#### **Proposed NU Business Name: MONIKA MUDI STORE**



Project identification and prepared by: Md. Shohidul Islam, Rajshahi Sadar Unit, Rajshahi

Project verified by: MD. Abdul Mamman Talukdar



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. MANIK HOSSAIN		
Age	:	15-05-1984 (32 Years)		
Education, till to date	:	Class VIII		
Marital status	:	Married		
Children	:	2 Daughters		
No. of siblings:	:	2 Brothers 2 SIsiters		
Address	:	Vill: Pakuria , P.O: Poba-6210, P.S: Poba, Dist: Rajshahi		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: :	Mother Father MST. AMENA BEGUM MD. ABUL KASEM Branch: hujuri para poba, Centre # 47(Female), Member ID: 3333/2, Group No: 03 Member since: 2005 (11 Years) First loan: BDT 3,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 95000, Outstanding loan: BDT 31520 N/A No No No		

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	7 years experience in running business. Own business 4 Years
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01736046261
Mother's Contact No.	:	01937634441
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Rajshahi sadar Unit, Rajshahi

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MST. AMENA BEGUM** joined Grameen Bank since 07 years ago. At first she took 3,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

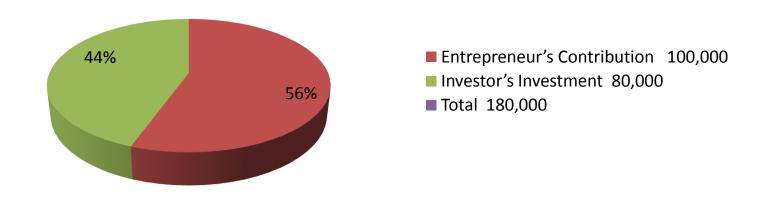
Proposed Nobin Udyokta Business Info			
Business Name	:	MONIKA MUDI STORE	
Location	:	Baya bazar	
Total Investment in BDT	:	BDT 180,000/-	
Financing	:	Self BDT 100,000/-(from existing business) 56% Required Investment BDT 80,000/-(as equity) 44%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	10 ft x 06 ft= 60 square ft	
Security of the shop	:	BDT 30,000/-	
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Grocery item etc.</li> <li>Average 10% gain on sale.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>The shop is rented.</li> <li>Collects goods from Rajshahi.</li> <li>Agreed grace period is 3 months.</li> </ul>	

### **Existing Business (BDT)**

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Chanachur,Biscuit, Chips, Chocolate etc	3300	99000	1188000
Total Sales (A)	3300	99000	1188000
Less Variable Expense			
Chanachur,Biscuit, Chips, Chocolate etc	2805	84150	1009800
Total variable Expense (B)	2,805	84150	1009800
Contribution Margin (CM) [C=(A-B)	495	14850	178200
Less Variable Expense			
Rent		1,100	13200
Electricity bill		300	3600
Transportation		400	4800
Salary (self)		5000	60000
Entertainment		300	3600
Guard		100	1200
Mobile bill		500	6000
Total fixed cost (D)		7,700	92400
Net Profit (E)= [C-D]		7,150	85800

Investment Breakdown					
Particulars	Existing	Proposed	Total		
Chanachur, Biscuit, Chips, Chocolate					
etc	100,000	80,000	180000		
	100,000	80,000	180000		

### **Source of Finance**



Financial Projection (BDT)				
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Chanachur, Biscuit, Chips, Chocolate etc	5000	150000	1800000	1890000
Total Sales (A)	5000	150000	1800000	1890000
Less Variable Expense				
Chanachur, Biscuit, Chips, Chocolate etc	4250	127500	1530000	1606500
Total variable Expense (B)	4,250	127500	1530000	1606500
Contribution Margin (CM) [C=(A-B)	750	22500	270000	283500
Less Variable Expense				
Rent		1,100	13200	13,200
Electricity bill		500	6000	6200
Transportation		500	6,000	6,200
Salary (self)		5000	60000	60000
Entertainment		300	3600	3600
Guard		100	1200	1200
Mobile bill		500	6000	6000
Total fixed cost (D)		7,900	94,800	95,200
Net Profit (E)= [C-D]		14600	175200	188,300
Investment Payback			48,000	48,000

### Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	175,200	188,300
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		127,200
	Total Cash Inflow	275200	315500
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	48000	48000
	Total Cash Outflow	148,000	48000
3	Net Cash Surplus	127,200	267500

### SWOT ANALYSIS

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures

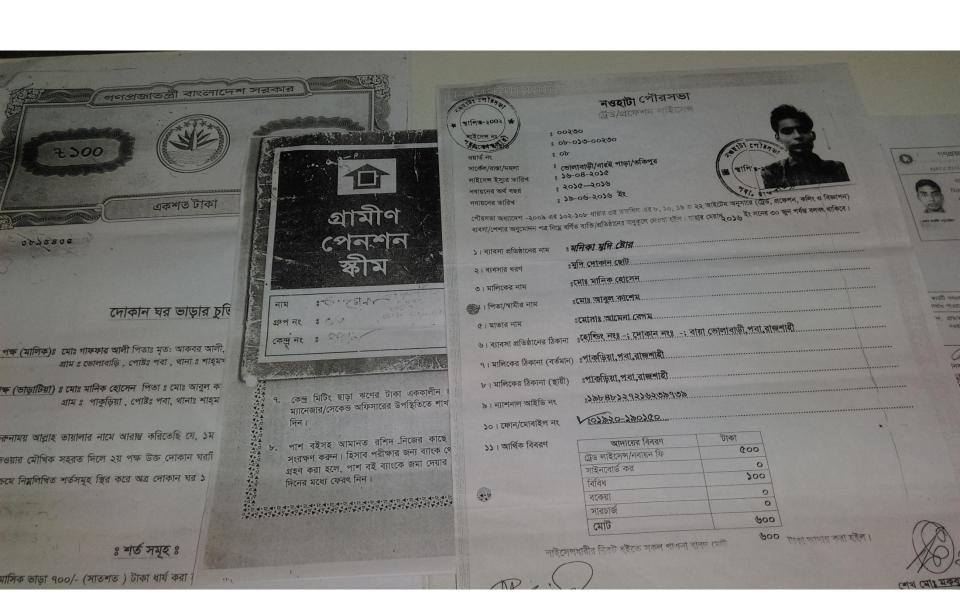












# **FAMILY PICTURE**

