Proposed NU Business Name: JOY ELECTRONICS



Project identification and prepared by: Md. Raju Ahmed, Nobabgonj Unit, Dhaka

Project verified by: Shushanto Kumar Bishwas



Brief Bio of The Proposed Nobin Udyokta				
Name	:	BALORAM		
Age	:	04-11-1983(33 Years)		
Education, till to date	:	Class 7		
Marital status	:	Married		
Children	:	2 Daughter 1 son		
No. of siblings:	:	3 Brother 3 Sisters		
Address	:	Vill: Borobraha, P.O: Braha, P.S: Nobabgonj, Dist: Dhaka		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	:	Mother Father RENU RANI SHURES Branch: Komorgonj, Centre # 4(Female), Member ID: 3054, Group No: 04 Member since: 05-2-1986-2006 (20Years) First Ioan: BDT 2,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: :	Existing Loan: BDT 10000, Outstanding Ioan: NIL Father No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	NO years experience in running business.
Training Info	:	He has NO training.
Other Own/Family Sources of Income	-	-
Other Own/Family Sources of Liabilities		None
Entrepreneur Contact No.		01918-369783
Mother's Contact No.	:	01933-567374
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Nobabgonj Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

RENU RANI joined Grameen Bank since 20 years ago. At first she took 2000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

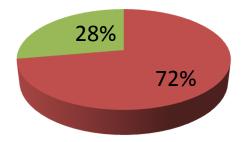
Proposed Nobin Udyokta Business Info				
Business Name	:	JOY ELECTRONICS		
Location	:	Braha bazar		
Total Investment in BDT	:	BDT 180,000/-		
Financing	:	Self BDT 130,000/-(from existing business) 72%		
		Required Investment BDT 50,000/-(as equity) 28%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	12 ft x 12 ft= 144 square ft		
Security of the shop	:	-		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; old TV etc. Average 25% gain on sale. The business is operating by entrepreneur. Existing no employees. After Getting equity fund 1 employee will be appointed The shop is rented. Collects goods from Dhaka. Agreed grace period is 3 months. 		

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Electronics item	1800	54000	648000
Total Sales (A)	1800	54000	648000
Less Variable Expense			
Electronics item	1350	40500	486000
Total variable Expense (B)	1,350	40500	486000
Contribution Margin (CM) [C=(A-B)	450	13500	162000
Less Variable Expense			
Rent		800	9600
Electricity bill		200	2400
Transportation		500	6000
Salary (self)		5000	60000
Entertainment		200	2400
Mobile bill		300	3600
Total fixed cost (D)		7,000	84000
Net Profit (E)= [C-D]		6,500	78000

Investment Breakdown					
Particulars	Existing	Proposed	Total		
Old TV	10,500	5,000	15500		
Old DVD	4,500	0	4500		
Old Monitor	9,000	10,000	19000		
TV parts	26,000	25,000	51000		
Video camera	30,000	0	30000		
Switch,Fan,Multiplug, cable, board etc	0	10,000	10000		
Cahir,Fan,Table	50,000	0	50000		
	130,000	50,000	180000		

Source of Finance



Entrepreneur's Contribution 130,000
 Investor's Investment 50,000
 Total 180,000

Financial Projection (BDT)				
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Electronics item	2600	78000	936000	982800
Total Sales (A)	2600	78000	936000	982800
Less Variable Expense				
Electronics item	1950	58500	702000	737100
Total variable Expense (B)	1,950	58500	702000	737100
Contribution Margin (CM) [C=(A-B)	650	19500	234000	245700
Less Variable Expense				
Rent		800	15,000	15,000
Electricity bill		350	4200	4500
Transportation		700	8,400	8,600
Salary (self)		5000	60000	60000
Entertainment		200	2400	2400
Mobile bill		350	4200	4400
Total fixed cost (D)		7,400	94,200	94,900
Net Profit (E)= [C-D]		12100	145200	150,800
Investment Payback			30,000	30,000

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	145,200	150,800
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		115,200
	Total Cash Inflow	195200	266000
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30000	30000
	Total Cash Outflow	80,000	30000
3	Net Cash Surplus	115,200	236000



Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 0 Years Quality goods & services; Skill and experience;

W_{EAKNESS}

Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft Fire Political unrest Pictures





















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FAMILY PICTURE

