Proposed NU Business Name: MODEL SHOE STORE & STAR MOBILE CORNER



Project identification and prepared by: Md. Ebadat Hossain, Puthia Unit, Rajshahi

Project verified by: Abdul Mannan Talukder



Brief Bio of The Proposed Nobin Udyokta				
Name	:	SREE UTTOM KUMAR SHIL		
Age	:	11-10-1988 (26 Years)		
Education, till to date	:	Class VIII		
Marital status	:	Married		
Children	:	1 Son		
No. of siblings:	:	2 Brother & 2 Sisters		
Address	:	Vill: Gopalpara, P.O: Gopalpara, P.S: Dhokrakul, Dist: Rajshahi		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father SREEMOTI MIRA RANI SHIL SREE ANILCHANDRA SHIL Branch: Shilmaria, Puthiya Centre # 10(Female), Member ID: 1632/3, Group No: 03 Member since: 3/5/2002 (14Years) First loan: BDT 10000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 180000, Outstanding loan: 137520 N/A No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	14 years experience in running business.
Training Info	:	He has 2 Year training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01724909854
Mother's Contact No.	:	01780996694
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Puthia Unit, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

SREEMOTI MIRA RANI SHIL joined Grameen Bank since 14 years ago. At first she took 10000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	MODEL SHOE STORE & STAR MOBILE CORNER		
Location	:	Mollapara Bajar, Puthia		
Total Investment in BDT	:	BDT 350,000/-		
Financing	:	Self BDT 250,000/-(from existing business) 71% Required Investment BDT 1,00,000/-(as equity) 29%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	20 ft x 12 ft= 240 square ft		
Security of the shop	:	-		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Shoe. Average 15% gain on sale. The business is operating by entrepreneur. Existing no employees. The shop is rented. Agreed grace period is 3 months. 		

Existing Business (BDT)

<u>,</u>		
Daily	Monthly	Yearly
7000	210000	2520000
7000	210000	2520000
6230	186900	2242800
6,230	186900	2242800
770	23100	277200
	500	6000
	3,000	36000
	5000	60000
	5000	60000
	100	1200
	500	6000
	14,100	169200
	9,000	108000
	7000 7000 6230 6,230	7000 210000 7000 210000 7000 210000 6230 186900 6,230 186900 770 23100 5000 5000 100 5000 14,100

Investment Breakdown				
Particulars	Existing	Proposed	Total	
Sandal	100,000	50,000	150000	
Shoe	95,000	0	95000	
Mobile	40,000	50,000	90000	
Watch	10,000	0	10000	
Spactacle	5,000	0	5000	
	250,000	100,000	350000	

Source of Finance



Financial Projection (BDT)				
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Grocaries items	10000	300000	3600000	3780000
Total Sales (A)	10000	300000	3600000	3780000
Less Variable Expense				
Grocaries items	8900	267000	3204000	3364200
Total variable Expense (B)	8,900	267000	3204000	3364200
Contribution Margin (CM) [C=(A-B)	1,100	33000	396000	415800
Less Variable Expense				
Electricity bill		600	7200	7400
Transportation		3,500	42,000	42,500
Salary (Self)		5000	60000	60000
Salary(Staff)		5000	60000	60000
Guard		100	1200	1200
Mobile bill		600	7200	7400
Total fixed cost (D)		14,700	176,400	177,300
Net Profit (E)= [C-D]		18300	219600	238,500
Investment Payback			30,000	30,000

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	219,600	238,500
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		159,600
	Total Cash Inflow	319600	398100
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including		
2.3	Ownership Tr. Fee)	60000	60000
	Total Cash Outflow	160,000	60000
3	Net Cash Surplus	159,600	338100

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures

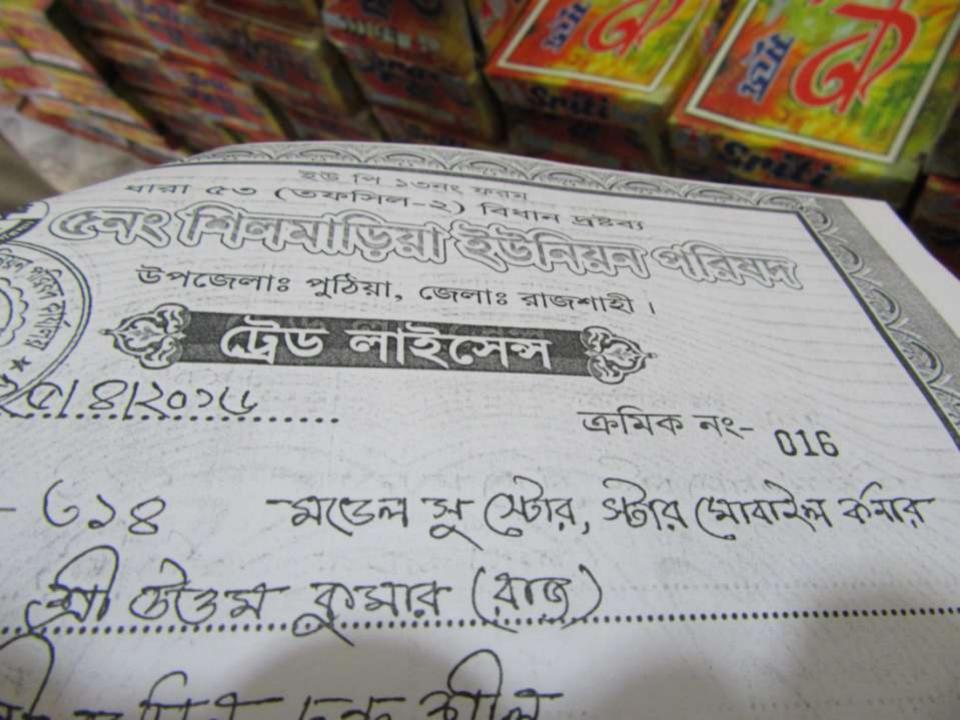


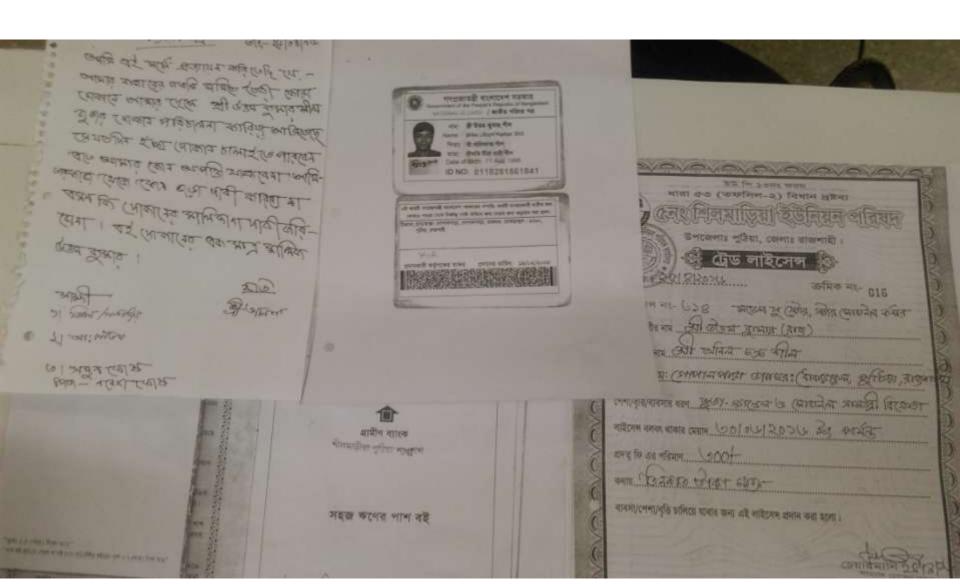












FAMILY PICTURE

