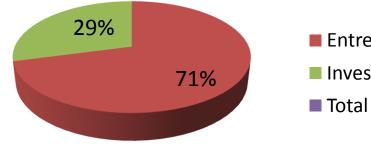
Proposed Nobin Udyokta Business Info				
Business Name	:	MS RAJJAK STEEL CO		
Location	:	Dherua Bottola, Sherpur,Bogura		
Total Investment in BDT	:	BDT 240,000/-		
Financing	:	Self BDT 170,000 (from existing business) 71% Required Investment BDT 70,000 (as equity) 29%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	20 ft x 10 ft = 200 square ft		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Plane sheet, Square bar, Design sheet, Window etc. 30 % gain on sales The shop in rented. The business is being operated by entrepreneur. Existing 04 employee. 05 will be appointed after receiving equity money. Collects goods from Sherpur, Bogura. Agreed grace period is 3 months. 		

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			-
Plane sheet, Square bar, Design sheet, Window etc.	3400	102000	1224000
Total Sales (A)	3400	102000	1224000
Less Variable Expense			
Plane sheet, Square bar, Design sheet, Window etc.	2380	71400	856800
Total variable Expense (B)	2,380	71400	856800
Contribution Margin (CM) [C=(A-B)	1,020	30600	367200
Less Variable Expense			
Rent		2,000	24000
Electricity bill		1200	14400
Transportation		3,000	36000
Salary (self)		5000	60000
Salary(Staff)		12000	144000
Entertainment		200	2400
Guard		300	3600
Mobile bill		300	3600
Total fixed cost (D)		23,700	284400
Net Profit (E)= [C-D]		6,900	82800

	Investment Breakdown								
	Existing					Proposed			
Particulars	ars Qty. Unit Price Amount			Qty	Unit Price	Amount	Proposed		
			(BDT)			(BDT)	Total		
Plane sheet	500	75	37,500	500	75	37,500	75,000		
Square bar	400	45	18,000	722	45	32,490	50,490		
Design sheet	35	100	3,500	0	0	0	3,500		
Door	2	5000	10,000	0	0	0	10,000		
Window	5	5000	25,000	0	0	0	25,000		
Frame	300	20	6,000	0	0	0	6,000		
Security	1	70000	70,000	0	0	0	70,000		
	1243	0	170,000	1222	0	70,000	240,000		

Source of Finance



- Entrepreneur's Contribution 170,000
- Investor's Investment 70,000
- Total 240,000

Financial Projection (BDT)				
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Plane sheet, Square bar, Design sheet, Window etc.	5800	174000	2088000	2192400
Total Sales (A)	5800	174000	2088000	2192400
Less Variable Expense				
Plane sheet, Square bar, Design sheet, Window etc.	4060	121800	1461600	1534680
Total variable Expense (B)	4,060	121800	1461600	1534680
Contribution Margin (CM) [C=(A-B)	1,740	52200	626400	657720
Less Variable Expense				
Rent		2,000	24000	24,000
Electricity bill		1500	18000	18500
Transportation		3,000	36,000	37000
Salary (self)		5000	60000	60000
Salary(Staff)		27000	324000	324000
Entertainment		200	2400	2400
Guard		300	3600	3600
Mobile bill		400	4800	5000
Total fixed cost (D)		39,400	472,800	474,500
Net Profit (E)= [C-D]		12800	153600	183,220
Investment Payback			42,000	42,000

Cash flow projection on business plan (rec. & Pay)				
SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	
1	Cash Inflow			
1.1	Investment Infusion by Investor	70,000		
1.2	Net Profit	153,600	183,220	
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		111,600	
	Total Cash Inflow	223600	294820	
2	Cash Outflow			
2.1	Purchase of Product	70,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	42000	42000	
	Total Cash Outflow	112,000	42000	
3	Net Cash Surplus	111,600	252820	



S _{TRENGTH} Employment: Self: 01 Family:0 Others:0Experience & Skill : 05 Years Quality goods & services; Skill and experience;	WEAKNESS Lack of Capital/Investment
Opportunities Huge demand in the community Location of shop; Tetuljora, Rajfulbaria, Savar, Dhaka. Regular customers;	T HREATS Theft Fire Political unrest

Pictures

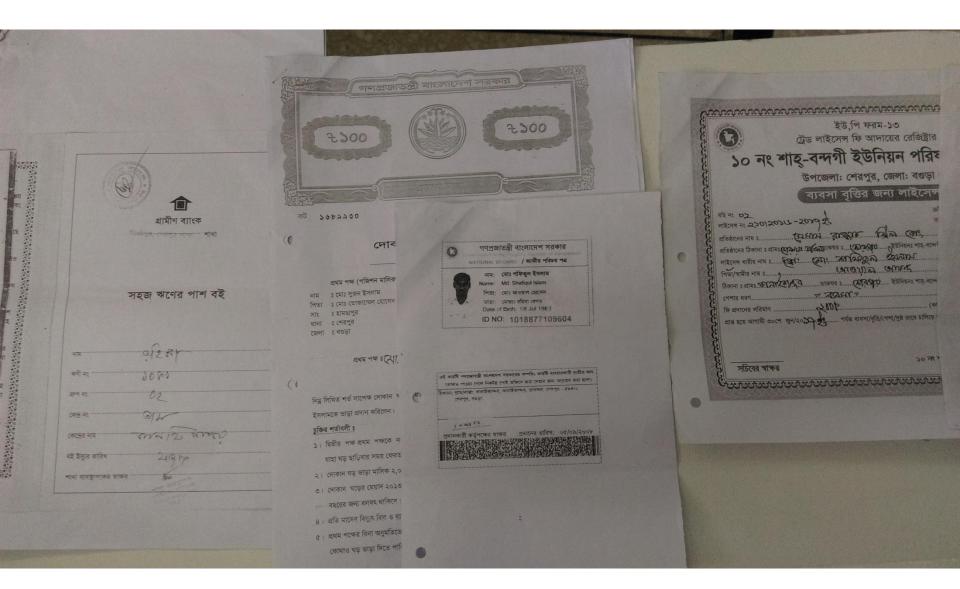












FAMILY PICTURE

