Proposed NU Business Name: SHIPON METAL ENGIEERING WORKSHOP



Project identification and prepared by: MD Anisar Rahman Dagonbhuiyan Unit, Feni

Project verified by: Susanto Kumar Bishwas



Brief Bio of The Proposed Nobin Udyokta				
Name	:	SHAHADAT HOSSAIN (SHIPON)		
Age	:	01-02-1991 (26 Years)		
Education, till to date	:	Class VII		
Marital status	:	Unmarried		
Children	••	NA		
No. of siblings:	:	03 Brothers, 02 Sisters		
Address	:	Vill: CarlakkhigonjP.O: Kutir hat , P.S: Sonagazi Dist: Feni		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father JAHANARA KHATUN SAHAB UDDIN Branch: Char Mozlishpur Sonagazi, Centre # 57 (Male), Member ID: 4905, Group No: 02 Member since: 2005 - 2011 (05 Years) First loan: BDT 5000/-		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc		Existing loan: BDT 20000/- Outstanding loan: Nil Father No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil	
Business Experiences and	:	08 years experience in running business. 03 Years in own business.	
Training Info	:	He has 03 Months training	
Other Own/Family Sources of Income	:	Yes	
Other Own/Family Sources of Liabilities	:	None	
Entrepreneur Contact No.	:	01823-578404	
Mother's Contact No.	:	01830-733730	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dagonbhuiyan Unit,Feni	

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

JAHANARA KHATUN joined Grameen Bank since 05 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in house repair.

Proposed Nobin Udyokta Business Info				
Business Name	:	SHIPON METAL ENGIEERING WORKSHOP		
Location	:	Charlakkhiganj Madrasa Mokas Kuthir hat, Sonagazi, Feni		
Total Investment in BDT	:	BDT 325,000/-		
Financing	:	Self BDT 225,000 (from existing business) 69% Required Investment BDT 100,000 (as equity) 31%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	40 ft x 22ft = 880 square ft		
Implementation	•	 The business is planned to be scaled up by investment in existing goods like; Almirah, Doors, Gate, Others etc. 20% gain on Sales The shop is Rented. The business is being operated by entrepreneur. Existing employee. One will be appointed after receiving equity money. Collects goods from Feni Agreed grace period is 3 months. 		

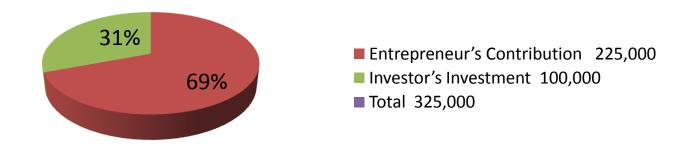
Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Almirah, Doors,Gate,Others etc.	9100	273000	3276000
Total Sales (A)	9100	273000	3276000
Less Variable Expense			
Almirah, Doors,Gate,Others etc.	7280	218400	2620800
Total variable Expense (B)	7,280	218400	2620800
Contribution Margin (CM) [C=(A-B)	1,820	54600	655200
Less Variable Expense			
Rent		2,900	34800
Electricity bill		3000	36000
Transportation		1,000	12000
Salary (self)		5000	60000
Salary(Staff)		30000	360000
Entertainment		3000	36000
Mobile bill		800	9600
Total fixed cost (D)		45,700	548400
Net Profit (E)= [C-D]		8,900	106800

Investment Breakdown

	Exis	ting		Proposed				
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	t Proposed	
			(BDT)			(BDT)	Total	
Almirah	3	18000	54,000	0	0	0	54,000	
Door	8	5000	40,000	0	0	0	40,000	
Gate	1	25000	25,000	0	0	0	25,000	
Window	8	6000	48,000	0	0	0	48,000	
Doors	2	10000	20,000	0	0	0	20,000	
others	1	28000	28,000	0	0	0	28,000	
Steel	0	0	0	1	50000	50,000	50,000	
Pati	0	0	0	1	25000	25,000	25,000	
Angle	0	0	0	1	25000	25,000	25,000	
Security	1	10000	10,000	0	0	0	10,000	
	24	0	225,000	3	0	100,000	325,000	

Source of Finance



Financial Projection (BDT)					
Paticular	Daily	Monthly	Year1	Year 2	
Revenue(Sales)					
Almirah, Doors, Gate, Others etc.	15000	450000	5400000	5670000	
Total Sales (A)	15000	450000	5400000	5670000	
Less Variable Expense					
Almirah, Doors, Gate, Others etc.	12750	382500	4590000	4819500	
Total variable Expense (B)	12,750	382500	4590000	4819500	
Contribution Margin (CM) [C=(A-B)	2,250	67500	810000	850500	
Less Variable Expense					
Rent		2,900	34800	34,800	
Electricity bill		3500	42000	43000	
Transportation		1,500	18,000	18500	
Salary (self)		5000	60000	60000	
Salary(Staff)		33000	396000	396000	
Entertainment		3000	36000	36000	
Mobile bill		900	10800	11000	
Total fixed cost (D)		49,800	597,600	599,300	
Net Profit (E)= [C-D]		17700	212400	251,200	
Investment Payback			60,000	60,000	

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	212,400	251,200
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		152,400
	Total Cash Inflow	312400	403600
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60000	60000
	Total Cash Outflow	160,000	60000
3	Net Cash Surplus	152,400	343600

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0

Others:0Experience & Skill: 08 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community

Location of shop; Tetuljora, Rajfulbaria, Savar,

Dhaka.

Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures









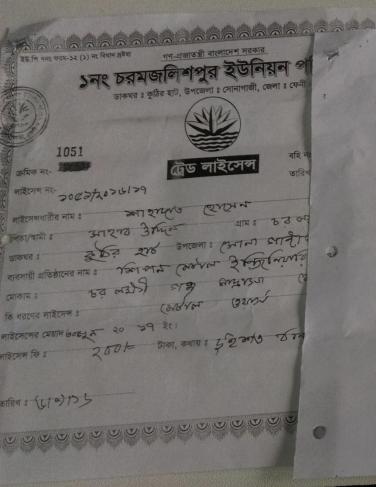




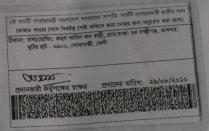












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FAMILY PICTURE

