#### Proposed NU Business Name: ALAUDDIN STORE



Project identification and prepared by: Md. Raju Ahmed, Nobabgonj Unit, Dhaka

Project verified by: Shushanto Kumar Bishwas



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. ALI NOOR ISLAM		
Age	:	17-06-1991 (26 Years)		
Education, till to date	:	SSC		
Marital status	:	Unmarried		
Children	:	N/A		
No. of siblings:	:	4 Brother 1 Sisters		
Address	:	Vill: Khotia , P.O: Sholla bazar, P.S: Nobabgonj, Dist: Dhaka		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	::	Mother Father GOLAPJAN GOLAPJAN MD. DOLIL UDDIN Branch: Sholla nobabgonj , Centre # 12(Female), Member ID: 9255, Group No: 12 Member since : 2007 (09Years) First Ioan: BDT 5,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: :	Existing Loan: BDT 10000, Outstanding Ioan: 8900 Father No No No		

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	7 years experience in running business.
Training Info	:	He has 2 Year training.
Other Own/Family Sources of Income	:	
Other Own/Family Sources of Liabilities		None
Entrepreneur Contact No.	:	01837-259957
Mother's Contact No.	:	01822-800364
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Nobabgonj Unit, Dhaka

#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

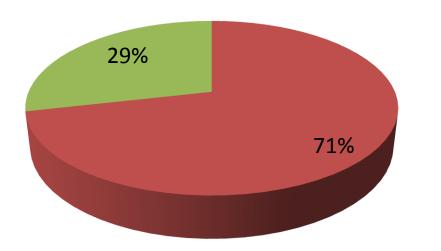
**GOLAPJAN** joined Grameen Bank since 09 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	ALAUDDIN STORE		
Location	:	Union Porishodh Road, Nobabgonj		
Total Investment in BDT	:	BDT 300000/-		
Financing	:	Self BDT 200000/-(from existing business) 71% Required Investment BDT 80000/-(as equity) 29%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	20ft x 15ft= 300 square ft		
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Grocery item etc.</li> <li>Average 15% gain on sale.</li> <li>The business is operating by entrepreneur. Existing no employees.</li> <li>The shop is rented.</li> <li>Collects goods from Dhaka.</li> <li>Agreed grace period is 3 months.</li> </ul>		

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Grocery Item	2200	66000	792000			
Total sales (A)	2200	66000	792000			
Less Variable Exp.						
Grocery Item	1870	56100	673200			
Total Variable exp. (B)	1870	56100	673200			
Contribution Margin CM [C= (A-B)	330	9900	118800			
less fixed exp.						
Electricity bill		300	3600			
Transportation		2000	24000			
Salary (self)		500	6000			
Entertainment		300	3600			
Guard		200	2400			
Genaretor		300	3600			
Mobile		300	3600			
total fixed cost (D)		3900	46800			
Net profit (E) [C-D]		6000	72000			

Investment Breakdown							
	Proposed						
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total
Rice	20	2000	40,000	2	6,000	12,000	52,000
Suger	5	3000	15,000			0	15,000
Pulses, Flour	2	5500	11,000	200	100	20,000	31,000
Oil	220	90	19,800	600	20	12,000	31,800
Oil	2	16500	33,000			0	33,000
Oil	15	1600	24,000			0	24,000
soap	442	100	44,200	1500	20	30,000	74,200
Others	200	65	13,000	60	100	6,000	19,000
Total	906		200,000	2362		80,000	280,000

### **Source of Finance**



- Entrepreneur's Contribution 200,000
- Investor's Investment 80,000
- Total 280,000

Financial Projection					
Particular	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)					
Grocery Item	4100	123000	1476000	1549800	
Total Sales (A)	4100	123000	1476000	1549800	
less variable Expenses					
Grocery Item	3485	104550	1254600	1317330	
Total variable Expenses (B)	3485	104550	1254600	1317330	
Contribution Margin (CM)= (A-B)	615	18450	221400	232470	
Less Fixed Expenses					
Electricity bill		300	3600	16000	
Transportation		2100	25200	35000	
Salary (self)		5000	60000	60000	
Entertainment		400	4800	4800	
Guard		200	2400	2400	
Genaretor		300	3600	3600	
Mobile		400	4800	7400	
Total Fixed Cost		8700	104400	129200	
Net Profit (E) (C-D)		9750	117000	103270	
Investment Payback			48000	48000	

## Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	80,000	
1.2	Net Profit	117,000	103,270
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		69,000
	Total Cash Inflow	197000	172270
2	Cash Outflow		
2.1	Purchase of Product	80,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership		
2.3	Tr. Fee)	48000	48000
	Total Cash Outflow	128,000	48000
3	Net Cash Surplus	69,000	124270



### Strength **W**<sub>EAKNESS</sub> Lack of Capital/Investment Employment: Self: 0 Family:0 Others:0 Experience & Skill: 07 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures





















C392506 গ্রামীণ ব্যাংক (22:42 (B) var 201 2126 12 (V, G אילהו באליר, בזאר שורטיר, נייד פיול HOLE CHARLES DE DONNO COST গণপ্রজাতন্ত্রী বাংলাদেশ সরকার NATIONAL ID CARD / জাতীয় পরিচয় পত্র মহজ ধাথের দাশবই নামু: মোঃ আলী নূর ইসলাম Name: MD. ALI NOOR ISLAM পিতা: যোহ দলিল উদ্দিন মাতা: গোলাগজান Date of Birth: 17 Jan 1991 ID NO: 19912616294000357 (MATATA @ 32/2 200-32 এই কাউটি দশপ্রজান্ত্রী বালোদেশ সরকারের সম্পত্তি। ভাউটি বাগহারকারী ব্যক্তিক ক্ষ নাম কাৰাৰ পাৰহা পেলে নিৰটহু পোপ্ট বহিলে অহা নেবাং কৰা অনুবোধ কৰা হলে। ঠকানা: গ্রাম/বাজা: খতিয়া, ভাকখর পোয়া - ১০২০, নবাবপন্থ, ঢাকা with Empor an Domo elogs কেন্দ্রের নাম ১০৫০মা ভাগ্র (MP) শাখা 80 row routs ানকারী কর্তৃপক্ষের স্বাক্ষর ALCOLDO - BETTER SETTER h Tallar Ilma Corr: 200 an Ching Mar Mar wr O 218 Anna var o socouror

# **FAMILY PICTURE**

