Proposed NU Business Name: JONOPRIO MOSHARI STORE



Project identification and prepared by: Md. Ebadat Hossain, Puthia Unit, Rajshahi

Project verified by: Md Abdul Mannan Talukdar



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. ASHRAFUL ISLAM		
Age	:	24-10-1982 (33 Years)		
Education, till to date	:	Class V		
Marital status	:	Married		
Children	:	1 Daughter		
No. of siblings:	:	2 Brother & 3 Sisters		
Address	:	Vill: Jiopara, P.O: Jiopara, P.S: Puthiya, Dist: Rajshahi		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father LATE ASHRAFUN NESA MD. NUR HOSEN Branch: Puthiya Centre # 28 (Female), Member ID: 2804, Group No: 04 Member since: 04-0301999 (09 Years) First loan: BDT -5000		
Further Information: (v) Who pays GB loan installment	 :	Existing Loan: BDT 15000, Outstanding loan: NIL Father		
(vi) Mobile lady		No		
(vii) Grameen Education Loan	:	No		
(viii) Any other loan like GB, BRAC ASA etc	:	No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	No experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01793-898848
Mother's Contact No.	:	01794-894646
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Puthia Unit, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

LATE ASHRAFUN NESA joined Grameen Bank since 09 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

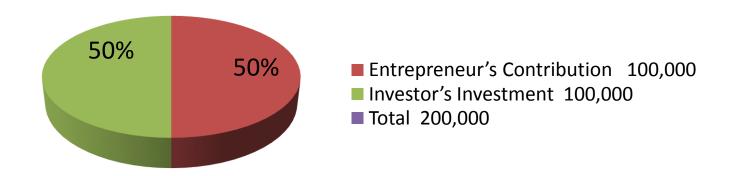
Proposed Nobin Udyokta Business Info				
Business Name	:	JONOPRIO MOSHARI STORE		
Location	:	Jholmolia bazar, puthia		
Total Investment in BDT	:	BDT 200,000/-		
Financing	:	Self BDT 100,000/-(from existing business) 50%		
		Required Investment BDT 1,00,000/-(as equity) 50%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	20ft x 10ft= 200square ft		
Security of the shop	:	BDT 30,000/-		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Mosquito net. Average 7% gain on sale. The business is operating by entrepreneur. Existing no employees. The shop is rented. Agreed grace period is 3 months. 		

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Mosquito net	10000	300000	3600000
Total Sales (A)	10000	300000	3600000
Less Variable Expense			
Mosquito net	9300	279000	3348000
Total variable Expense (B)	9,300	279000	3348000
Contribution Margin (CM) [C=(A-B)	700	21000	252000
Less Variable Expense			
Rent		1,000	12000
Electricity bill		200	2400
Transportation		4,000	48000
Salary (self)		5000	60000
Salary(Staff)			
Entertainment		500	6000
Guard		150	1800
Mobile bill		400	4800
Total fixed cost (D)		11,250	135000
Net Profit (E)= [C-D]		9,750	117000

Investment Breakdown					
Particulars	Existing	Proposed	Total		
Particulars	EXISTING	Proposed	IOtal		
Mosquito net (500*200)	100,000	100,000	200000		
	100,000	100,000	200000		

Source of Finance



Financial Projection (BDT)					
Paticular	Daily	Monthly	Year1	Year 2	
Revenue(Sales)					
Mosquito net	14500	435000	5220000	5481000	
Total Sales (A)	14500	435000	5220000	5481000	
Less Variable Expense					
Mosquito net	13485	404550	4854600	5097330	
Total variable Expense (B)	13,485	404550	4854600	5097330	
Contribution Margin (CM) [C=(A-B)	1,015	30450	365400	383670	
Less Variable Expense					
Rent		1,000	15,000	15,000	
Electricity bill		350	4200	4500	
Transportation		4,500	54,000	54,500	
Salary (self)		5000	60000	60000	
Entertainment		500	6000	6000	
Guard		150	1800	1800	
Mobile bill		450	5400	5500	
Total fixed cost (D)		11,800	144,600	145,500	
Net Profit (E)= [C-D]		18650	223800	238,170	
Investment Payback			60,000	60,000	

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	223,800	238,170
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		163,800
	Total Cash Inflow	323800	401970
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60000	60000
	Total Cash Outflow	160,000	60000
3	Net Cash Surplus	163,800	341970

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill:

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures

পুঠিয়া পৌরসভা কার্যাল পুঠিয়া, রাজশাহী। क निर्दिष्टि नार्टिन है नार्टामम न१- १ ५८ । जातिय अ५/त CAN BO CENCIA गामन मार्टिमम ७८ धात्रा स्थाजादक २०३८—२००













প্রত্যয়ন পত্র

আমি নিঃ আবেদনকারী এই মর্মে প্রত্যায়ন করিতেছি যে, জনাবা মৃক্ত-মোছাঃ আসরামূন নেছা, বামী মোঃ নূর বোসেন, গ্রাম ঝলমালিয়া, পোঃ জিউপাড়া, থানাঃ পৃঠিয়া, জেলা। নেছা, বামী তিনি গ্রামীন বাাংক পৃঠিয়া থানার জিউপাড়া ভূমি ঃ তার সদস্য নং-১৮০৪ ৩৮/ম কেন্দ্রের ৪ নং গ্রুপে গত ০২/০৮/১৯৯৯ ইং তারিবে গ্রুপে যোগদান করেন এ: ১৭/০২/২০০৮ ইং সালে গ্রুপ তাগা করেন।

