Proposed NU Business Name: IMRAN ELECTRONICS & MOBILE SERVICING



Project identification and prepared by: Md. Abu Bakkar Siddique, Dakshinkhan Unit, Dhaka Project verified by: MD. Rofiqul Islam



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta					
Name	:	ANISUR RAHMAN (IMRAN)			
Age	:	08-06-1996 (20 Y <i>ears)</i>			
Education, till to date	:	HSC			
Marital status	:	Unmarried			
Children	:	Nil			
No. of siblings:	:	04 Brothers 06 Sisters			
Address	:	Vill: 208, Sordar para P.O Dakshinkhan, P.S: Dakshinkhan, Dist: Dhaka			
Parent's and GB related Info					
(i) Who is GB member	:	Mother Father			
(ii) Mother's name	:	HALIMA BEGUM			
(iii) Father's name	:	LATE SHOFER UDDIN MOLLA			
(iv) GB member's info	:	Branch: Dakshinkhan, Centre # 67 (Female),			
		Member ID: 5981/1, Group No: 05			
		Member since: 07-06-2004 (012 Years)			
		First loan: BDT 10,000 /-			
Further Information:		Outstanding loan: 18,000/-			
(v) Who pays GB loan installment	:	Father			
(vi) Mobile lady	:	No			
(vii) Grameen Education Loan	:	No			
(viii) Any other loan like GB, BRAC ASA etc	:	No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	•	Nil
Business Experiences and	:	05 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	House rent
Other Own/Family Sources of Liabilities		None
Entrepreneur Contact No.	:	01672-640826
Family's Contact No.	:	01915-045505
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dakshinkhan Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

HALIMA BEGUM joined Grameen Bank since 12 years ago. At first she took BDT 10,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	IMRAN ELECTRONICS & MOBILE SERVICING	
Location	:	Sordar para kacha bazer,Dakshinkhan,Dhaka	
Total Investment in BDT	:	BDT 110,000/-	
Financing	:	Self BDT 60,000/- (from existing business) 55%	
		Required Investment BDT 50,000/- (as equity) 45%	
Present salary/drawings from business (estimates)	:	BDT 4,000	
Proposed Salary	:	BDT 4,000	
Size of shop	:	10 ft x 8 ft= 80 square ft	
Security of the shop	:	BDT 10,000	
Implementation	•	 The business is planned to be scaled up by investment in existing goods like; Remot, Display, Charger , Battery , Cable, visiting card, Pawar Bank, Electric, Eletronic, TV cable& Others etc. Average 25% gain on sales. The business is operating by entrepreneur. Existing no employee. The shop is rented. Collects goods from Tangi, Dhaka. Agreed grace period is 3 months. 	

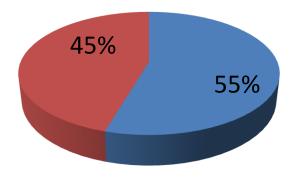
Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Rice, Sugar ,Busicute ,Battery, Atta,Chips etc	1,500	45,000	540,000	
Total Sales (A)	1,500	45,000	540,000	
Less. Variable Expense				
Rice, Sugar ,Busicute ,Battery, Atta,Chips etc	1,125	33,750	405,000	
Total variable Expense (B)	1,125	33,750	405,000	
Contribution Margin (CM) [C=(A-B)	375	11,250	135,000	
Less. Fixed Expense				
Rent		2,500	30,000	
Electricity Bill		400	4,800	
Mobile Bill		200	2,400	
Entertainment		300	3,600	
Salary (self)		4,000	48,000	
Total fixed Cost (D)		7,400	88,800	
Net Profit (E) [C-D)		3,850	46,200	

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Remot control	2100	5,000	7,100		
Disply	7,500	12,000	19,500		
batary	900	1,000	1,900		
Cable	1,250	1,500	2,750		
Visiting card	3,000	6000	9,000		
Powar Bank	1,250	7,000	8,250		
TV card	800	2,000	2,800		
Electrics goods	3,000	3000	6,000		
TV circute	3,000	4500	7,500		
Machinariess	35,000	0	35,000		
Others	2,200	8000	10,200		
Total	60,000	50,000	110,000		

Source of Finance

Entrepreneur's contibution 60,000
Investor's Investment 50,000

Total 110,000



Financial Projection (BDT)				
Particular	Daily	Monthly	1st Year	2nd Year
Revenue (sales)				
Rice, Sugar ,Busicute ,Battery,	2,200	66,000	792,000	831,600
Total Sales (A)	2,200	66,000	792,000	831,600
Less. Variable Expense				
Rice, Sugar ,Busicute ,Battery,	1,650	49,500	594,000	623,700
Total variable Expense (B)	1,650	49,500	594,000	623,700
Contribution Margin (CM) [C=(A-B)	550	16,500	198,000	207,900
Less. Fixed Expense				
Rent		2,500	30,000	30,000
Electricity Bill		400	4,800	4,800
Mobile Bill		200	2,400	2,400
Entertainment		300	3,600	3,600
Salary (self)		4,000	48,000	48,000
Non Cash Item				
Depreciation		583	7,000	7,000
Total Fixed Cost		7,983	95,800	95,800
Net Profit (E) [C-D)		8,517	102,200	112,100
Investment Payback			30,000	30,000

Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	102,200	112,100
1.3	Depreciation (Non cash item)	7,000	7,000
1.4	Opening Balance of Cash Surplus		79,200
	Total Cash Inflow	159,200	198,300
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30,000	30,000
	Total Cash Outflow	80,000	30,000
3	Net Cash Surplus	79,200	168,300



Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 05 Years Quality goods & services; Skill and experience;

W_{EAKNESS}

Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft Fire Political unrest Pictures





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FAMILY PICTURE