Proposed NU Business Name: FORHAD DAIRY FARM



Project identification and prepared by: Md Raju Ahmed, Nobabgonj Unit, Dhaka

Project verified by: Sushanto Kumar Biswash



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD BAPPI			
Age	:	10-05-1985 (31 Years)			
Education, till to date	:	Class 6			
Marital status	••	Married			
Children	••	1 Daughter & 1 Son			
No. of siblings:	:	2 Brothers & 1 Sisters			
Address	:	Vill: Noadda, P.O: Galimpur, P.S: Nobabgonj, Dist: Dhaka			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father SALMA BEGUM MD FORHAD Branch: Komorgonj, Centre # 72 (Female), Member ID: 5106, Group No: 02 Member since: 01-01-1988 (28 Years) First loan: BDT 3,000			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 1,20,000/-, Outstanding loan: BDT 82,160/- Father No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	05 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	
Mother's Contact No.	:	01923-440634
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Nobabgonj Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

SALMA BEGUM joined Grameen Bank since 28 years ago. At first she took 3,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

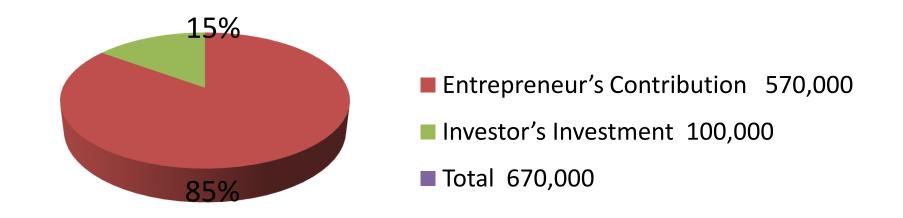
Proposed Nobin U	Jdyokta Business In	fo
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Business Name	:	FORHAD DAIRY FARM		
Location	:	Noadda, Galimpur, Nobabgonj		
Total Investment in BDT	:	BDT 670,000/-		
Financing	:	Self BDT 570,000/-(from existing business) 85%		
		Required Investment BDT 100,000/-(as equity) 15%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	20 ft x 15 ft= 300 square ft		
Implementation	:	 He has two cow, three ox and 2 calf in his farm. Average daily milk production is 30 liter and price is BDT 50. The business is operating by entrepreneur. Existing no employee. The farm is owned. Collects goods from Nobabgonj. Agreed grace period is 3 months. 		

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Milk	1,500	45,000	540,000			
Total Sales (A)	1,500	45,000	540,000			
Less. Variable Expense						
Feed	720	21,600	259,200			
Total variable Expense (B)	720	21,600	259,200			
Contribution Margin (CM) [C=(A-B)	780	23,400	280,800			
Less. Fixed Expense						
Electricity Bill		1,000	12,000			
Mobile Bill		400	4,800			
Salary (self)		5,000	60,000			
Transportation		1,000	12,000			
Entertainment		200	2,400			
Total fixed Cost (D)		7,600	91,200			
Net Profit (E) [C-D)		15,800	189,600			

Investment Breakdown							
	Ex	isting		Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty. Unit Amount Proposed Price (BDT) Total			
Cow	1	120000	120,000	1	100000	100,000	220,000
Cow	2	100000	200,000	0	0	0	200,000
Ox	1	80000	80,000	0	0	0	80,000
Calf	2	35000	70,000	0	0	0	70,000
Ox	2	50000	100,000	0	0	0	100,000
Total	8		570,000	1		100,000	670,000

Source of Finance



Financial Projection (BDT)							
Particular	Daily	Monthly	1st Year	2nd Year			
Revenue (sales)							
Milk	1,750	52,500	630,000	661,500			
Calf sale			25,000	25,000			
Total Sales (A)	1,750	52,500	655,000	686,500			
Less. Variable Expense							
Feed	840	25,200	302,400	317,520			
Total variable Expense (B)	840	25,200	302,400	317,520			
Contribution Margin (CM) [C=(A-B)	910	27,300	352,600	368,980			
Less. Fixed Expense							
Electricity Bill		1,000	12,000	13,000			
Mobile Bill		500	6,000	7,000			
Salary (self)		5,000	60,000	60,000			
Transportation		1,500	18,000	20,000			
Entertainment		200	2,400	2,400			
Total Fixed Cost		8,200	98,400	100,000			
Net Profit (E) [C-D)		19,100	254,200	268,980			

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	254,200	268,980
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		194,200
	Total Cash Inflow	354,200	463,180
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	60,000	60,000
	Total Cash Outflow	160,000	60,000
3	Net Cash Surplus	194,200	403,180

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 5 Years Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures









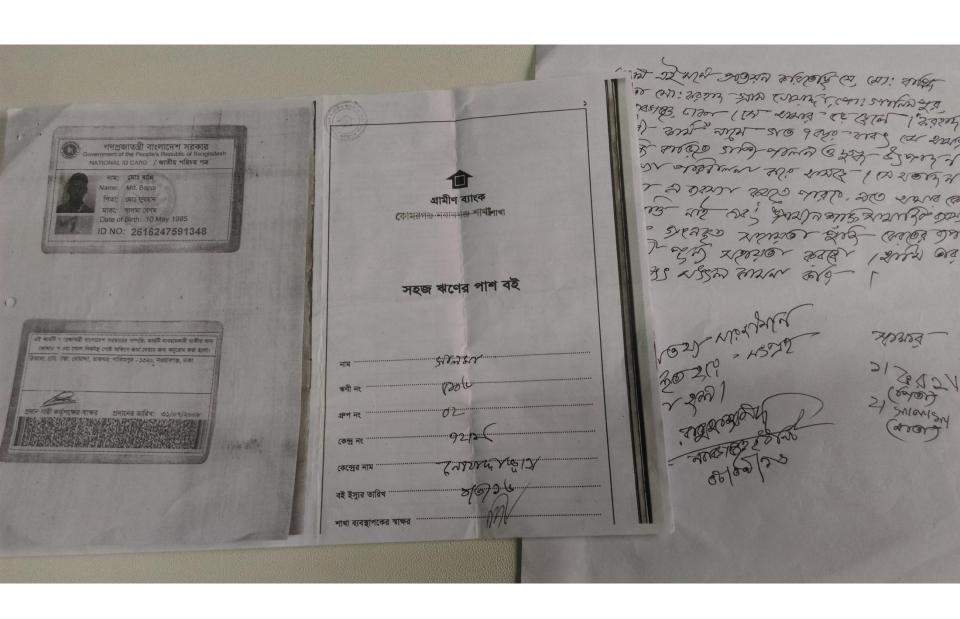












FAMILY PICTURE

