

Grameen kalyan

Proposed NU Business Name: Robin cow fattening farm



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name and address	:	Md.Robin Mia Vill: Char goramara, Post: Dhowakhola, Upazilla: Goripur, District: Mymensingh.
Age	:	27 Years
Marital status	:	Married
Progeny		1(One) Son
No. of siblings:	:	3 (Three) Brothers.
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father Mst.Jahara Khatun Md. Abdur Razzak Branch: Rajgonj, Group # 12, Centre # 23/M, Loan no.5350, Member since: 2004, First loan: Tk. 5,000, Last GB loan: 30,000, Outstanding: Nil
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others	: : : :	Father. Nil Nil Nil Nil Nil
Education, till to date	:	Eight

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Agricultural
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.)	:	No formal training but he has five years cow rearing experience.
Other Own/Family Sources of Income	:	Agricultural .
Other Own/Family Sources of Liabilities	:	Nil
Contact number	:	01914503925
National ID number	:	6112327850108
NU Project Source/Reference	:	Grameen Kalyan, Mymensingh Unit, Mymensingh (FS. Mst.Sharmin Sultana, ID No. 2559)

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

Entrepreneur's Mother is a GB member since 2004. At first she took GB loan BDT 5,000 (Five thousand) and used the money in his business development. Gradually several times she took GB loan and utilized in agriculture purposes.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

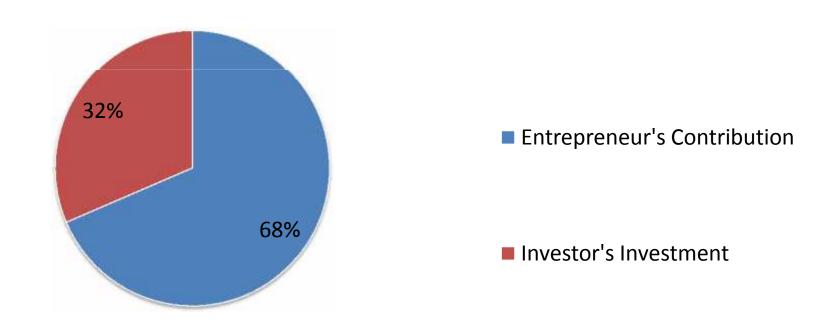
Business Name	:	Robin cow fattening farm			
Address/ Location	:	Chargoramara, Dohakhola, Goripur, Mymensingh			
Total Investment in BDT	:	BDT :3,15,000/-			
Financing	:	Self financing: BDT : 2,15,000 Required Investment: BDT :1,00,000 (as equity)			
Present salary/drawings from business (estimates)	:	Nil			
Proposed Salary	:	BDT 5,000 (five thousand only)			
Proposed Business Implementation Plan:	:	 Start with having 5 cows average TK. 35,000/- each; In every six months all cows will be sale and new cow will purchase; i.e. each cycle of cow fattening will be for six months; Feeding cost of each cow per cycle BDT 18,000/-; Selling price of each cow after every cycle BDT 65,000/- Expected doctor and medicine cost for each cow per cycle = 800/-; Payback period to the investor is 3 years; Expected date to start the project as soon as possible. 			

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business/	Prop Busines	Total	
	NU (BDT)	NU	Investor	(BDT)
Cow Shade (Repair)	30,000	20,000		50,000
Cost of 5 cows (Tk. 35,000 per Cow)	100,000		70,000	170,000
Fan & Light	5,000			5,000
Working Capital (Feeding and medicine cost)	10,000	50,000	30,000	90,000
Total Capital	145,000	70,000	100,000	315,000

Source of Finance

Particulars	Amount in BDT	In %
Entrepreneur's Contribution	215,000	68
Investor's Investment	100,000	32
Total Investment	315,000	100



FINANCIAL PROJECTION OF NU BUSINESS PLAN

		Year 1 (BDT)			Year 2 (BDT))	Year 3 (BDT)			
Particulars	1st Cycle	2nd Cycle	Yearly (1st Cycle+2nd Cycle)	1st Cycle	2nd Cycle	Yearly(1st Cycle+2nd Cycle)	1st Cycle	2nd Cycle	Yearly(1st Cycle+2nd Cycle)	
Revenue:			-			-			-	
Estimated Sales (Cow)	325,000	325,000	650,000	357,500	357,500	715,000	393,250	393,250	786,500	
Cow Dung Sales	2,500	2,500	5,000	2,625	2,625	5,250	2,888	2,888	5,775	
(A) Total Revenue	327,500	327,500	655,000	360,125	360,125	720,250	396,138	396,138	792,275	
Less: Cost of sal	es									
Cow Cost	175,000	175,000	350,000	183,750	183,750	367,500	192,938	192,938	385,875	
Cow Food	90,000	90,000	180,000	94,500	94,500	189,000	99,225	99,225	198,450	
(B) Total Cost of Sales	265,000	265,000	530,000	278,250	278,250	556,500	292,163	292,163	584,325	
Gross profit (GP) [C=(A-B)]	62,500	62,500	125,000	81,875	81,875	163,750	103,975	103,975	207,950	
Less: Operating	Costs:									
Electricity bill	300	300	600	315	315	630	331	331	662	
Transportation	800	800	1,600	840	840	1,680	882	882	1,764	
Doctors and Medicine	4,000	4,000	8,000	4,200	4,200	8,400	4,410	4,410	8,820	
Mobile bill	1,800	1,800	3,600	1,890	1,890	3,780	1,985	1,985	3,969	
Proposed salary	30,000	30,000	60,000	31,500	31,500	63,000	33,075	33,075	66,150	
Non Cash Item:										
Depreciation Expenses			4,500			4,950			5,445	
Total Operating Cost (D)	36,900	36,900	73,800	38,745	38,745	82,440	40,682	40,682	86,810	
(C-D)Net Profit:	25,600	25,600	51,200	43,130	43,130	81,310	63,293	63,293	121,141	
Retained Income:			51,200			81,310			121,141	

Notes: 1. **Agreed Grace period: Six** Months.

2. **Investment Payback schedule: Half Yearly** installment including ownership transfer fee after Six months grace period.

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

	Year 1	Year 2	Year 2
Cash inflow:			
Capital Infusion by UDYOKTA	70,000	181,200	222,510
Capital Infusion by Investor	100,000	-	
Sales	655,000	720,250	792,275
Total Receipts	825,000	901,450	1,014,785
Cash Outflow:			
Cost of goods sold	530,000	556,500	584,325
Operating expenses	73,800	82,440	86,810
Payback to investor	40,000	40,000	40,000
Total payment	643,800	678,940	711,135
Closing Balances	181,200	222,510	303,651

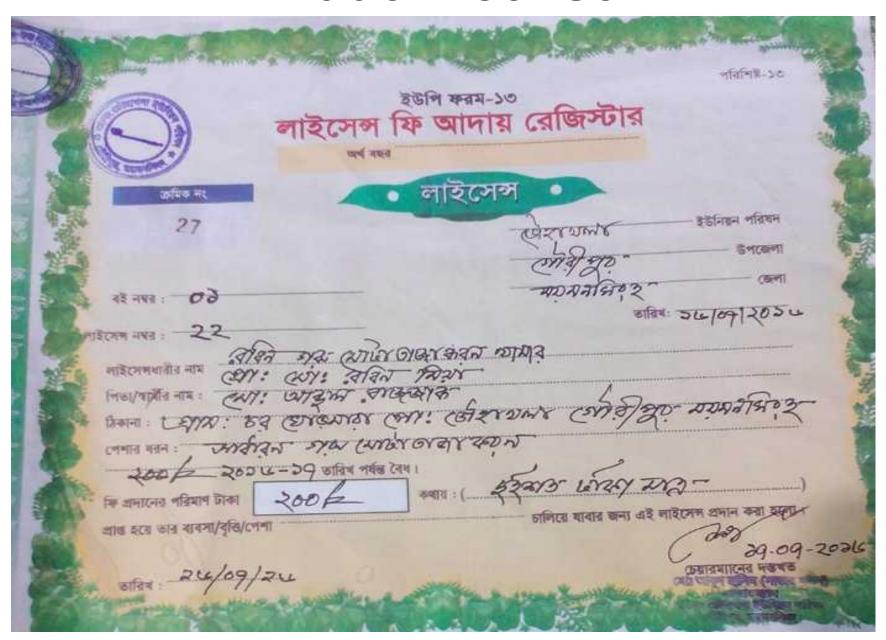
SWOT ANALYSIS

Strength	WEAKNESS
□ Employment: Self: 1 Others (beyond family): 0 Future employment: 0 □Ownership in his own name	☐ Shortage of foods in rainy season.
Opportunities □ Local Veterinary Doctors; □ This area is famous for cattle fattening; □ Investor's money will be payback in three years.	THREATS Theft; Disease.

Presented at 30th Ex. SB Design Lab on 10th August, 2016 at Grameen Kalyan.

Thank you

Trade License











NU with his Parents



Thank You