#### **Proposed NU Business Name: MODINA STORE**



Project identification and prepared by: Md. Shohidul, Rajshahi Sadar Unit, Rajshahi

Project verified by: MD. Abdul Mannan Talukdar



Brief Bio of The Proposed Nobin Udyokta				
Name	:	RASHIDUR RAHMAN RAJON		
Age	:	20-4-1993 (24 Years)		
Education, till to date	:	HSC		
Marital status	:	Married		
Children	:	-		
No. of siblings:	:	1 Sister 3 Brothers		
Address	:	Vill: Nawdapara, P.O: Choumohoni, P.S: Charghat, Dist: Rajshahi		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  MST. RASHIDA BEGUM  SIRAJUL ISLAM  Branch: Yusufpur Charghat, Centre # 9(Female),  Member ID: 4418, Group No: 07  Member since: 1990(16 Years)  First loan: BDT 5,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 20000, Outstanding loan: BDT 18660 Father No No No		

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	8 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01824300530
Mother's Contact No.	:	01795667524
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Rajshahi sadar Unit, Rajshahi

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

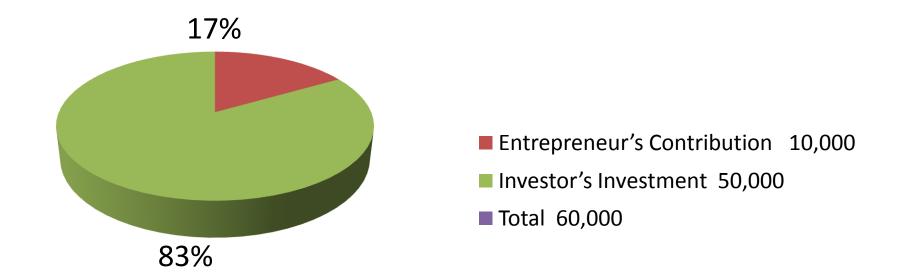
**MST. RASHIDA BEGUM** joined Grameen Bank since 16 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	MODINA STORE	
Location	:	Sana hajir new market	
Total Investment in BDT	:	BDT 60,000/-	
Financing	:	Self BDT 10,000/-(from existing business) 17%	
		Required Investment BDT 50,000/-(as equity) 83%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	15ft x 8ft= 120square ft	
Security of the shop	:	BDT 50,000/-	
Implementation	••	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Grocery Item etc.</li> <li>Average 15% gain on grocery item and 50% on tea sales.</li> <li>The business is operating by entrepreneur. Existing 1 employee.</li> <li>The shop is rented.</li> <li>Collects goods from Company.</li> <li>Agreed grace period is 3 months.</li> </ul>	

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Confectionery Item	500	15,000	180,000		
Tea & betel Leaf	1,000	30,000	360,000		
Total Sales (A)	1,500	45,000	540,000		
Less. Variable Expense					
Confectionery Item	425	12,750	153,000		
Tea & betel Leaf	500	15,000	180,000		
Total variable Expense (B)	925	27,750	333,000		
Contribution Margin (CM) [C=(A-B)	575	17,250	207,000		
Less. Fixed Expense					
Rent		3,000	36,000		
Electricity Bill		400	4,800		
Mobile Bill		300	3,600		
Salary (self)		5,000	60,000		
Entertainment		300	3,600		
Salary (staff)		3,000	36,000		
Guard		100	1,200		
Total fixed Cost (D)		12,100	145,200		
Net Profit (E) [C-D)		5,150	61,800		

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Biscuit	3,000	10,000	13,000		
Chanachur	500	5,000	5,500		
Chips	500	5,000	5,500		
Chocolate	2,000	5,000	7,000		
Soft drinks	2,000	15,000	17,000		
Tea, Sugar etc	2,000	10,000	12,000		
Total	10,000	50,000	60,000		

### **Source of Finance**



Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)					
Confectionery Item	900	27,000	324,000	340,200	
Tea & betel Leaf	1,300	39,000	468,000	491,400	
Total Sales (A)	2,200	66,000	792,000	831,600	
Less. Variable Expense					
Confectionery Item	810	24,300	291,600	306,180	
Tea & betel Leaf	650	19,500	234,000	245,700	
Total variable Expense (B)	1,460	43,800	525,600	551,880	
Contribution Margin (CM) [C=(A-B)	740	22,200	266,400	279,720	
Less. Fixed Expense					
Rent		3,000	36,000	36,000	
Electricity Bill		400	4,800	5,500	
Mobile Bill		400	4,800	5,500	
Salary (self)		5,000	60,000	60,000	
Entertainment		300	3,600	4,000	
Salary (staff)		3,000	36,000	36,000	
Guard		100	1,200	1,500	
Total Fixed Cost		12,200	146,400	148,500	
Net Profit (E) [C-D)		10,000	120,000	131,220	
Investment Payback			30,000	30,000	

### Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	120,000	131,220
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		90,000
	Total Cash Inflow	170,000	221,220
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	30,000	30,000
	Total Cash Outflow	80,000	30,000
3	Net Cash Surplus	90,000	191,220

### SWOT ANALYSIS

# Strength

Employment: Self: 01 Family:0 Others:01

Experience & Skill: 08 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures

গটাখালি পৌরসভা, রাজশাহা শ্যামপুর, মতিহার (আর.এম.পি), পবা, রাজশাহী। দ্রেড লাইসেজ De SESOLIS রকার (পৌরসভা) আইন, ২০০৯ (২০০৯ সনের ৫৮ নং আইন) এর त्रा २०० श्रामाणा। (ध्रम, व्यात, खनः २८७-वार्चन/२०५८) प्राया हो य र या या हा (AT:coll base शिष्टि 2 As show



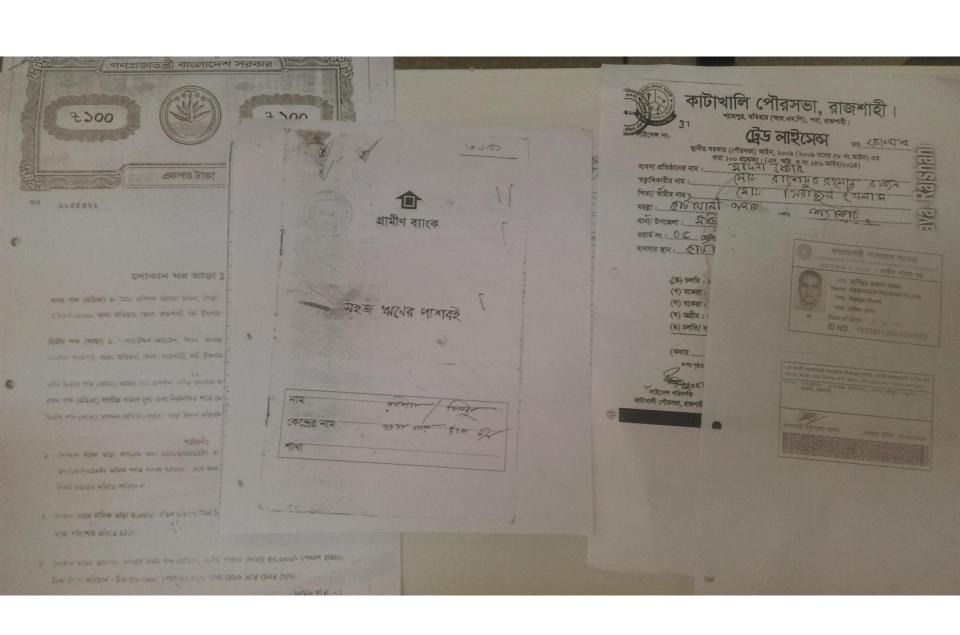












# **FAMILY PICTURE**

