Proposed NU Business Name: BILASH GLASS HOUSE



Project identification and prepared by: Md. Sahabuddin, Mohonpur Unit, Rajshahi

Project verified by: MD. Abdul MannanTalukdar



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. ARIFUL ISLAM		
Age	:	09-10-1995(21 Years)		
Education, till to date	:	SSC		
Marital status	••	Unmarried		
Children	:	-		
No. of siblings:	:	2 Brothers		
Address	:	Vill: Koritha, P.O: Keshorhat, P.S: Mohonpur, Dist: Rajshahi		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MST. RESHMA BIBI MD. BABUL HOSSAIN Branch: Rayghati, Centre # 15(Female), Member ID: 8582, Group No: 09 Member since:31-05-2012 (04Years) First loan: BDT 20000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 30000, Outstanding loan: BDT 603 Mother No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	5 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01850-044466
Mother's Contact No.	:	01721-898171
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mohonpur Unit, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST. RESHMA BIBI joined Grameen Bank since 04 years ago. At first she took 20000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	BILASH GLASS HOUSE	
Location	:	Keshorhat, Mohonpur, Rajshahi	
Total Investment in BDT	:	BDT 300000/-	
Financing	:	Self BDT 200000/-(from existing business) 67% Required Investment BDT 100,000/-(as equity) 33%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	22ft x 08ft= 176square ft	
Security of the shop	:	BDT 1,20,000/-	
Implementation	•	 The business is planned to be scaled up by investment in existing goods like; milk etc. Average 15% gain on sale. The business is operating by entrepreneur. Existing no employee. The shop is rented. Agreed grace period is 3 months. 	

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Glass, hardboard, melamine, RFL	3500	105000	1260000
Total Sales (A)	3500	105000	1260000
Less Variable Expense			
Glass, hardboard, melamine, RFL	2975	89250	1071000
Total variable Expense (B)	2,975	89250	1071000
Contribution Margin (CM) [C=(A-B)	525	15750	189000
Less Variable Expense			
Rent		1,000	12000
Electricity bill		200	2400
Transportation		1,000	12000
Salary (self)		5000	60000
Entertainment		300	3600
Mobile bill		300	3600
Total fixed cost (D)		7,800	93600
Net Profit (E)= [C-D]		7,950	95400
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Investment Breakdown					
Particulars	Existing	Proposed	Total		
Glass	75,000		75000		
Hardboard	35,000	44,000	79000		
Melamine	40,000	32,000	72000		
Silling sit	25,000	14,000	39000		
RFL board	20,000	0	20000		
Hardware accessories	5,000	10,000	15000		
	200,000	100,000	300000		

Source of Finance



Financial Projection (BDT)					
Paticular	Daily	Monthly	Year1	Year 2	
Revenue(Sales)					
Glass, hard board, melamine, RFL	5000	150000	1800000	1890000	
Total Sales (A)	5000	150000	1800000	1890000	
Less Variable Expense					
Glass, hard board, melamine, RFL	4250	127500	1530000	1606500	
Total variable Expense (B)	4,250	127500	1530000	1606500	
Contribution Margin (CM) [C=(A-B)	750	22500	270000	283500	
Less Variable Expense					
Rent		1,000	15,000	15,000	
Electricity bill		400	4800	5000	
Transportation		1,400	16,800	17,200	
Salary (self)		5000	60000	60000	
Entertainment		300	3600	3600	
Mobile bill		400	4800	5000	
Total fixed cost (D)		8,500	105,000	105,800	
Net Profit (E)= [C-D]		14000	168000	177,700	
Investment Payback			60,000	60,000	

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	168,000	177,700
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		108,000
	Total Cash Inflow	268000	285700
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60000	60000
	Total Cash Outflow	160,000	60000
3	Net Cash Surplus	108,000	225700

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 05 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures

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BILASH GLASS HOUSE

विथात प्रभी-विष्मिनी काँठ, व्यायमा भाष्या याय, रार्जवार्ष, श्राष्ठि भारेकाती ७ भूठता विक्य कर्ना रय

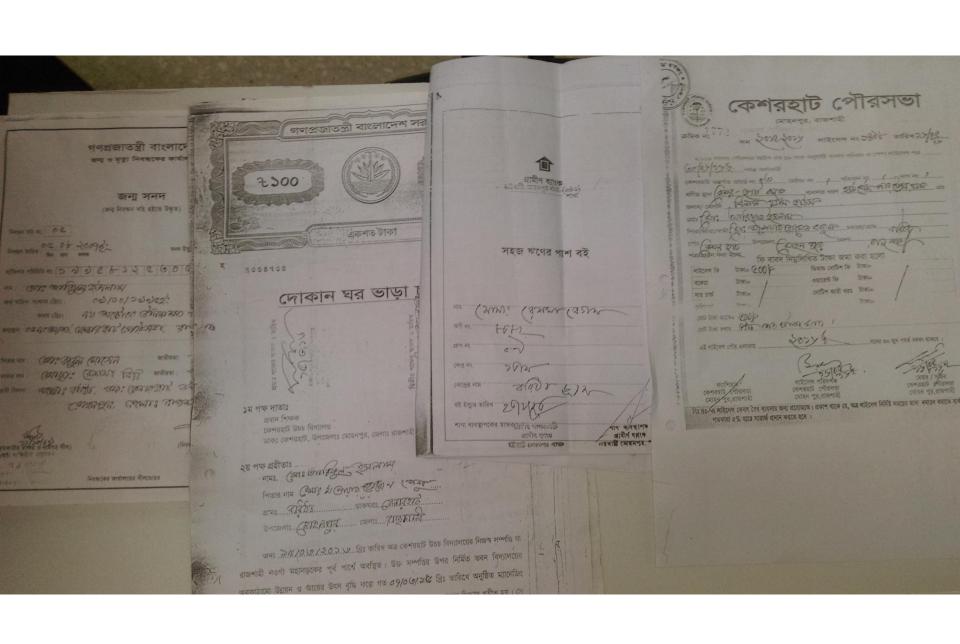












FAMILY PICTURE

