#### Proposed NU Business Name: ANOWAR BOX ENTERPRISE



Project identification and prepared by: Md. Raju Ahmed, Nobabgonj Unit, Dhaka

Project verified by: Shushanto Kumar Bishwas



| Brief Bio of The Proposed Nobin Udyokta  |     |  |  |
|--|-----|--|--|
| Name   | :   | MD. JONY   |  |
| Age  | :   | 16-02-1988(28 Years)   |  |
| Education, till to date  | :   | Class V  |  |
| Marital status   | :   | Married  |  |
| Children   | :   | 1Daughter 1 Sons   |  |
| No. of siblings:   | :   | 1 Brother 1 Sisters  |  |
| Address  | :   | Vill: Noyadda, P.O: Galimpur, P.S: Nobabgonj, Dist: Dhaka  |  |
| Parent's and GB related Info<br>(i) Who is GB member<br>(ii) Mother's name<br>(iii) Father's name<br>(iv) GB member's info                                     | :   | Mother Father<br>MOYNA BEGOM<br>MD. ANOWAR HOSEN<br>Branch: Komorgonj, Centre # 72(Female),<br>Member ID: 6334/3, Group No: 07<br>Member since: 05-1-2008 <i>(8Years)</i><br>First Ioan: BDT 5,000 |  |
| Further Information:<br>(v) Who pays GB loan installment<br>(vi) Mobile lady<br>(vii) Grameen Education Loan<br>(viii) Any other loan like GB,<br>BRAC ASA etc | : : | Existing Loan: BDT 60000, Outstanding Ioan: 50760<br>Father<br>No<br>No<br>No  |  |

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present<br>Occupation(Besides own<br>business, i.e., persuading<br>further studies, other<br>business etc.) | : | Nil   |
|---|---|---|
| Business Experiences and  | : | 14 years experience in running business.                      |
| Training Info   | : | He has NO training.   |
| Other Own/Family Sources of Income  | : |   |
| Other Own/Family Sources of Liabilities   |   | None  |
| Entrepreneur Contact No.  | : | 01943-951383  |
| Mother's Contact No.  | : | 01943-951383  |
| NU Project<br>Source/Reference  | : | Grameen Shakti Samajik Byabosha Ltd. Nobabgonj Unit,<br>Dhaka |

### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

**MOYNA BEGOM** joined Grameen Bank since 8 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

| Proposed Nobin Udyokta Business Info                 |   |  |  |
|--|---|--|--|
| Business Name  | : | ANOWAR BOX ENTERPRISE  |  |
| Location   | : | Noyadda dorshogram, Galimpur   |  |
| Total Investment in BDT                              | : | BDT 330,000/-  |  |
| Financing  | : | Self BDT 230,000/-(from existing business) %<br>Required Investment BDT 100,000/-(as equity) %   |  |
| Present salary/drawings<br>from business (estimates) | : | BDT 5,000/-  |  |
| Proposed Salary                                      | : | BDT 5,000/-  |  |
| Size of shop   | : | 30ft x 15ft= 450square ft  |  |
| Security of the shop                                 | : | -  |  |
| Implementation                                       | : | <ul> <li>The business is planned to be scaled up by investment in existing goods like; box etc.</li> <li>Average 30% gain on sale.</li> <li>The business is operating by entrepreneur. Existing 1 employees.</li> <li>The shop is rented.</li> <li>Collects goods from Nobabgonj.</li> <li>Agreed grace period is 3 months.</li> </ul> |  |

### **Existing Business (BDT)**

|                                   |       | <u>г</u> |        |
|-----------------------------------|-------|----------|--------|
| Particular                        | Daily | Monthly  | Yearly |
| Revenue(Sales)                    |       |          |        |
| Вох                               | 2500  | 75000    | 900000 |
| Total Sales (A)                   | 2500  | 75000    | 900000 |
| Less Variable Expense             |       |          |        |
| Вох                               | 1750  | 52500    | 630000 |
| Total variable Expense (B)        | 1,750 | 52500    | 630000 |
| Contribution Margin (CM) [C=(A-B) | 750   | 22500    | 270000 |
| Less Variable Expense             |       |          |        |
| Electricity bill                  |       | 300      | 3600   |
| Transportation                    |       | 4,000    | 48000  |
| Salary (self)                     |       | 5000     | 60000  |
| Salary(Staff)                     |       | 6000     | 72000  |
| Mobile bill                       |       | 300      | 3600   |
| Total fixed cost (D)              |       | 15,600   | 187200 |
| Net Profit (E)= [C-D]             |       | 6,900    | 82800  |

| Investment Breakdown |          |          |        |  |  |
|----------------------|----------|----------|--------|--|--|
| Particulars          | Existing | Proposed | Total  |  |  |
| Goz Board            | 37,500   | 40,000   | 77500  |  |  |
| Gray Board           | 55,000   | 40,000   | 95000  |  |  |
| Lukant Paper         | 8,000    | 0        | 8000   |  |  |
| Ready made box       | 4,000    | 0        | 4000   |  |  |
| Tuta, jin etc        | 40,500   | 0        | 40500  |  |  |
| Daga machine         | 40,000   | 0        | 40000  |  |  |
| Cutting machine      | 45,000   | 0        | 45000  |  |  |
| Print paper          |          | 20000    | 20000  |  |  |
|                      | 230,000  | 100,000  | 330000 |  |  |

### **Source of Finance**



| Financial Projection (BDT)        |       |         |         |         |  |
|-----------------------------------|-------|---------|---------|---------|--|
| Paticular                         | Daily | Monthly | Year1   | Year 2  |  |
| Revenue(Sales)                    |       |         |         |         |  |
| Вох                               | 3200  | 96000   | 1152000 | 1209600 |  |
| Total Sales (A)                   | 3200  | 96000   | 1152000 | 1209600 |  |
| Less Variable Expense             |       |         |         |         |  |
| Вох                               | 2240  | 67200   | 806400  | 846720  |  |
| ltem                              |       |         |         |         |  |
| Total variable Expense (B)        | 2,240 | 67200   | 806400  | 846720  |  |
| Contribution Margin (CM) [C=(A-B) | 960   | 28800   | 345600  | 362880  |  |
| Less Variable Expense             |       |         |         |         |  |
| Electricity bill                  |       | 500     | 6000    | 6400    |  |
| Transportation                    |       | 4,500   | 54,000  | 55,000  |  |
| Salary (self)                     |       | 5000    | 60000   | 60000   |  |
| Salary(Staff)                     |       | 6000    | 72000   | 72000   |  |
| Mobile bill                       |       | 350     | 4200    | 4400    |  |
| Total fixed cost (D)              |       | 16,350  | 196,200 | 197,800 |  |
| Net Profit (E)= [C-D]             |       | 12450   | 149400  | 165,080 |  |
| Investment Payback                |       |         | 60,000  | 60,000  |  |

| Cash flow projection on business plan (rec. & Pay) |  |              |              |  |
|--|--|--------------|--------------|--|
| SR#  | Particulars  | Year 1 (BDT) | Year 2 (BDT) |  |
| 1  | Cash Inflow  |              |              |  |
| 1.1  | Investment Infusion by Investor                      | 100,000      |              |  |
| 1.2  | Net Profit   | 149,400      | 165,080      |  |
| 1.3  | Depreciation (Non cash item)                         |              |              |  |
| 1.4  | Opening Balance of Cash Surplus                      |              | 89,400       |  |
|  | Total Cash Inflow                                    | 249400       | 254480       |  |
| 2  | Cash Outflow   |              |              |  |
| 2.1  | Purchase of Product                                  | 100,000      |              |  |
| 2.2  | Payment of GB Loan                                   |              |              |  |
| 2.3  | Investment Pay Back (Including<br>Ownership Tr. Fee) | 60000        | 60000        |  |
|  | Total Cash Outflow                                   | 160,000      | 60000        |  |
| 3  | Net Cash Surplus                                     | 89,400       | 194480       |  |



# Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 04 Years Quality goods & services; Skill and experience;

## **W**<sub>EAKNESS</sub>

Lack of Capital/Investment

## **O**<sub>PPORTUNITIES</sub>

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft Fire Political unrest Pictures











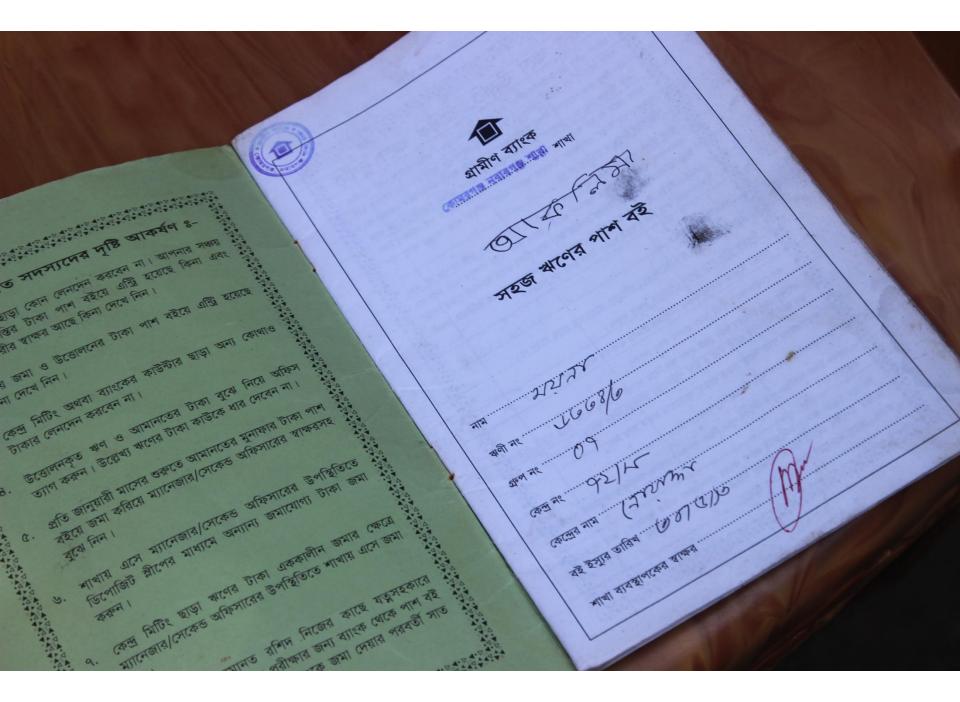


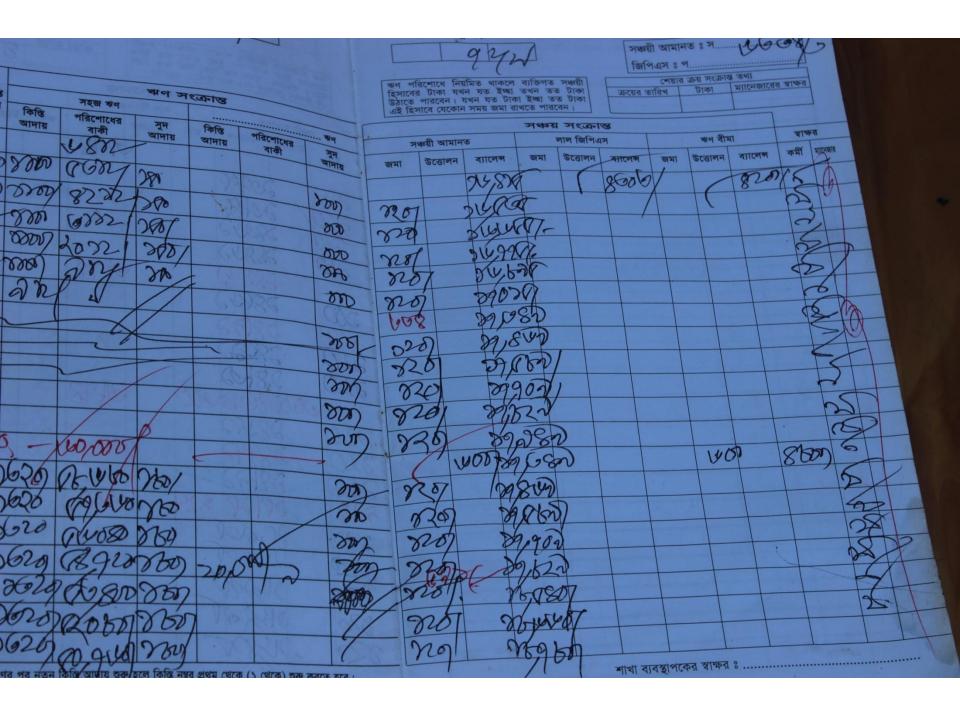












বিস্মিল্লাহির রাহ্মানির রাহিম মোঃ জনি আহম্মেদ প্রোপ্রাইটর মোৰাইল ঃ ০১৯৪৩-৯৫১৩৮৩ 03765-003870 Anowar আনোয়ার বক্স এন্টারপ্রাইজ এখানে উন্নতমানের মিষ্টির, শাড়ীর, বিরানীর ও জুতার বক্স, তৈরী করা হয় এবং যে কোন অনুষ্ঠান অর্ডার সরবরাহ করা হয়। নোয়াদ্দা আদর্শ গ্রাম, গালিমপুর, নবাবগঞ্জ, ঢাকা।

AND STREET 202224 বিস্মিল্লাহির রাহ্মানির রাহিম ইউ, পি ফরম-১৩ পরিশিষ্ট-১৩ পের ইউনিয়ন דיריין זגרע להדינים התיהדובים: להדער דיואיורים אוגרה או ווען পারষদ SULAR - EVER IN 1 LELS ( STEREE , E KIRA DAN উপজেলা-নবাবগঞ্জ, ঢাকা। BUT ION LIGTE TE ENTER ENTER AND THE AND THE - (277213 मायह हो देखारे रे टेलें रे दे हो रे हे मार्टर हिंदी - हेरही हो रे रे ট্রেড লাইসেন্স NOKEN Star of Sund - A & BOUNT - MILLE & SANA The c (cerce) D'Ede a les reversente rouse asis नारेराम नः- 522 जारेन - २२९ (2020-2020) তারিখ ৩০/০৫/2014 ZMARG DEDY Ser to zyman 2, 18 (BA) थण्डिालन नाम आतारगत उक् ररेगवलारेज CARTA-End ENSIDY TON CLAS ชโอซ์เกร อิอากา อาการีกาม, ภาโภสตอ, สอาอสรอ, บาอา atty absort Forman and 2mot / and মালিকের নাম THT: 3A পিতা/ স্থার্মীর নাম - आताणव (राम्रित Alaisa TEMALATO 😳 উপজেলা- নবাবগঞ্জ, জেলা- ঢাকা। গণপ্রজাতন্ত্রী বাংলাদেশ সরকার मम ठाक मुम्डन्मी प्रतिमान Government of the People's Republic of Banglades 5-1000 - ETAT । জাতীয় পরিচয় পত্র 3755 ry. - 381: নাম: মোঃ জনি 0.88/2 Name: MD. JONY পিতা: মোঃ আনোয়ার হোসেন ण्डान्ति रा टेरका सात्र थनान कताय মাতা: ময়না বেগম Date of Birth: 16 Dec 1988 য়ন পরিষদের মধ্যে ০১/০৭/২০১ ৫ ইং তারিখ হইতে ৩০-৬-২০১৫ ID NO: 19882616247000023 ব্যবসা চালাইবার উদ্দেশ্যে এই লাইসেন্স মঞ্জুর করা হইল। তপন মোল্লা গালিমপুর ইউনিয়ন পরিষদ

## **FAMILY PICTURE**

