Proposed NU Business Name: RUBEL DAIRY FARM



Project identification and prepared by: Sahabuddin, Mohonpur Unit, Rajshahi

Project verified by: MD. Abdul Mannan Talukder



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD RUBEL HOSSAIN		
Age	:	10-11-1992 (24 Years)		
Education, till to date	••	HSC		
Marital status	:	Married		
Children	•	Nil		
No. of siblings:	:	2 Brothers		
Address	:	Vill: Rakshmitpara, P.O: Hatkhujipur, P.S: Bagmara, Dist: Rajshahi		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father ROZIFA MD MOSTOFA Branch: Anchpara Bagmara, Centre # 01 (Female), Member ID: 10856/1, Group No: 12 Member since: 23-06-2011 (05 Years) First loan: BDT 12,000/-		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 30,000/- Outstanding loan: BDT 22,740/- Mother No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	4 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01737-850471
Mother's Contact No.	:	01734-007508
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Mohonpur Unit, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

ROZIFA joined Grameen Bank since 5 years ago. At first she took 12,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business & agriculture.

Proposed Nobin Udyokta Business Info			
Business Name	:	RUBEL DAIRY FARM	
Location	:	Rakshmitpara, Hatkhujipur, Bagmara, Rajshahi	
Total Investment in BDT	:	BDT 220,000/-	
Financing	:	Self BDT 140,000/-(from existing business) 64% Required Investment BDT 80,000/-(as equity) 36%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	15 ft x 8 ft= 120 square ft	
Security of the shop	:	-	
Implementation	:	 Currently run a dairy farm The business is operating by entrepreneur. Existing no employee. The farm is owned. Collects goods from Rajshahi. Agreed grace period is 3 months. 	

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Milk	600	18,000	216,000		
Total Sales (A)	600	18,000	216,000		
Less. Variable Expense					
Straw, Bran, Medicine etc	200	6,000	72,000		
Total variable Expense (B)	200	6,000	72,000		
Contribution Margin (CM) [C=(A-B)	400	12,000	144,000		
Less. Fixed Expense					
Mobile Bill		200	2,400		
Electricity Bill		100	1,200		
Salary (self)		5,000	60,000		
Total fixed Cost (D)		5,300	63,600		
Net Profit (E) [C-D)		6,700	80,400		

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Milk Cow (2 x 70000)	140,000	0	140,000		
Australian Cow (1)	0	80,000	80,000		
Total	140,000	80,000	220,000		

Source of Finance



Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)					
Milk	900	27,000	324,000	340,200	
Calf Sale	56	1,667	20,000	20,000	
Total Sales (A)	956	28,667	344,000	360,200	
Less. Variable Expense					
Straw, Bran, Medicine etc	320	9,600	115,200	120,960	
Total variable Expense (B)	320	9,600	115,200	120,960	
Contribution Margin (CM) [C=(A-B)	636	19,067	228,800	239,240	
Less. Fixed Expense					
Mobile Bill		300	3,600	4,000	
Electricity Bill		100	1,200	1,500	
Salary (self)		5,000	60,000	60,000	
Total Fixed Cost		5,400	64,800	65,500	
Net Profit (E) [C-D)		13,667	164,000	173,740	
Investment Payback			48,000	48,000	

Cash flow projection on business plan (rec. & Pay)

SL	Particulars Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	80,000	
1.2	Net Profit	164,000	173,740
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		116,000
	Total Cash Inflow	244,000	289,740
2	Cash Outflow		
2.1	Purchase of Product	80,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	48,000	48,000
	Total Cash Outflow	128,000	48,000
3	Net Cash Surplus	116,000	241,740

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 4 Years Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of farm; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures

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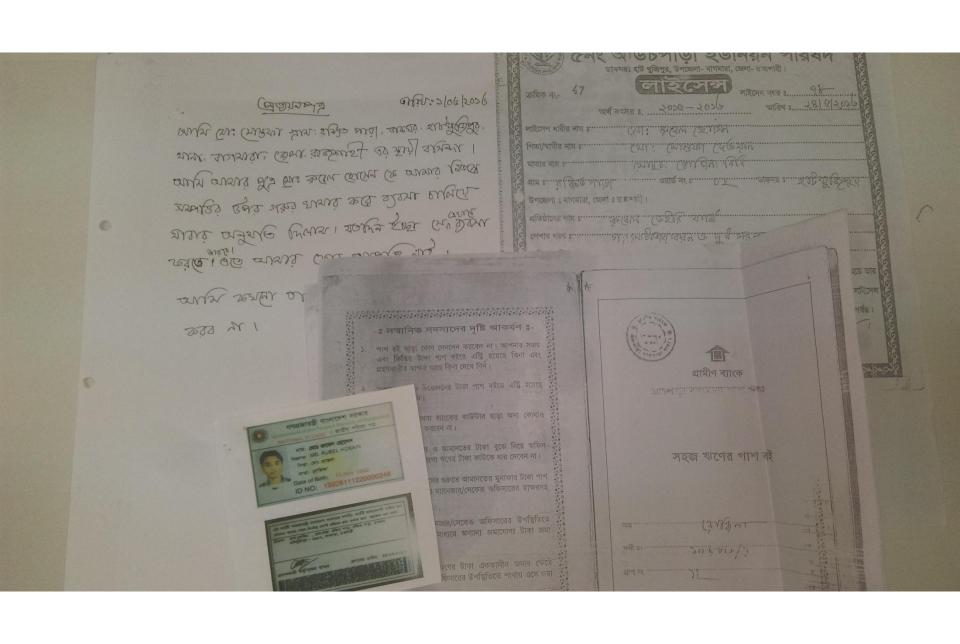












FAMILY PICTURE

