#### **Proposed NU Business Name: MS ALPONA TRADERS**



Project identification and prepared by: Md. Sahabuddin, Mohonpur Unit, Rajshahi

Project verified by: MD. Abdul MannanTalukdar



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. ALOMGIR		
Age	:	18-10-1988 (28 Years)		
Education, till to date	:	SSC		
Marital status	••	Married		
Children	:	1 Daughter		
No. of siblings:	:	2 Brothers		
Address	:	Vill: Kaligram, P.O: Mougachi, P.S: Mohonpur, Dist: Rajshahi		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  MST. CHAHERA BIBI  MD. RAHMAN  Branch: Mougachi, Mohonpur ,Centre # 31(Female),  Member ID: 2395, Group No: 04  Member since: 31-1-1994-2005 (11 Years)  First loan: BDT 5000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 20000, Outstanding loan: BDT NIL N/A No No No		

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	5 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01763-189131
Mother's Contact No.	:	01767-062831
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mohonpur Unit, Rajshahi

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MST. CHAHERA BIBI** joined Grameen Bank since 11 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	MS ALPONA TRADERS	
Location	:	Mougachi bajar	
Total Investment in BDT	:	BDT 280000/-	
Financing	:	Self BDT 180000/-(from existing business) 64% Required Investment BDT 100,000/-(as equity) 36%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	21ft x 09ft= 189square ft	
Security of the shop	:	BDT 50,000/-	
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Furtilizer etc.</li> <li>Average 20% gain on sale.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>The shop is rented.</li> <li>Agreed grace period is 3 months.</li> </ul>	

### **Existing Business (BDT)**

	T		
Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Insectisides & Furtilizers	2000	60000	720000
Total Sales (A)	2000	60000	720000
Less Variable Expense			
Insectisides & Furtilizers	1600	48000	576000
Total variable Expense (B)	1,600	48000	576000
Contribution Margin (CM) [C=(A-B)	400	12000	144000
Less Variable Expense			
Rent		1,050	12600
Electricity bill		300	3600
Transportation		500	6000
Salary (self)		4000	48000
Salary(Staff)			
Entertainment		300	3600
Generator		500	6000
Mobile bill		300	3600
Total fixed cost (D)		6,450	77400
Net Profit (E)= [C-D]		5,550	66600

Investment Breakdown					
Particulars	Existing	Proposed	Total		
Posion items	130,000	70,000	200000		
Furtilizers	11,900	12,500	24400		
Feed	32,500	15,000	47500		
Zink insectisides	5,600	2,500	8100		
	180,000	100,000	280000		

### **Source of Finance**



Financial Projection (BDT)				
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Insectisides & Furtilizers	3000	90000	1080000	1134000
Total Sales (A)	3000	90000	1080000	1134000
Less Variable Expense				
Insectisides & Furtilizers	2400	72000	864000	907200
Total variable Expense (B)	2,400	72000	864000	907200
Contribution Margin (CM) [C=(A-B)	600	18000	216000	226800
Less Variable Expense				
Rent		1,050	15,000	15,000
Electricity bill		450	5400	5600
Transportation		700	8,400	8,600
Salary (self)		4000	48000	48000
Entertainment		300	3600	3600
Mobile bill		300	3600	3800
Total fixed cost (D)		6,800	84,000	84,600
Net Profit (E)= [C-D]		11200	134400	142,200
Investment Payback			60,000	60,000

### Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	134,400	142,200
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		74,400
	Total Cash Inflow	234400	216600
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60000	60000
	Total Cash Outflow	160,000	60000
3	Net Cash Surplus	74,400	156600

### SWOT ANALYSIS

### Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Quality goods & services;

Skill and experience;

### WEAKNESS

Lack of Capital/Investment

### **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

## Pictures

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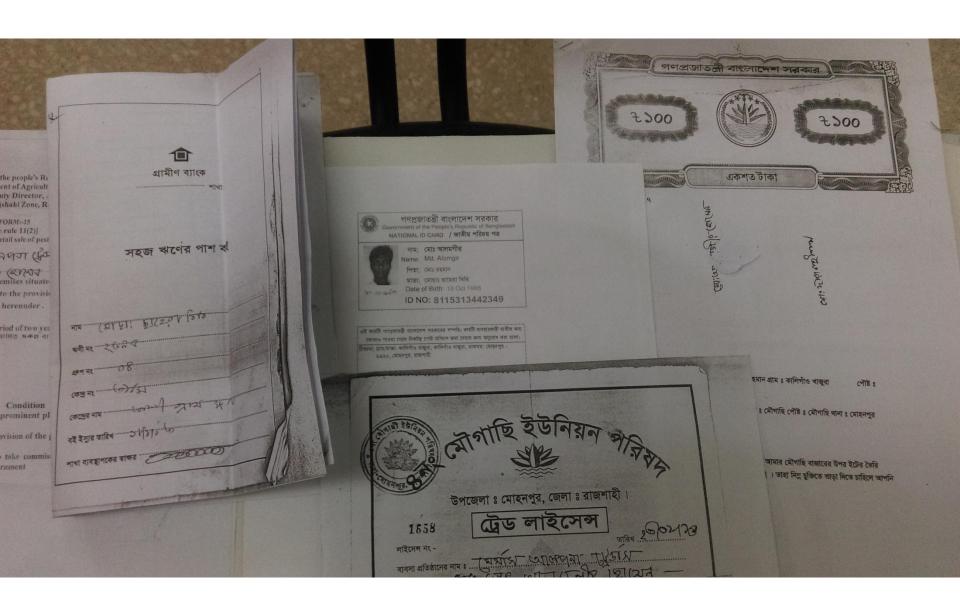
# ष्प्रिष्ठ लाञ्डलम

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### **FAMILY PICTURE**

