#### Proposed NU Business Name: M/S COMPUTER TRAINING CENTRE



Project identification and prepared by: Md Nurul Islam, Kaliakoir Unit, Gazipur

Project verified by: Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD MOMIN ALI		
Age	:	20-05-1985 (31 Years)		
Education, till to date	:	Honors		
Marital status	:	Married		
Children	:	1 Son		
No. of siblings:	:	1 Brothers & 1 Sisters		
Address	:	Vill: Banguri, P.O: Deoair, P.S: Kaliakoir, Dist: Gazipur		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MINU BEGUM MD ANSAR ALI SARKER Branch: Jadobpur Dhamrai; Centre # 41 (Female), Member ID: 3933, Group No: 02 Member since: 19-04-1999 (17 Years) First Ioan: BDT 4,000/-		
Further Information:		Existing Loan: BDT 130,000/-, Outstanding loan: BDT 111,300/-		
<ul><li>(v) Who pays GB loan installment</li><li>(vi) Mobile lady</li></ul>	•	Father		
(vii) Grameen Education Loan	•	No		
(viii) Any other loan like GB, BRAC ASA etc	:	No No		

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	•	Nil
Business Experiences and	:	2 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	••	None
Entrepreneur Contact No.	:	01713-415553
Mother's Contact No.	:	01745394170
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Kaliakoir Unit, Kaliakoir

#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

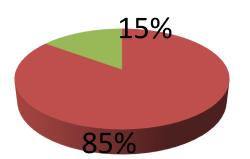
**MINU BEGUM** joined Grameen Bank since 17 years ago. At first she took 4,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

	1			
Business Name	:	M/S COMPUTER TRAINING CENTRE		
Location	:	Shofipur Bazaar, Kaliakoir, Gazipur		
Total Investment in BDT	:	BDT 670,000/-		
Financing	:	Self BDT 570,000/-(from existing business) 85%		
		Required Investment BDT 100,000/-(as equity) 15%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Paper etc.</li> <li>Average 25% gain on sales.</li> <li>The business is operating by entrepreneur. Existing 1 employee.</li> <li>The shop is rented.</li> <li>One employee will be appointed.</li> <li>Collects goods from Dhaka, Gazipur.</li> <li>Agreed grace period is 3 months.</li> </ul>		

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Paper	400	12,000	144,000		
Bkash	200	6,000	72,000		
Flexi-load	81	2,430	29,160		
Training	250	7,500	90,000		
Photocopy	500	15,000	180,000		
Total Sales (A)	1,431	42,930	515,160		
Less. Variable Expense					
Paper	300	9,000	108,000		
Photocopy	300	9,000	108,000		
Total variable Expense (B)	600	18,000	216,000		
Contribution Margin (CM) [C=(A-B)	831	24,930	299,160		
Less. Fixed Expense					
Rent		5,000	60,000		
Electricity Bill		500	6,000		
Mobile Bill		300	3,600		
Salary (self)		5,000	60,000		
Transportation		1,000	12,000		
Entertainment		500	6,000		
Guard		150	1,800		
Salary (staff)		5,000	60,000		
Total fixed Cost (D)		17,450	209,400		
Net Profit (E) [C-D)		7,480	89,760		

Investment Breakdown							
Existing				Proposed			
Particulars	Qty.	<b>Unit Price</b>	Amount (BDT)	Qty	<b>Unit Price</b>	Amount (BDT)	<b>Proposed Total</b>
Offset paper	40	300	12,000	33	300	9,900	21,900
Photopy Paper	45	210	9,450	48	210	10,080	19,530
RIM paper	44	300	13,200	1	20	20	13,220
Bkash	1	50000	50,000	1	50000	50,000	100,000
Flexi-load	1	5000	5,000	0	0	0	5,000
RIM Paper	1	10350	10,350	0	0	0	10,350
Computer	7	10000	70,000	0	0	0	70,000
Laptop	1	10000	10,000	0	0	0	10,000
Photocopy	1	40000	40,000	0	0	0	40,000
Machine							
Security	1	350000	350,000	0	0	0	350,000
IPS	0	0	0	1	30000	30,000	30,000
Total	142		570,000	93		100,000	670,000

#### **Source of Finance**



Entrepreneur's Contribution 570,000
 Investor's Investment 100,000
 Total 670,000

Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)					
Paper	600	18,000	216,000	226,800	
Bkash	350	10,500	126,000	132,300	
Flexi-load	81	2,430	29,160	30,618	
Training	250	7,500	90,000	94,500	
Photocopy	750	22,500	270,000	283,500	
Total Sales (A)	2,031	60,930	731,160	767,718	
Less. Variable Expense					
Paper	450	13,500	162,000	170,100	
Photocopy	450	13,500	162,000	170,100	
Total variable Expense (B)	900	27,000	324,000	340,200	
Contribution Margin (CM) [C=(A-B)	1,131	33,930	407,160	427,518	
Less. Fixed Expense					
Rent		5,000	60,000	60,000	
Electricity Bill		500	6,000	7,000	
Mobile Bill		400	4,800	5,500	
Salary (self)		5,000	60,000	60,000	
Transportation		1,200	14,400	16,500	
Entertainment		500	6,000	6,000	
Guard		150	1,800	1,800	
Salary (staff)		8,000	96,000	96,000	
Total Fixed Cost		20,750	249,000	252,800	
Net Profit (E) [C-D)		13,180	158,160	174,718	
Investment Payback			60,000	60,000	

## Cash flow projection on business plan (rec. & Pay)

<b>SI</b> #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	158,160	174,718
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		98,160
	Total Cash Inflow	258,160	272,878
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	60,000	60,000
	Total Cash Outflow	160,000	60,000
3	Net Cash Surplus	98,160	212,878



### Strength **W**<sub>EAKNESS</sub> Lack of Capital/Investment Employment: Self: 01 Family:0 Others:02 Experience & Skill : 2 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures

























### বি:দ্র: সুলভ মূল্যে নতুন এবং পুরাতন কম্পিউটার ক্রয় ও বিক্রয় করা হয়। রিম কাগজ, ফটোকপি পেপার, অফসেট পেপার খুচরা ও পাইকারি মূল্যে বিক্রয় করা হয়। 01713-415553,01916-274951



# **FAMILY PICTURE**

