



#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name and address	:	Md. Monirul Islam Vill: Barkhada,Post: Jugia. Thana: Kushtia, District: Kushtia		
Age	:	19 Years.		
Marital status	:	Married.		
Children	:	1(one) daughter		
No. of siblings:	:	1 (One) brother & 1(One) Sister.		
Parent's and GB related Info  (i) Who is GB member  (ii) Mother's name  (iii) Father's name  (iv) GB member's info		Mother Father  Mst. Monoara Begum  Ayub Hosen  Branch: Bakhada, Group # 05, Centre # 74/M, Loan no: 9928/3  Member since: 2012, First loan: Tk. 5,000,  Last GB loan: 5,000, Outstanding:4230.		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others	: : : : :	Father. No Nil Nil Nil		
Education, till to date	:	S.S.C 2		

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Agricultural farming.
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.)	:	No formal training but he has five years cow rearing experience.
Other Own/Family Sources of Income	:	Father income from Agriculture business.
Other Own/Family Sources of Liabilities	:	Nil
Contact number	:	01777207370.
National ID number	:	19955017925026930.
NU Project Source/Reference	:	GK/ Kushtia Unit, Md. Sayeem Uddin(2346).

# BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

Entrepreneur's Mother is a GB member since 2012. At first she took GB loan BDT 5,000 (Five thousand) and Purchase a Cow. Subsequently she borrowed loan from GB for several times for different activities including cow rearing business.

#### PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Monirul cow fattening farm		
Address/ Location	:	Vill : Barkhada,Post: Jugia		
		Thana : Kushtia, District: Kushtia		
Total Investment in BDT	:	BDT: 2,32,000/-		
Financing	:	Self financing: BDT: 1,32,000/-		
		Required Investment: BDT: 100,000/-		
Present salary	:	Nil		
Proposed Salary	:	BDT 30 <b>00</b> (Three thousand only)		
Proposed Business		Start with having 3 cows @ TK. 50,000/- each;		
Implementation Plan:	:	In every six months the cows will be sold and new cow will purchase; i.e. each cycle of cow fattening will be for six months;		
		Feeding cost of each cow/cycle = BDT 20,000/-;		
		Selling price of each cow after every cycle BDT 90,000/-;		
		Expected doctor and medicine cost for each cow per cycle = 1,000/-;		
		Payback period to the investor is 3 years;		
		Expected date to start the project is as soon as possible.		

#### PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business/ NU	Proposed (BI	Total	
	(BDT)	NU	Investor	(BDT)
Investments in different cate	gories:			
Cow Shade (Ready)	20,000	0	0	20,000
Cost of 3 cow (Tk. 50,000 per Cow)	40,000	0	100,000	140,000
Fan 01 Pcs	-	2,000	0	2,000
Working Capital (Feeding Cost)	-	60,000	0	60,000
Medicine		3,000		3,000
Water supply motor & Fittings	-	7,000	0	7,000
Total Capital	60,000	72,000	100,000	232,000

#### **Source of Finance**

Source	Amount in BDT	In %
Entrepreneur's Contribution (NU)	132,000	57
Investor's Contribution(GK)	100,000	43
Total Investment	232,000	100



#### FINANCIAL PROJECTION OF NU BUSINESS PLAN

	Year 1 (BDT)			Y	ear 2 (BD	T)	Year 3 (BDT)		
Particulars	1st Cycle	2nd Cycle	Yearly (1st Cycle+2nd Cycle)	1st Cycle	2nd Cycle	Yearly(1st Cycle+2nd Cycle)	1st Cycle	2nd Cycle	Yearly 1st Cycle+2nd Cycle)
Revenue:									
Estimated Sales (Cow)	270,000	270,000	540,000	297,000	297,000	594,000	326,700	326,700	653,400
Cow Dung Sales	5,400	5,400	10,800	5,670	5,670	11,340	5,954	5,954	11,907
(A) Total Revenue	275,400	275,400	550,800	302,670	302,670	605,340	332,654	332,654	665,307
Less: Cost of sales									
Cow Cost	150,000	150,000	300,000	157,500	157,500	315,000	165,375	165,375	330,750
Cow Food	60,000	60,000	120,000	63,000	63,000	126,000	66,150	66,150	132,300
(B) Total Cost of Sales	210,000	210,000	420,000	220,500	220,500	441,000	231,525	231,525	463,050
Gross profit (GP) [C=(A-B)]	65,400	65,400	130,800	82,170	82,170	164,340	101,129	101,129	202,257
Less: Operating Costs:									_
Electricity bill	900	900	1,800	945	945	1,890	992	992	1,985
Transportation	3,000	3,000	6,000	3,150	3,150	6,300	3,308	3,308	6,615
Doctors and Medicine	3,000	3,000	6,000	3,150	3,150	6,300	3,308	3,308	6,615
Mobile bill	900	900	1,800	945	945	1,890	992	992	1,985
Proposed salary-self	18,000	18,000	36,000	18,000	18,000	36,000	18,000	18,000	36,000
Non Cash Item:									
Depreciation Expenses	2,700	2,700	5,400	2,970	2,970	5,940	3,267	3,267	6,534
Total Operating Cost (D)	28,500	28,500	57,000	29,160	29,160	58,320	29,867	29,867	59,733
(C-D)Net Profit:	36,900	36,900	73,800	53,010	53,010	106,020	71,262	71,262	142,524
Retained Income:			73,800			106,020			142,524

Notes: 1. Agreed Grace period: Six Months.

2. **Investment Payback schedule: Half yearly** installment including ownership transfer fee after six months grace period.

#### CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

	Year 1	Year 2	Year 3
Cash inflow:			
Opening Balance	-	205,800	271,820
Capital Infusion by Udyokta	72,000	-	-
Capital Infusion by Investor	100,000	-	-
Sales	550,800	605,340	665,307
Total Receipts	722,800	811,140	937,127
Cash Outflow:			
Cost of goods sold	420,000	441,000	463,050
Operating expenses	57,000	58,320	59,733
Return to investor	40,000	40,000	40,000
Total payment	517,000	539,320	562,783
Closing Balances	205,800	271,820	374,344

#### **SWOT ANALYSIS**

STRENGTH  Employment: Self: 1 Others (beyond family): 0 Future employment: 0 Ownership in his own name.	<b>W</b> EAKNESS  □Shortage of foods in rainy season.
Opportunities  Local Veterinary Doctors;  This area is famous for cattle fattening;  Investor's money will be payback in three years.	THREATS  Theft; Disease.

# Presented at 31<sup>st</sup> Ex. SB Design Lab on 17<sup>th</sup> August, 2016 at Grameen Kalyan.

### Thank you

## **Existing Shade**













## NU With his Mother



# Thank You