Proposed NU Business Name: ANARUL BEEZ VANDAR



Project identification and prepared by: Md. Shohidul, Rajshahi Sadar Unit, Rajshahi

Project verified by: MD. Abdul Mannan Talukdar



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. TARIKUL ISLAM		
Age	:	18-05-1994 (22 Years)		
Education, till to date	:	Class 5		
Marital status	:	Unmarried		
Children	:	N/A		
No. of siblings:	:	2 Sister 3 Brothers		
Address	:	Vill: Kapasia west para, P.O: Choumohoni, P.S: Poba, Dist: Rajshahi		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : : :	Mother Father MST. TOSLIMA BEGUM MD. ANARUL ISLAM Branch: Yusufpur Charghat, Centre # 19 (Female), Member ID: 8684/91, Group No: 11 Member since: 1991 (15 Years) First loan: BDT 5,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 60000, Outstanding loan: BDT 15120 Father No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	8 years experience in running business.
Training Info	:	He has 5 Years training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01709772195
Mother's Contact No.	:	01741348891
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Rajshahi sadar Unit, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

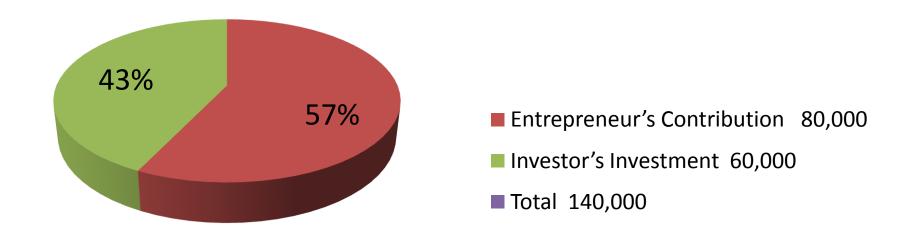
MST. TOSLIMA BEGUM joined Grameen Bank since 15years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	ANARUL BEEZ VANDAR	
Location	:	Abul market katakhali bazar	
Total Investment in BDT	:	BDT 140,000/-	
Financing	:	Self BDT 80,000/-(from existing business) 57% Required Investment BDT 60,000/-(as equity) 43%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	15ft x 10ft= 150square ft	
Security of the shop	:	BDT 20,000/-	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; green seed, paddy seed etc. Average 15% gain on sale. The business is operating by entrepreneur. Existing no employee. The shop is rented. Collects goods from Talora, jgolmolia. Agreed grace period is 3 months. 	

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Seed	3,000	90,000	1,080,000	
Total Sales (A)	3,000	90,000	1,080,000	
Less. Variable Expense				
Seed	2,550	76,500	918,000	
Total variable Expense (B)	2,550	76,500	918,000	
Contribution Margin (CM) [C=(A-B)	450	13,500	162,000	
Less. Fixed Expense				
Rent		1,200	14,400	
Electricity Bill		200	2,400	
Mobile Bill		400	4,800	
Salary (self)		5,000	60,000	
Entertainment		500	6,000	
Guard		100	1,200	
Transportation		1,000	12,000	
Total fixed Cost (D)		8,400	100,800	
Net Profit (E) [C-D)		5,100	61,200	

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Paddy Seed (30 x 610)	18,300	0	18,300		
Wheat Seed (45 x 850)	38,250	0	38,250		
Corn Seed (35 x 610)	21,350	50,000	71,350		
Others	2,100	10,000	12,100		
Total	80,000	60,000	140,000		

Source of Finance



Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)					
Seed	4,400	132,000	1,584,000	1,663,200	
Total Sales (A)	4,400	132,000	1,584,000	1,663,200	
Less. Variable Expense					
Seed	3,740	112,200	1,346,400	1,413,720	
Total variable Expense (B)	3,740	112,200	1,346,400	1,413,720	
Contribution Margin (CM) [C=(A-B)	660	19,800	237,600	249,480	
Less. Fixed Expense					
Rent		1,200	14,400	14,400	
Electricity Bill		200	2,400	3,000	
Mobile Bill		500	6,000	7,000	
Salary (self)		5,000	60,000	60,000	
Entertainment		500	6,000	7,000	
Guard		100	1,200	1,200	
Transportation		1,500	18,000	20,000	
Total Fixed Cost		9,000	108,000	112,600	
Net Profit (E) [C-D)		10,800	129,600	136,880	
Investment Payback			36,000	36,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	60,000	
1.2	Net Profit	129,600	136,880
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		93,600
	Total Cash Inflow	189,600	230,480
2	Cash Outflow		
2.1	Purchase of Product	60,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	36,000	36,000
	Total Cash Outflow	96,000	36,000
3	Net Cash Surplus	93,600	194,480

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 08 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures

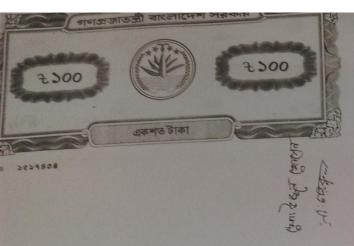












দোকান ঘর ভাড়া চুক্তি নামা

চলমান পাত্ৰ- ৫২

গ্রথম পক্ষ (গ্রহিতা) ঃ-

त्या अंदर्भ हेमाराय.

পতা- যোঃ আনাকল ইসলাম,

সাং কাপাশিয়া পশ্চিমপাড়া, ডাকঘর-চৌমহনী-৮০০০,

গ্না মতিহার, জেলা- রাজশাহী,

ধর্ম ইসলাম ছাতীয়তা বাংলাদেশী

বিতীয় পথ (দাতা) ঃ-

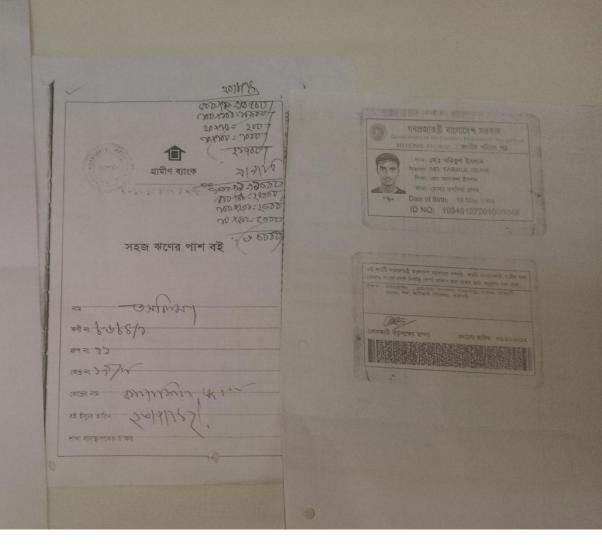
त्याः डेव्ह्य (शास्त्रम्

लिंदा प्रक व्यक्त द्वाराम्य.

भार- इकारनमानिया, साकघर- भागभूत,

থানা- মতিহার, জেলা- রাজশাহী,

ধর্ম ইসলাম জাতীয়তা বাংগাদেশী



FAMILY PICTURE

