Proposed NU Business Name: MS LITON MUDI STORE



Project identification and prepared by: Sahabuddin, Mohonpur Unit, Rajshahi

Project verified by: MD. Abdul Mannan Talukder



Brief Bio of The Proposed Nobin Udyokta			
Name	:	LITON AHAMMED	
Age	:	02-07-1996 (20 Years)	
Education, till to date	:	Class Five	
Marital status	:	Married	
Children	:	Nil	
No. of siblings:	:	2 Brothers	
Address	:	Vill: Gobindopara, P.O: Pashuria, P.S: Bagmara, Dist: Rajshahi	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father ESMETARA BIBI MD ABDUL JOBBAR Branch: Anchpara, Centre # 60 (Female), Member ID: 8717, Group No: 04 Member since: 03-03-2011 (05 Years) First loan: BDT 10,000/-	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Existing loan: BDT 1,60,000/- Outstanding loan: BDT 63,896/- Father No No No	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	2 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01780-666578
Mother's Contact No.	:	-
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mohonpur Unit, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

ESMETARA BIBI joined Grameen Bank since 5 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business & agriculture.

Proposed Nobin Udyokta Business Info			
Business Name	:	MS LITON MUDI STORE	
Location	:	Gobindopara, Zillur Mor, Bagmara, Rajshahi	
Total Investment in BDT	:	BDT 110,000/-	
Financing	:	Self BDT 60,000/-(from existing business) 55% Required Investment BDT 50,000/-(as equity) 45%	
Present salary/drawings from business (estimates)	:	BDT 3,000/-	
Proposed Salary	:	BDT 3,000/-	
Size of shop	:	15 ft x 8 ft= 120 square ft	
Security of the shop	:	BDT 40,000/-	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Rice, Soft Drinks etc. Average 15% gain on sale. The business is operating by entrepreneur. Existing no employee. The shop is rented. Collects goods from Damnash, Shangopara. Agreed grace period is 3 months. 	

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Grocery Item	2,000	60,000	720,000		
Total Sales (A)	2,000	60,000	720,000		
Less. Variable Expense					
Grocery Item	1,700	51,000	612,000		
Total variable Expense (B)	1,700	51,000	612,000		
Contribution Margin (CM) [C=(A-B)	300	9,000	108,000		
Less. Fixed Expense					
Rent		200	2,400		
Electricity Bill		700	8,400		
Mobile Bill		200	2,400		
Salary (self)		3,000	36,000		
Entertainment		200	2,400		
Transportation		500	6,000		
Total fixed Cost (D)		4,800	57,600		
Net Profit (E) [C-D)		4,200	50,400		

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Bottle Oil	3,000	5,000	8,000		
Biscuit	7,000	5,000	12,000		
Soft Drinks	5,000	10,000	15,000		
Cosmetics	10,000	20,000	30,000		
Soap	5,000	2,000	7,000		
Cow Feed	10,000	4,000	14,000		
Others	10,000	0	10,000		
Rice	10,000	4,000	14,000		
Total	60,000	50,000	110,000		

Source of Finance



Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)					
Grocery Item	3,000	90,000	1,080,000	1,134,000	
Total Sales (A)	3,000	90,000	1,080,000	1,134,000	
Less. Variable Expense					
Grocery Item	2,550	76,500	918,000	963,900	
Total variable Expense (B)	2,550	76,500	918,000	963,900	
Contribution Margin (CM) [C=(A-B)	450	13,500	162,000	170,100	
Less. Fixed Expense					
Rent		200	2,400	2,400	
Electricity Bill		700	8,400	9,500	
Mobile Bill		300	3,600	400	
Salary (self)		3,000	36,000	36,000	
Entertainment		200	2,400	3,000	
Transportation		800	9,600	11,500	
Total Fixed Cost		5,200	62,400	62,800	
Net Profit (E) [C-D)		8,300	99,600	107,300	
Investment Payback			30,000	30,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	99,600	107,300
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		69,600
	Total Cash Inflow	149,600	176,900
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	30,000	30,000
	Total Cash Outflow	80,000	30,000
3	Net Cash Surplus	69,600	146,900

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 2 Years Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft Fire

Political unrest

Pictures

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জে.আর মার্কেট

গোবিন্দপাড়া জিল্পুর মোড় वागमाता, त्राक्रभाशी।

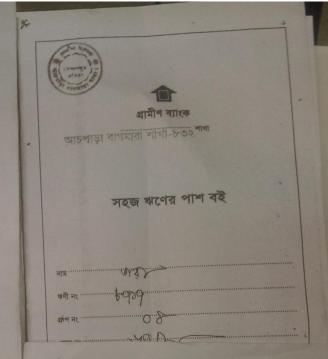
ঘরভাড়া চুক্তি ফরম

ध्यय भक নামঃ মোঃ জিল্পুর রহমান প্রাং পিতাঃ মৃত ফজের আলী প্রাং গ্রামঃ গোবিন্দপাড়া, ডাকঃ পাতড়িয়া, উপজেলাঃ বাগমারা, জেলাঃ রাজশাহী। বিতীয় পকঃ নামঃ মোঃ লিটন আলী পিতাঃ মোঃ আঃ জব্বার গ্রামঃ গোবিন্দপাড়া, ডাকঃ পাঁতড়িয়া, উপজেলাঃ বাগমারা, জেলাঃ রাজশাহী।

আমি ১ম পক্ষ মোঃ জিলুর রহমান প্রাহ, গ্রামঃ গোবিন্দপাড়া, ডাকঃ পাঁচড়িয়া, উপজেপাঃ বাগমারা, জেপাঃ

রাজশাহী এই মর্মে অঙ্গীক দ্বিতীয় পক্ষকে নির্ধারিত বা

ইপজমনি ফরম-৩ গণপ্ৰজাতন্ত্ৰী বাংলাদেশ खना ७ मृञ् निवक्तकत्र कार्याणग्र व्यानिक्रिकार्य উপজেলা : বাগমারা, জেলা : রাজশাহী, বাংলাদেশ जन्म अनम किर्मा करा । निवचन वरि मर- 🕜 С विवि ७, धन ७ मुझा निवचन केनियान पविचन) विविधाला, २००५। (धन्त्र निवचन वरि वरेटा छ छूछ) ১ম পক্ষের স্বাক্ষর निवधन नर-022622 Can: Ast also राक्तिक मिर्ट निक्ति में जिल्ला के किया जिल्ला के मिर्ट किया जिल्ला के मिर्ट किया जिल्ला के मिर्ट के मिर्ट किया जिल्ला के मिर्ट के मिर के मिर्ट के मिर के मिर्ट के मिर के





FAMILY PICTURE

