### **Proposed NU Business Name: MS EMON ENTERPRISE**



Project identification and prepared by: Md. Ebadat Hossain, Puthia Unit, Rajshahi

Project verified by: MD. Abdul Mannan Talukder



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. SORIFUL ISLAM		
Age	:	18-03-1985(31 <i>Years</i> )		
Education, till to date	:	CLASS 8		
Marital status	:	Married		
Children	:	2 SONS		
No. of siblings:	:	2 Brothers		
Address	:	Vill: Golaphati, P.O: Puthia, P.S: Puthiya, Dist: Rajshahi		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father  MST. JAHANARA BEGUM  MD. BELAL HOSSAIN  Branch: Jiopara, Centre # 20 (Female),  Member ID: 2502, Group No: 04  Member since: 25-04-1997 (13 Years)  First loan: BDT -5000		
Further Information: (v) Who pays GB loan installment	:	Existing Loan: BDT 30000, Outstanding loan: NIL N/A		
(vi) Mobile lady	:	No		
(viii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	No No		

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	13 years experience in running business.
Training Info	:	He has 12 Year training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01725-736410
Mother's Contact No.	:	01727-440384
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Puthia Unit, Rajshahi

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MST. JAHANARA BEGUM** joined Grameen Bank since 13 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	MS EMON ENTERPRISE		
Location	:	Puthia, Trimohoni bazar, Rajshahi		
Total Investment in BDT	:	BDT 240000/-		
Financing	:	Self BDT 140000/-(from existing business) 58% Required Investment BDT 1,00,000/-(as equity) 42%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	20 ft x 10 ft= 200 square ft		
Security of the shop		BDT 50,000/-		
Implementation	••	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Grocery item.</li> <li>Average 10% gain on sale.</li> <li>The business is operating by entrepreneur. Existing 1 employees.</li> <li>The shop is rented.</li> <li>Agreed grace period is 3 months.</li> </ul>		

### **Existing Business (BDT)**

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Medicine	5700	171000	2052000
Total Sales (A)	5700	171000	2052000
Less Variable Expense			
Medicine	4845	145350	1744200
Total variable Expense (B)	4,845	145350	1744200
Contribution Margin (CM) [C=(A-B)	855	25650	307800
Less Variable Expense			
Rent		1,300	15600
Electricity bill		300	3600
Transportation		4,000	48000
Salary (Self)		5000	60000
Salary(Staff)		6000	72000
Entertainment		1000	12000
Guard		150	1800
Mobile bill		400	4800
Total fixed cost (D)		18,000	216000
Net Profit (E)= [C-D]		7,650	91800

Investment Breakdown					
Particulars	Existing	Proposed	Total		
Different biscuit	79,000	100,000	179000		
Logaense,gum	10,000	0	10000		
Bekary	30,000	0	30000		
Chanachur	17,000	0	17000		
Rack,table	4,000	0	4000		
	140,000	100,000	240000		

### **Source of Finance**



Financial Projection (BDT)				
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Medicine	7400	222000	2664000	2797200
Total Sales (A)	7400	222000	2664000	2797200
Less Variable Expense				
Medicine	6290	188700	2264400	2377620
Total variable Expense (B)	6,290	188700	2264400	2377620
Contribution Margin (CM) [C=(A-B)	1,110	33300	399600	419580
Less Variable Expense				
Rent		1,300	15600	15,600
Electricity bill		500	6000	6400
Transportation		4,000	48,000	8,600
Salary (Self)		5000	60000	60000
Salary(Staff)		6000	72000	72000
Entertainment		1000	12000	12000
Guard		150	1800	1800
Mobile bill		500	6000	5000
Total fixed cost (D)		18,450	221,400	181,400
Net Profit (E)= [C-D]		14850	178200	238,180
Investment Payback			60,000	60,000

### Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	178,200	238,180
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		118,200
	Total Cash Inflow	278200	356380
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60000	60000
	Total Cash Outflow	160,000	60000
3	Net Cash Surplus	118,200	296380

### **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures

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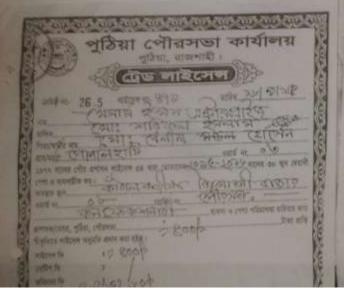
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# **FAMILY PICTURE**

